



**GALLOWAY
JOHNSON
TOMPKINS
BURR AND
SMITH**

Texas ■ Louisiana ■ Missouri ■ Mississippi ■ Alabama ■ Florida ■ Georgia

J. MICHAEL GRIMLEY, JR.
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Pensacola, FL 32502
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www.gjtbs.com

December 5, 2013
Via Hand Delivery

Community Maritime Park Associates, Inc.
City Hall, 5th Floor
222 West Main Street
Pensacola, Florida

RE: Community Maritime Park Associates, Inc.
Request for Proposals No. 2013-01

Dear Ed:

We stand ready to devote the firm's full talent and resources to assist the Community Maritime Park Associates, Inc. in all of its legal needs. Because our firm is located in Downtown Pensacola, we have a vested interest in the success of the Maritime Park and in the surrounding area. In addition to being an award-winning litigation firm with approximately ninety attorneys firm-wide, we have extensive experience in assisting cities, counties, states, related agencies as well as non profit organizations with a variety of issues. Our attorneys have also served as directors and as legal counsel on many boards in the community. We would like to use our experience to help the CMPA reach its goals and fulfill its mission.

OUR FIRM

Our firm began in 1987 and currently has a strong regional presence across the Gulf South. We started the Pensacola branch of our firm in 1996 and have grown that branch from two attorneys to fifteen attorneys by providing excellent legal services, by placing our clients' interests first and by always striving to exceed expectations. We have also earned a reputation in the community for maintaining high ethical standards. We have been privileged to represent a variety of government bodies, state departments, boards, agencies, political subdivisions and non profit organizations. A few examples of our related experience include:



Greater Pensacola Chamber of Commerce

As General Counsel for the Greater Pensacola Chamber, we serve as active advisors on all legal issues that arise for the Chamber. We review, draft, negotiate, and provide guidance on contracts with Escambia County and the City of Pensacola for local appropriations for tourism promotion and economic development. Our firm provides guidance in the application of all areas of the Florida Sunshine Law to the Chamber, including its open meetings and public records requirements. We assist in developing strategies to transition the Chamber into a Sunshine compliant organization. We also regularly review various contracts between the Chamber and economic development partners to analyze the contracts' impact on the Chamber.

Panhandle Area Educational Consortium (PAEC)

Through PAEC, our attorneys have represented the School Boards of Bay County, Liberty County, Gadsden County, Jackson County, Walton County, Santa Rosa County, and Franklin County on various legal issues.

City of Gulf Breeze, Florida

We previously represented the City of Gulf Breeze in a multimillion dollar contract dispute with a local developer. The City had coordinated a multiparty development involving the transfer of several parcels of property and the construction of a large retail grocery store.

Florida League of Cities

Through the Florida League of Cities our attorneys have represented Suwannee County, Panama City Beach, the City of Midway, the City of Fanning Springs, the Panama City Beach Police Department and the Panama City Beach Fire Department. Our representation was for various legal issues in both state and federal court.

Citizens Property Insurance Corporation

We currently represent Citizens in over three hundred cases in the Panhandle and Tampa Bay areas. Citizens is a government-established insurer of last resort in Florida and has over 1,400,000 policies currently in force, making it the largest property insurer in the State.



APPLICANT PROFILES

We propose designating one primary applicant and two secondary applicants. The secondary applicants provide an additional benefit, as they can be available as scheduling needs dictate and can stand by to offer specialized services as needed. A summary the attorneys' profiles is provided below. We have also included a more extensive profile of the applicants in this package.

Chris K. Ritchie- Primary Applicant

Chris has undergraduate degrees in finance and economics, and his legal experience includes contract law, land use, corporate law and real estate. Chris has served several civic boards and organizations and currently sits on the Executive Board of Directors of Chain Reaction. His civic involvement also includes Seville Rotary, Leadership Pensacola Alumni, and Pensacola Young Professionals among other organizations.

Todd M. LaDouceur

The Managing Director of the firm's Pensacola office, Todd is a graduate of the U.S. Naval Academy and has practiced in Pensacola for twenty years in a wide variety of areas including commercial law, contract law and real estate. Todd has also represented non profit organizations throughout his practice including the Greater Pensacola Chamber of Commerce and the Northwest Florida Better Business Bureau.

J. Michael Grimley, Jr.

Mike has 23 years of experience representing a broad spectrum of clients with varied legal needs. He is AV rated by Martindale Hubbell and his practice includes handling business and commercial matters, employment-related issues, contract preparation and review, and property and casualty litigation. Also, he regularly speaks at seminars as an expert on a range of issues related to employment matters and claims, non-compete agreements and insurance law. Mike is a Past President of the Bay Area Propeller Club and serves on the Club's Board of Governors and has handled Parliamentary duties for a variety of other boards and organizations throughout his career.

We have offered our proposed price structure under a separate and distinct page as requested. We are available at your convenience to discuss our abilities and to provide any additional information you may need.



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CMPA RFP
December 5, 2013
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Thank you for your consideration.

Sincerely,

Chris K. Ritchie

CKR/dsj



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Community Maritime Park Associates, Inc.
City Hall, 5th Floor
222 West Main Street
Pensacola, Florida

RE: Community Maritime Park Associates, Inc.
Request for Proposals No. 2013-01 – Price Structure

PROPOSED PRICE STRUCTURE

We propose a fee based on the hourly rate of the legal professional who actually performs specific legal services. We will bill you at a reduced rate of \$250 per hour for directors, \$175 per hour for associates, and \$95 per hour for legal assistants/paralegals. We recognize that uncertainty in costs can be an issue and would be amenable to discussing the handling of specific items on a flat fee basis. In response to your request for a cap regarding “up front” costs of getting up to speed, we propose the amount of \$1,500.

We are available at your convenience to discuss our abilities and to provide any additional information you may need.

Thank you for your consideration.

Sincerely,

J. Michael Grimley, Jr.

JMG/dsj



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J. Michael Grimley Jr. | Director

J. Michael Grimley, Jr., Director, has extensive experience practicing in the areas of insurance casualty defense and coverage, including bad faith, premise liability, construction defect, professional liability and products liability, as well as general maritime law, including personal injury defense and cargo, automotive and trucking litigation, environmental law, including remediation claims and multi-party toxic tort, contracts and commercial litigation, construction and employer's liability. Mike began his practice in the firm's New Orleans office in 1990 and became a Director in the firm in 1998. He moved to the firm's Pensacola, Florida office (118 E. Garden Street, Pensacola, Florida) in 2003 and now handles cases throughout the State of Florida and in Southern Alabama.

Mike has spoken at continuing education seminars sponsored by Lorman Education Services, Sterling Education Services and certain insurers on a variety of topics, including maritime law, construction litigation, employment claims, mediation and arbitration, trial strategies and ethics. He also conducts loss control and claims investigation seminars for a variety of firm clients. Mike currently serves as the Past President of the Bay Area Propeller Club. As a result of excellence in his statewide practice, Mike Grimley was recently selected as one of Tampa's Top Lawyers as recommended by his peers and seen in the National Law Journal. Mike is admitted to practice in all State and Federal Courts in Louisiana (admitted 1990) and Florida (admitted 1993), and before the U.S. Court of Appeals for the Fifth Circuit. He also is a member of the Louisiana State Bar Association, the Florida Bar Association and the Escambia/Santa Rosa County Bar Association.

Pensacola Office

118 East Garden Street
Pensacola, FL 32502
Office: (850) 436-7000
Fax: (850) 436-7099

Tampa Office

620 E. Twiggs Street
Suite 303
Tampa, FL 33602
Office: (813) 977-1200
Other Office: New Orleans
E-mail: mgrimley@gjtbs.com

EDUCATION:

- Louisiana State University, J.D., 1990
- Louisiana State University, 1987

BAR ADMISSIONS:

- State and Federal Courts in Louisiana and Florida
- U.S. Court of Appeals for the Fifth Circuit

PRACTICE AREAS:

- Maritime and Admiralty
- Environmental & Toxic Tort
- Insurance Defense
- Employer's Liability
- Trucking and Transportation
- Commercial Litigation
- Construction Litigation
- Subrogation

PROFESSIONAL ASSOCIATIONS:

- Louisiana State Bar Association
- Florida Bar Association
- Escambia/Santa Rosa County Bar Association



J. Michael Grimley, Jr.

Todd LaDouceur

Todd LaDouceur is an aggressive skilled litigator and counselor. He believes that disputes are resolved when the opposition respects his client's positions and resolve. Similarly, cases are resolved when litigants respect the legal acumen of the lawyer facing them. Over the past twenty years, Todd has helped clients resolve problems short of lawsuits by employing legal strategies that recognize business realities and costs. If negotiating fails, Todd understands that a well-planned cost-effective approach to litigation yields the best results. Having tried scores of cases in a wide variety of legal arenas, Todd has mastered the skills that help a client decide to 'go to the mat' or seek a reasonable settlement. Literally, having handled matters ranging from simple traffic court to *Writs of Certiorari* to the United States Supreme Court, in Florida, Georgia and Mississippi, Todd has the experience to advise clients how to deftly navigate the State and Federal legal systems. And knowing the probable end game makes the whole process less costly and more manageable.

As a former Marine Officer and U.S. Naval Academy graduate, leadership and an ability to remain calm under pressure are traits permanently ingrained in Todd. His training as an attack jet mission commander and NASA science advisor has honed his intellect and attention to detail. An undergraduate degree in Aerospace Engineering with an emphasis in orbital mechanics and satellite design allows Todd to understand and handle the most complex and intricate cases. This background and experience have allowed him to obtain successful outcomes for hundreds clients including, service companies, trucking companies, commercial property owners, developers, contractors, chambers of commerce, doctors, accountants, pharmacists, real estate professionals and a myriad of other businesses and individuals, as well as their underwriters and insurance companies.

Todd has spoken extensively on a panoply of legal topics in Florida and Georgia. He also routinely continues to handle serious and acrimonious matters in family law and criminal defense.

From the outset of most disputes, Todd can assist clients achieve success without the unending vague and often elusive plan offered by some attorneys.

Chris K. Ritchie
4970 Woodcliff Dr., Pensacola, Florida 32504
(850) 380-4216
chriskritchie@gmail.com

EDUCATION

Florida State University College of Law

Juris Doctor, 2003

Book Award for Insurance Law

Received "A" average in Legal Writing and Research

Deans List: Spring 2001, Fall 2001

University of Oxford, England

Summer Study Program, 2001

University of Florida

Bachelor of Science, Finance, 1999

Minor, Economics, 1999

PROFESSIONAL EXPERIENCE & EMPLOYMENT HISTORY

Experience includes: representing clients in broad range of civil cases up to and including trial; representing clients in zoning and code enforcement matters before hearing examiners and the Escambia County Board of County Commissioners; drafting and negotiating commercial contracts; conducting residential and commercial real estate closings; research for and preparation of pleadings in complex commercial litigation; drafting appellate briefs and presenting oral argument before the First District Court of Appeal of Florida.

Galloway, Johnson, Tompkins, Burr & Smith

Associate Attorney

Pensacola, Florida

11/12-Present

Primary practice areas: Business and civil litigation;
insurance defense; appellate law.

Liberis Law Firm

Associate Attorney

Pensacola, Florida

8/10-11/12

Primary practice areas: Business and civil litigation;
real estate litigation and transactions; corporate law.

Litvak Beasley & Wilson

Associate Attorney

Pensacola, Florida

8/03 – 2/10

Primary practice areas: Business litigation; real estate
litigation and transactions; corporate law; appellate law.

PROFESSIONAL MEMEBERSHIPS

Florida Bar (2003)
United States Court for the Northern District of Florida (2011)
United States Court for the Northern District of Florida (2013)
Escambia-Santa Rosa Bar Association (2003)

COMMUNITY LEADERSHIP & INVOLVEMENT

Governmental Affairs Committee, Greater Pensacola Chamber of Commerce
Award for "Rising Star" of the Greater Pensacola Area from the Independent News
Executive Board of Directors and Secretary, Chain Reaction
Charter Member, Seville Rotary of Pensacola, Florida
Charter Member, Group 15
Board, NAIOP of Northwest Florida
Member, Pensacola Young Professionals
Member, Leadership Pensacola ("Leap") Alumni Association
Member, Krewe of Andres de Pez
-Other activities included community volunteerism for
economic development, political and cultural improvement.

INTERESTS

Promotion of civic progress through candidate and issue advocacy
International travel and cultural understanding
Conversational Spanish
Political, economic and philosophical theory
Former certified instructor of Korean martial art of TaeKwonDo