

## FINANCIAL REPORT NINE MONTHS ENDING JUNE 30, 2020

***These statements are unaudited and are not the official financial statements of the City but rather are a review of the progress to date each quarter as it relates to the budget. The official financial statements of the City are included in the Comprehensive Annual Financial Report (CAFR) and will be presented to the City Council in the first quarter of each calendar year following the end of each fiscal year (September 30th).***

Attached are financial schedules setting forth the status of the major General Government, Special Revenue, Capital Projects and Proprietary Funds for the City of Pensacola for the nine months ended June 30, 2020. The financial schedules compare actual results for the nine-month period against the City's budget and against comparable percentages of a year ago. Such comparisons are useful in projecting potential problem areas, allowing management to take early corrective action. The City's debt service and investment schedules are also attached for Council's review.

As previously reported to Council in the second quarter, the COVID- 19 Pandemic continues to have a negative effect on the economy. Ad Valorem revenues continue to show growth, while other revenues have decreased from prior fiscal year. Particularly, within the Half-Cent Sales Tax, the Local Option Sales Tax, and the Local Option Gasoline Tax revenues due to less spending by consumers and less driving due to people working via telecommuting and COVID related changes in business operations. Additionally, due to significant reductions in revenues, the Airport O&M Budget was reduced by approximately \$3 million and deferred some planned projects. Staff will continue to monitor and adjust expenses as necessary. A Supplemental Budget Resolution may be brought before City Council in the future to address significant reductions that might occur, if necessary. Expenditures in total are in line with budgeted projections. Significant variances from the current approved budget are noted in the individual fund narrative below. Both revenues and expenditures continue to be closely monitored to assure a balanced budget. Expenditures in total are in line with budgeted projections. Significant variances from the current approved budget are noted in the individual fund narrative below.

The Investment Section of this financial report provides a comparison of interest rates for FY 2019 to FY 2020. By fiscal year end, Interest Income in the various funds is not anticipated to meet budget due to lower than anticipated interest rates resulting from the COVID-19 Pandemic.

The Legal Services and Fees of this financial report provides a listing of legal services and fees paid through the third quarter of FY 2020.

Contracts and Expenditures over \$25,000 approved by the Mayor have been included in this report with the changing of how the monthly information is being provided to City Council.

The Tree Planting Trust Fund Schedule in this financial report provides the revenues received through the third quarter of FY 2020 along with the address of the

property, the district the property is within, the amount received and the reason for the removal of the tree.

### **General Fund:**

In total, General Fund revenues exceeded budget for the third quarter. However, as mentioned in previous quarterly reports, this is mainly attributed to Property Tax, Local Business Tax and the transfer in from Pensacola Energy. The majority of these revenues have been received for the fiscal year. Through the third quarter total Franchise Fees and Public Service Tax revenues exceeded budget by \$136,000 or 1.29%. Half-Cent Sales Tax revenues were below budget by \$246,800 or 7.26%, the Communication Services Tax exceed budget by \$76,800 or 3.78%, and Municipal Revenue Sharing revenues were below budget by \$7,800 or 0.45%.

Until the end of the COVID-19 Pandemic, it is not known whether revenues will meet budget by fiscal year end. Staff will continue to monitor revenue and expenditures. Should adjustments be necessary, a Supplemental Budget Resolution will be brought before City Council to ensure a balanced budget.

Special Permits within Planning Services have exceeded budget by fiscal year with the reassignment of the zoning plan review from Inspections Services to Planning Services.

Previously it was mentioned that Parks and Recreation was working on a new methodology to collect Boat Launch Fees. However, that has been delayed and is not anticipated to be implemented until January 1, 2021. Additionally, with the COVID-19 Pandemic, no tickets are being written at the boat launches in an effort to slow the spread of the virus. Annual passes are being issued, however revenue for Boat Launch Fees are not anticipated to meet budget by fiscal year end.

The revenues collected from the Escambia School Board for the School Resources Officer's program will also not meet budget by fiscal year end. With the closure of the schools due to the COVID-19 Pandemic, those officers have been reassigned to other areas.

The transfer from the General Fund to the Stormwater Capital Projects Fund appears to be within budget. Since the Stormwater Utility Fee is on the Property Tax bill, the receipts coincide with the Property Tax Revenues.

Expenditures in total were within budget through the third quarter. All General Fund capital equipment has been funded in the Local Option Sales Tax Series IV, therefore the only savings that can be realized are in operating and personal services.

### **Tree Planting Trust Fund**

The Tree Planting Trust Fund revenue and expenditures are recorded in the General Fund. Through the third quarter, the "Tree Planting Trust Fund" account contributions plus interest income equaled \$33,500 and there were no expenditures or encumbrances.

At the November 14, 2019 City Council Meeting, a resolution was adopted by City Council to appropriate \$100,000 within the Tree Planting Trust Fund for the implementation of the Tree Planting and Management Plan.

The unencumbered balance in the “Tree Planting Trust Fund” at the end of the third quarter was \$528,974.

### **Park Purchases Trust Fund**

The Park Purchases Fund revenue and expenditures are recorded in the General Fund. Through the third quarter the “Park Purchases Fund” account contributions and interest income equaled \$1,300 and there were no expenditures or encumbrances.

The unencumbered balance in the “Park Purchases Fund” at the end of the third quarter was \$110,479.

### **Housing Initiatives Fund/Inner City Housing Initiatives Fund**

The Housing Initiatives Fund is dedicated to receive specified funds to supplement existing and future adopted Housing Program Initiatives. This initiative moves City-owned surplus properties back into productive use through the development and sale of surplus properties. The proceeds from those sales can be dedicated to expanding existing homeowner assistance programs. These funds have been recorded in the General Fund as the “Housing Initiatives Fund”.

Through the third quarter of FY 2020 the “Housing Initiatives Fund” account contributions and interest equaled \$600 and the expenditures totaled \$9,300. The total balance in the “Housing Initiatives Fund” at the end of the third quarter was \$43,070.

The “Inner City Housing Initiatives Fund” account contributions and interest income equaled \$5,300 and there were no expenditures during the third quarter of FY 2020. The total balance in the “Inner City Housing Initiatives Fund” at the end of the third quarter was \$454,590.

### **Local Option Gasoline Tax Fund:**

Local Option Gasoline Tax revenues were \$10,100 or 1.17% below the budgeted levels through the third quarter of FY 2020. As previously mentioned, with the closure of businesses and workers telecommuting, there are less drivers on the road meaning less gasoline being purchased. The Local Option Gasoline Tax is based on the number of gallons sold. Therefore, Local Option Gasoline Tax revenues may not meet budget by fiscal year end.

Fund expenditures will not exceed revenues for the fiscal year. Adjustments may be necessary by fiscal year end.

### **Stormwater Utility Fund:**

Total utility fee revenue of \$2,731,500 represents 99.77% of budgeted revenue for the fiscal year.

Fund expenditures are consistent with budget for the third quarter.

### **Municipal Golf Course Fund:**

Golf Course expenditures (including total City sponsored pension costs) exceeded revenues by \$128,400 before the General Fund subsidy of \$187,500 through the third quarter. When compared to FY 2019, revenue for this fiscal year exceeds prior year revenues by \$52,800 through the third quarter. This increase in revenues is mainly due to the good weather and essential services provided at Osceola during the COVID-19 Pandemic.

Through the third quarter of FY 2019, 15,089 rounds were played with 4,060 driving range usage. This fiscal year 16,101 rounds were played with 4,771 driving range usage, an increase of 1,012 rounds and an increase of 771 driving range usage. Staff continues to advertise the golf course through local media outlets as well as keeping the golf course's website updated. Staff also continues to monitor revenues and implement various marketing strategies as appropriate.

Concession payments from Fusion Grill, Inc. are current through the third quarter of FY 2020.

Expenditures at the Golf Course are consistent with the adopted FY 2020 budget.

### **Inspection Services Fund:**

In total, revenues exceeded expenditures (including total City sponsored pension costs) by \$32,700. When compared to FY 2019, revenue for this fiscal year were below prior revenues through the third quarter by \$35,300. Although the residential construction economy is still strong, the slight downturn in revenue may be attributed to the COVID-19 Pandemic, which has resulted in less overall commercial construction projects than FY 2019. Revenues are anticipated to meet budget by fiscal year end.

Expenditures for Inspection Services were consistent with budget.

### **Roger Scott Tennis Center:**

The City has a three-year contract effective January 1, 2018 with Gulf Coast Tennis Group, LLC for the operation and management of the Roger Scott Tennis Center. As part of the contract, the City receives a minimum annual guaranteed revenue of \$125,000, which is estimated to fund the City's cost of operations. Through the third quarter, revenues exceeded expenditures by \$32,300. When compared to FY 2019, revenue for this fiscal year is \$2,400 below prior revenues through the third quarter. While revenues are guaranteed through the agreement with the Gulf Coast Tennis Group, LLC, the activity at the Roger Scott Tennis Center has declined due to the COVID-19 Pandemic

and a related 25-day closure from April 6, 2020 to May 1, 2020. As the City begins to return to business, participation should begin to increase. Expenditures are not anticipated to exceed budget by fiscal year end.

Following is a comparison of the activity at Roger Scott Tennis Center between the third quarter for FY's 2019 and 2020.

|                                   | <u>3RD QTR</u><br><u>FY 2019</u> | <u>3RD QTR</u><br><u>FY 2020</u> | <u>DIFF</u>            |
|-----------------------------------|----------------------------------|----------------------------------|------------------------|
| Daily Participants                |                                  |                                  |                        |
| Hard Courts                       | 1,310                            | 921                              | (389)                  |
| All Courts (Includes Clay Courts) | <u>2,319</u>                     | <u>2,341</u>                     | <u>22</u>              |
| Sub-Total                         | <u>3,629</u>                     | <u>3,262</u>                     | <u>(367)</u>           |
| Playing Members                   | <u>17,152</u>                    | <u>15,467</u>                    | <u>(1,685)</u>         |
| <b>Sub-Total</b>                  | <b><u>20,781</u></b>             | <b><u>18,729</u></b>             | <b><u>(2,052)</u></b>  |
| Instructional Students            | 22,123                           | 19,136                           | (2,987)                |
| Rentals/Special Events/Programs   | 12,923                           | 6,427                            | (6,496)                |
| <b>Total Players</b>              | <b><u>55,827</u></b>             | <b><u>44,292</u></b>             | <b><u>(11,535)</u></b> |

**Community Maritime Park Management Services Fund:**

By the end of the third quarter of FY 2020, Park Operations expenditures (including total City sponsored pension costs) exceeded revenues by \$230,400 (excluding Renewal & Replacement). Expenditures will continue to exceed revenues until the fourth quarter of the fiscal year when the majority of the revenues generated at the Community Maritime Park are received or accrued. When compared to FY 2019, revenue for this fiscal year is \$112,000 below the prior year through the third quarter. The Community Maritime Park is another area that has been impacted by the COVID-19 Pandemic. There have been limited activities at the park and baseball has been cancelled for the rest of the season. When activities at the park resume, a better determination can be made regarding the revenues anticipated for the remainder of the fiscal year.

Events currently scheduled at the stadium includes a fireworks show, a Summer Movie Night Series with fireworks, a new ball park golf competition, Gourmet Dining at the Home with the Blue Wahoos Diamond Dinners, along with the Blue Wahoos baseball & University of West Florida football games. Due to COVID-19, there are special face mask requirements and physical distancing inside of the Blue Wahoos Stadium and while moving throughout the ballpark to help all enjoy the shows and activities.

Expenditures were consistent with budget.

**Local Option Sales Tax Fund:**

Through the third quarter revenues were below budget by \$467,100 or 7.63% mainly due to the COVID-19 Pandemic. Expenditures in total were consistent with budget

for the third quarter. Once the final impact is known of the COVID-19 Pandemic to the Local Option Sales Tax revenues, projects may need to be adjusted to address the revenue shortfall, should it appear to impact the life of the Local Option Sales Tax Series IV plan.

All bond eligible expenses have been accounted for separately. An extension of the Local Option Sales Tax was approved in November 2014 and began January 1, 2018. It will expire on December 31, 2028. This is the fourth series of the Local Option Sales Tax. On October 18, 2017, the City issued the \$25 million Infrastructure Sales Surtax Revenue Bond, Series 2017 in order to fund projects identified in the LOST IV Plan.

It is anticipated that a draw upon the City's pooled cash to cover cash shortfalls in the fund will occur. This is projected to be necessary through the end of the life of the LOST IV Series. Also, fund balance may be negative based on anticipated project completion dates.

### **Stormwater Capital Projects Fund:**

The \$2,728,700 transfer from the General Fund to the Stormwater Capital Projects Fund equaled the revenue fee collection in the Stormwater Utility Fund. Third quarter expenditures were within budget. Expenditures through the third quarter were within budget.

### **Gas Utility Fund:**

Appropriated fund balance in the amount of \$1,957,700 and operating revenue were below gas operating expenses and encumbrances (including total City sponsored pension costs) by \$637,400 for the third quarter.

Through the third quarter of FY 2020, revenues were \$4,142,793 below prior year revenues through third quarter. This is mainly due to warmer weather and the reduction in gas costs. Current projected revenues for FY 2020 are anticipated to be below budgeted level.

Pensacola Energy utilizes recovery mechanisms for Weather Normalization Adjustment (WNA), Purchase Gas Adjustment (PGA) from the warm winter and an additional 10¢ in the Purchase Gas Adjustment (PGA) calculation to restore the Pensacola Energy reserve. At the end of the third quarter, \$1,306,964 was collected.

As reflected in the rate study and in accordance with the plan that Pensacola Energy submitted to the State Public Service Commission for the replacement of cast iron and steel pipes, the Infrastructure Cost Recovery began in FY 2013. This fee is charged for expenses that were made in the prior fiscal year. For the third quarter of FY 2020, \$2,617,100 has been received from Infrastructure Cost Recovery Revenue.

In total, expenses for the Gas Utility Fund were consistent with budget for the third quarter.

### **Sanitation Fund:**

In total, the appropriated fund balance in the amount of \$1,554,300 and operating revenue were below expenses and encumbrances (including total City sponsored pension costs) by \$225,500 for the third quarter. Sanitation Fund revenues for FY 2020 were \$116,400 above the FY 2019 revenues for the same time period.

An amount of \$1,181,082 has been received in Federal CNG rebates that will be used to offset the cost of capital equipment.

In total, Sanitation expenses through the third quarter were consistent with budget.

### **Port Fund:**

Through the third quarter Port operating revenues exceeded operating expenses and encumbrances (including total City sponsored pension costs) by \$546,300. Operating revenues for FY 2020 exceeded FY 2019 operating revenues for the same time period by \$43,400. The majority of this increase is due the increase in Wharfage, Dockage, Storage, and Security Fees revenue. These increases can be attributed to the Port Tariff rate revisions that went into effect in February, which included increases in dockage rates and security fees, and the increased imports of wind generator component feedstocks for the local plant of GE that has resulted in double utilization of the Port of Pensacola.

Port expenses, in total, were at budget and are \$380,500 below FY 2019 expenses for the same time period. Due to the previously mentioned increased activity, revenues and expenses continue to be closely monitored at the Port.

### **Airport Fund:**

Appropriated fund balance of \$7.7 million and operating revenues exceeded expenses and encumbrances (including total City sponsored pension costs) by \$7.1 million for the third quarter. The Airport is receiving funds from the CARES Act to help with Operations and Maintenance recovery of the COVID-19 Pandemic. The airport will utilize the CARES Act Funding to supplement any revenue shortfall for this year. To date the Airport has received \$3,434,039 in funding. By fiscal year end revenues are projected to meet expenses.

When compared to FY 2019 through the third quarter, passenger traffic at Pensacola International Airport has decreased by 64.11%. For the three months that comprised the third quarter of FY 2020 (April, May and June), the number of passengers decreased by 79.32% over the same period in FY 2019. The decrease is due the COVID-19 Pandemic and general economic conditions.

Airport operating revenues were \$7,404,300 below the FY 2019 operating revenue for the same time period. Airline Revenues exceeded the prior year by \$448,400 and Non-Airline Revenues were \$2,836,500 below prior fiscal year. The increase in Airline Revenues is mainly attributed to Airline Rentals, Cargo Landing Fees, Cargo Apron Area

Rentals, and Baggage Handling which total \$657,000 and are offset by a decrease of \$208,600 in System Air Carrier Landing Fees, Ron Ramp fees, Loading Bridge Fees, and Apron Area Rental fees for this fiscal year compared to the prior fiscal year. Signatory Air Carrier Landing fees are currently \$0.48 per 1,000 lbs. as compared to last fiscal year when the charge was \$0.56 per 1,000 lbs. All Air Carrier Landing Fees are recalculated annually. The bulk of the Non-Airline Revenue decrease is from parking and rental car revenues. Revenue collected from Parking Lot was below the prior fiscal year by \$1,615,400 and combined revenue from Rental Cars, Rental Car Facility Charge, Rental car Facility Rent, and Rental Car CFC were \$1,077,394 below the prior year.

During the third quarter, the transportation industry is experiencing the effects of the COVID-19 pandemic, with passenger traffic dropping significantly. Airport Management continues to review the situation as it progresses, taking appropriate budgetary action.

It should be noted, that the Airport’s agreement with the airlines provides for the airlines to fund any shortfall, excluding incentives, should they occur. City Council has approved new airline agreements establishing the business strategy and rate making formula for the Pensacola International Airport. These five-year agreements use an industry-standard structure to allow the Airport to continue to maintain full financial self-sufficiency with no reliance on the City’s General Fund.

Expenses for the third quarter are consistent with budget.

**Insurance Retention Fund / Central Services Fund:**

These funds are categorized as internal service funds. They provide a service to the City’s other operating funds. Revenues and expenses in these funds were consistent with budgeted levels.

**Investment Schedule / Debt Service Schedule:**

Also provided for information is a listing of City investments and a listing of the City’s various debt issues.

The weighted interest rates received on investments during the third quarter of the last three fiscal years are as follows:

|       | <u>FY 2020</u> | <u>FY 2019</u> | <u>FY 2018</u> |
|-------|----------------|----------------|----------------|
| April | 1.50%          | 2.21%          | 1.27%          |
| May   | 1.51%          | 2.28%          | 1.33%          |
| June  | 1.36%          | 2.25%          | 1.30%          |

**Legal Costs Schedule:**

A schedule of legal costs paid directly to attorneys and/or firms who have provided services to the City has also been included in the quarterly report. This schedule lists the payee, the amount paid and the nature of the services provided to the City.



**Contracts/Expenditures Over \$25,000:**

With the changing of the monthly financial report being provided by the Council's Budget Analyst, the schedule of contracts and expenditures over \$25,000 approved by the Mayor have been included for the months of April, May, and June.

**Tree Planting Trust Fund:**

The Tree Planting Trust Fund Schedule in this financial report provides the revenues received through the third quarter of FY 2020 along with the address of the property, the district the property is within, the amount received and the reason for the removal of the tree.

**CITY OF PENSACOLA**  
**GENERAL FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|                            | FY 2020                        |                              |                               |                   | FY 2019                |                   |                        |                   |                          |
|----------------------------|--------------------------------|------------------------------|-------------------------------|-------------------|------------------------|-------------------|------------------------|-------------------|--------------------------|
|                            | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20    | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19    | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E.  | % OF<br>BUDGET<br>F.Y.E. |
| APPROPRIATED FUND BALANCE  | \$ 1,700,000                   | 3,594,082                    | 3,594,082                     | 3,594,082         | 100.00%                | 2,006,028         | 100.00%                | (1,567,444)       | 100.00%                  |
| REVENUES:                  |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| GENERAL PROPERTY TAXES     |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| Current Taxes              | 16,822,200                     | 16,822,200                   | 16,822,200                    | 16,896,732        | 100.44%                | 15,655,210        | 101.47%                | 15,655,210        | 100.00%                  |
| Delinquent Taxes           | 30,000                         | 30,000                       | 30,000                        | 11,537            | 38.46%                 | 33,816            | 112.72%                | 62,946            | 100.00%                  |
| Sub-Total                  | <u>16,852,200</u>              | <u>16,852,200</u>            | <u>16,852,200</u>             | <u>16,908,269</u> | 100.33%                | <u>15,689,026</u> | 101.49%                | <u>15,718,156</u> | 100.00%                  |
| FRANCHISE FEE              |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| Gulf Power - Electricity   | 5,781,500                      | 5,781,500                    | 5,781,500                     | 3,433,735         | 59.39%                 | 3,432,828         | 58.68%                 | 5,761,084         | 100.00%                  |
| City of Pensacola - Gas    | 950,000                        | 950,000                      | 950,000                       | 705,975           | 74.31%                 | 805,626           | 88.05%                 | 1,008,117         | 100.00%                  |
| ECUA - Water and Sewer     | 1,925,700                      | 1,925,700                    | 1,925,700                     | 1,218,357         | 63.27%                 | 1,202,249         | 65.16%                 | 1,865,979         | 100.00%                  |
| Sub-Total                  | <u>8,657,200</u>               | <u>8,657,200</u>             | <u>8,657,200</u>              | <u>5,358,067</u>  | 61.89%                 | <u>5,440,703</u>  | 63.19%                 | <u>8,635,180</u>  | 100.00%                  |
| PUBLIC SERVICE TAX         |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| Gulf Power - Electricity   | 6,296,500                      | 6,296,500                    | 6,296,500                     | 3,921,793         | 62.29%                 | 3,797,576         | 60.21%                 | 6,392,954         | 100.00%                  |
| City of Pensacola - Gas    | 807,500                        | 807,500                      | 807,500                       | 597,465           | 73.99%                 | 653,381           | 91.38%                 | 840,169           | 100.00%                  |
| ECUA - Water               | 1,217,700                      | 1,217,700                    | 1,217,700                     | 820,417           | 67.37%                 | 758,030           | 65.53%                 | 1,233,202         | 100.00%                  |
| Miscellaneous              | 30,000                         | 30,000                       | 30,000                        | 21,620            | 72.07%                 | 26,151            | 104.60%                | 33,615            | 100.00%                  |
| Sub-Total                  | <u>8,351,700</u>               | <u>8,351,700</u>             | <u>8,351,700</u>              | <u>5,361,295</u>  | 64.19%                 | <u>5,235,138</u>  | 63.81%                 | <u>8,499,940</u>  | 100.00%                  |
| LOCAL BUSINESS TAX         |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| Local Business Tax         | 916,000                        | 916,000                      | 916,000                       | 931,422           | 101.68%                | 928,759           | 102.06%                | 939,973           | 100.17%                  |
| Local Business Tax Penalty | 14,000                         | 14,000                       | 14,000                        | 14,583            | 104.16%                | 14,616            | 146.16%                | 15,037            | 90.52%                   |
| Sub-Total                  | <u>930,000</u>                 | <u>930,000</u>               | <u>930,000</u>                | <u>946,005</u>    | 101.72%                | <u>943,375</u>    | 102.54%                | <u>955,010</u>    | 100.00%                  |

**CITY OF PENSACOLA  
GENERAL FUND  
COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL  
For the Nine Months Ended June 30, 2020  
(Unaudited)**

|  | FY 2020                        |                              |                               |                        | FY 2019                |                        |                          |                          |                |
|--|--------------------------------|------------------------------|-------------------------------|------------------------|------------------------|------------------------|--------------------------|--------------------------|----------------|
|  | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | % OF<br>ACTUAL<br>6/20 | % OF<br>ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | % OF<br>ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |                |
|  |                                |                              |                               |                        |                        |                        |                          |                          |                |
| REVENUES: (continued)                  |                                |                              |                               |                        |                        |                        |                          |                          |                |
| LICENSES, PERMITS & PENALTIES          |                                |                              |                               |                        |                        |                        |                          |                          |                |
| Special Permits (Planning)             | 50,000                         | 50,000                       | 50,000                        | 84,675                 | 169.35%                | 33,710                 | 67.42%                   | 44,495                   | 100.00%        |
| Taxi Permits                           | 6,000                          | 6,000                        | 6,000                         | 3,370                  | 56.17%                 | 5,458                  | 90.97%                   | 8,024                    | 100.00%        |
| Fire Permits                           | 21,000                         | 21,000                       | 21,000                        | 17,090                 | 81.38%                 | 16,964                 | 80.78%                   | 23,644                   | 100.00%        |
| Tree Removal & Pruning Permits         | 0                              | 0                            | 0                             | 2,950                  | ---                    | 0                      | ---                      | 1,875                    | 100.00%        |
| Sub-Total                              | <u>77,000</u>                  | <u>77,000</u>                | <u>77,000</u>                 | <u>108,085</u>         | <u>140.37%</u>         | <u>56,132</u>          | <u>72.90%</u>            | <u>78,038</u>            | <u>100.00%</u> |
| INTERGOVERNMENTAL                      |                                |                              |                               |                        |                        |                        |                          |                          |                |
| FEDERAL                                |                                |                              |                               |                        |                        |                        |                          |                          |                |
| Payment in Lieu of Taxes               | 17,000                         | 17,000                       | 17,000                        | 9,197                  | 54.10%                 | 10,233                 | 60.19%                   | 10,233                   | 100.00%        |
| STATE                                  |                                |                              |                               |                        |                        |                        |                          |                          |                |
| 1/2 Cent Sales Tax                     | 5,404,000                      | 5,264,000                    | 5,264,000                     | 3,153,651              | 59.91%                 | 3,265,845              | 65.60%                   | 5,061,514                | 100.00%        |
| Beverage License Tax                   | 110,000                        | 110,000                      | 110,000                       | 118,421                | 107.66%                | 117,249                | 117.25%                  | 118,904                  | 100.00%        |
| Mobile Home Tax                        | 11,000                         | 11,000                       | 11,000                        | 8,636                  | 78.51%                 | 9,718                  | 88.35%                   | 11,910                   | 100.00%        |
| Communication Services Tax             | 3,165,100                      | 3,072,300                    | 3,072,300                     | 2,109,907              | 68.68%                 | 2,028,415              | 66.52%                   | 3,069,511                | 100.00%        |
| State Rev Sharing - Motor Fuel Tax     | 535,900                        | 535,900                      | 535,900                       | 388,315                | 72.46%                 | 401,991                | 73.26%                   | 542,689                  | 100.00%        |
| State Rev Sharing - Sales Tax          | 1,799,900                      | 1,799,900                    | 1,799,900                     | 1,326,100              | 73.68%                 | 1,340,491              | 76.16%                   | 1,820,567                | 100.00%        |
| Gas Rebate Municipal Vehicles          | 12,000                         | 12,000                       | 12,000                        | 12,775                 | 106.46%                | 13,513                 | 112.61%                  | 18,974                   | 100.00%        |
| Fire Fighter Supplemental Compensation | 44,000                         | 44,000                       | 44,000                        | 23,413                 | 53.21%                 | 34,660                 | 86.65%                   | 46,087                   | 100.00%        |
| Sub-Total                              | <u>11,098,900</u>              | <u>10,866,100</u>            | <u>10,866,100</u>             | <u>7,150,415</u>       | <u>65.80%</u>          | <u>7,222,115</u>       | <u>68.67%</u>            | <u>10,700,389</u>        | <u>100.00%</u> |
| OTHER CHARGES FOR SERVICES             |                                |                              |                               |                        |                        |                        |                          |                          |                |
| Swimming Pool Fees                     | 0                              | 0                            | 0                             | 65                     | ---                    | 3,540                  | ---                      | 5,895                    | 100.00%        |
| Boat Launch Fees                       | 20,000                         | 20,000                       | 20,000                        | 4,588                  | 22.94%                 | 13,289                 | 66.45%                   | 18,131                   | 100.00%        |
| Esc. School Board - SRO                | 157,700                        | 265,000                      | 265,000                       | 192,430                | 72.62%                 | 221,299                | 119.30%                  | 248,734                  | 100.00%        |
| ECSD - 911 Calltakers                  | 246,000                        | 246,000                      | 246,000                       | 228,765                | 92.99%                 | 170,756                | 71.93%                   | 246,000                  | 100.00%        |
| Downtown Improvement Board - COPS      | 60,000                         | 60,000                       | 60,000                        | 30,000                 | 50.00%                 | 0                      | ---                      | 0                        | ---            |
| State Traffic Signal Maintenance       | 326,600                        | 346,600                      | 346,600                       | 0                      | 0.00%                  | 0                      | 0.00%                    | 346,235                  | 100.00%        |
| State Street Light Maintenance         | 312,700                        | 358,200                      | 358,200                       | 0                      | 0.00%                  | 358,198                | 114.55%                  | 358,198                  | 100.00%        |
| Miscellaneous                          | 45,000                         | 45,000                       | 45,000                        | 20,404                 | 45.34%                 | 36,448                 | 91.12%                   | 43,293                   | 100.00%        |
| Sub-Total                              | <u>1,168,000</u>               | <u>1,340,800</u>             | <u>1,340,800</u>              | <u>476,252</u>         | <u>35.52%</u>          | <u>803,530</u>         | <u>71.19%</u>            | <u>1,266,486</u>         | <u>100.00%</u> |

**CITY OF PENSACOLA  
GENERAL FUND  
COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL  
For the Nine Months Ended June 30, 2020  
(Unaudited)**

|                                      | FY 2020                        |                              |                               |                   | FY 2019                |                   |                        |                   |                          |
|--------------------------------------|--------------------------------|------------------------------|-------------------------------|-------------------|------------------------|-------------------|------------------------|-------------------|--------------------------|
|                                      | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20    | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19    | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E.  | % OF<br>BUDGET<br>F.Y.E. |
| REVENUES: (continued)                |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| FINES, FORFEITURES & PENALTIES       |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| POLICE                               |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| Court Fines                          | 12,500                         | 12,500                       | 12,500                        | 10,463            | 83.70%                 | 10,560            | 84.48%                 | 14,545            | 100.00%                  |
| Traffic Fines                        | 85,000                         | 85,000                       | 85,000                        | 64,509            | 75.89%                 | 69,659            | 77.40%                 | 108,906           | 100.00%                  |
| OTHER FINES                          |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| Miscellaneous                        | 6,000                          | 6,000                        | 6,000                         | 2,998             | 49.97%                 | 5,161             | 103.22%                | 6,171             | 100.36%                  |
| Sub-Total                            | <u>103,500</u>                 | <u>103,500</u>               | <u>103,500</u>                | <u>77,970</u>     | 75.33%                 | <u>85,380</u>     | 79.42%                 | <u>129,622</u>    | 100.02%                  |
| INTEREST                             |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| Investments and Deposits             | 260,000                        | 320,000                      | 320,000                       | 129,495           | 40.47%                 | 57,536            | 39.68%                 | 414,671           | 95.04%                   |
| Sub-Total                            | <u>260,000</u>                 | <u>320,000</u>               | <u>320,000</u>                | <u>129,495</u>    | 40.47%                 | <u>57,536</u>     | 39.68%                 | <u>414,671</u>    | 95.04%                   |
| OTHER REVENUES                       |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| Miscellaneous                        | 400,000                        | 400,000                      | 400,000                       | 277,864           | 69.47%                 | 319,185           | 79.80%                 | 390,130           | 102.18%                  |
| Miscellaneous - Saenger Facility Fee | 75,000                         | 75,000                       | 75,000                        | 0                 | 0.00%                  | 38,205            | 36.39%                 | 113,850           | 100.00%                  |
| Sale of Assets                       | 50,000                         | 50,000                       | 50,000                        | 31,944            | 63.89%                 | 101,030           | 202.06%                | 645,580           | 100.00%                  |
| Sub-Total                            | <u>525,000</u>                 | <u>525,000</u>               | <u>525,000</u>                | <u>309,808</u>    | 59.01%                 | <u>458,420</u>    | 82.60%                 | <u>1,149,560</u>  | 100.73%                  |
| Sub-Total Revenues                   | <u>48,023,500</u>              | <u>48,023,500</u>            | <u>48,023,500</u>             | <u>36,825,661</u> | 76.68%                 | <u>35,991,355</u> | 78.72%                 | <u>47,547,052</u> | 99.97%                   |
| TRANSFERS IN                         |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| Gas Utility Fund                     | 8,000,000                      | 8,000,000                    | 8,000,000                     | 8,000,000         | 100.00%                | 8,000,000         | 100.00%                | 8,000,000         | 100.00%                  |
| Inspections Fund                     | 0                              | 0                            | 0                             | 0                 | ----                   | 0                 | ----                   | 2,039,865         | 100.00%                  |
| Sub-Total                            | <u>8,000,000</u>               | <u>8,000,000</u>             | <u>8,000,000</u>              | <u>8,000,000</u>  | 100.00%                | <u>8,000,000</u>  | 100.00%                | <u>10,039,865</u> | 100.00%                  |
| TOTAL REVENUES                       | <u>56,023,500</u>              | <u>56,023,500</u>            | <u>56,023,500</u>             | <u>44,825,661</u> | 80.01%                 | <u>43,991,355</u> | 81.88%                 | <u>57,586,917</u> | 99.98%                   |
| TOTAL REVENUES AND FUND BALANCE      | <u>\$ 57,723,500</u>           | <u>59,617,582</u>            | <u>59,617,582</u>             | <u>48,419,743</u> | 81.22%                 | <u>45,997,383</u> | 82.54%                 | <u>56,019,473</u> | 99.98%                   |

**CITY OF PENSACOLA  
GENERAL FUND  
COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL  
For the Nine Months Ended June 30, 2020  
(Unaudited)**

|                                    | FY 2020                        |                              |                               |                | FY 2019                |                |                        |                  |                          |
|------------------------------------|--------------------------------|------------------------------|-------------------------------|----------------|------------------------|----------------|------------------------|------------------|--------------------------|
|                                    | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| <b>EXPENDITURES:</b>               |                                |                              |                               |                |                        |                |                        |                  |                          |
| <b>CITY COUNCIL</b>                |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services                 | \$ 684,200                     | 684,200                      | 684,100                       | 439,735        | 64.28%                 | 386,943        | 60.18%                 | 522,860          | 81.32%                   |
| City Sponsored Pensions            | 0                              | 0                            | 100                           | 35             | 35.00%                 | 33             | 33.00%                 | 44               | 44.00%                   |
| Sub-Total                          | 684,200                        | 684,200                      | 684,200                       | 439,770        | 64.28%                 | 386,976        | 60.17%                 | 522,904          | 81.31%                   |
| Operating Expenses                 | 482,300                        | 771,930                      | 771,930                       | 398,302        | 51.60%                 | 333,567        | 52.52%                 | 315,243          | 60.91%                   |
| Sub-Total                          | 1,166,500                      | 1,456,130                    | 1,456,130                     | 838,072        | 57.55%                 | 720,543        | 56.37%                 | 838,147          | 71.17%                   |
| Allocated Overhead/(Cost Recovery) | (410,000)                      | (410,000)                    | (410,000)                     | (307,500)      | 75.00%                 | (283,125)      | 75.00%                 | (410,000)        | 100.00%                  |
| Sub-Total                          | 756,500                        | 1,046,130                    | 1,046,130                     | 530,572        | 50.72%                 | 437,418        | 48.56%                 | 428,147          | 57.56%                   |
| <b>MAYOR</b>                       |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services                 | 1,455,300                      | 1,455,300                    | 1,490,300                     | 1,022,009      | 68.58%                 | 766,563        | 70.61%                 | 1,126,495        | 97.73%                   |
| City Sponsored Pensions            | 47,000                         | 47,000                       | 47,000                        | 47,000         | 100.00%                | 48,800         | 100.00%                | 48,800           | 100.00%                  |
| Sub-Total                          | 1,502,300                      | 1,502,300                    | 1,537,300                     | 1,069,009      | 69.54%                 | 815,363        | 71.88%                 | 1,175,295        | 97.82%                   |
| Operating Expenses                 | 530,000                        | 539,124                      | 563,124                       | 376,582        | 66.87%                 | 370,509        | 84.48%                 | 408,231          | 99.01%                   |
| Sub-Total                          | 2,032,300                      | 2,041,424                    | 2,100,424                     | 1,445,591      | 68.82%                 | 1,185,872      | 75.39%                 | 1,583,526        | 98.13%                   |
| Allocated Overhead/(Cost Recovery) | (751,100)                      | (751,100)                    | (751,100)                     | (563,325)      | 75.00%                 | (521,175)      | 75.00%                 | (751,100)        | 100.00%                  |
| Sub-Total                          | 1,281,200                      | 1,290,324                    | 1,349,324                     | 882,266        | 65.39%                 | 664,697        | 75.70%                 | 832,426          | 96.52%                   |
| <b>CITY CLERK</b>                  |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services                 | 253,400                        | 253,400                      | 291,000                       | 211,411        | 72.65%                 | 150,544        | 66.17%                 | 214,783          | 92.38%                   |
| City Sponsored Pensions            | 28,100                         | 28,100                       | 28,100                        | 28,100         | 100.00%                | 29,100         | 100.00%                | 29,100           | 100.00%                  |
| Sub-Total                          | 281,500                        | 281,500                      | 319,100                       | 239,511        | 75.06%                 | 179,644        | 70.01%                 | 243,883          | 93.23%                   |
| Operating Expenses                 | 49,700                         | 55,900                       | 57,800                        | 35,079         | 60.69%                 | 26,019         | 61.80%                 | 33,205           | 89.50%                   |
| Sub-Total                          | 331,200                        | 337,400                      | 376,900                       | 274,590        | 72.85%                 | 205,663        | 68.85%                 | 277,088          | 92.76%                   |
| Allocated Overhead/(Cost Recovery) | (144,400)                      | (144,400)                    | (144,400)                     | (108,300)      | 75.00%                 | (83,175)       | 75.00%                 | (144,400)        | 100.00%                  |
| Sub-Total                          | 186,800                        | 193,000                      | 232,500                       | 166,290        | 71.52%                 | 122,488        | 65.22%                 | 132,688          | 85.99%                   |

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.

**CITY OF PENSACOLA  
GENERAL FUND  
COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL  
For the Nine Months Ended June 30, 2020**

|                                    | FY 2020                        |                              |                               |                    | FY 2019                |                    |                        |                    |                          |
|------------------------------------|--------------------------------|------------------------------|-------------------------------|--------------------|------------------------|--------------------|------------------------|--------------------|--------------------------|
|                                    | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20     | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19     | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E.   | % OF<br>BUDGET<br>F.Y.E. |
|                                    | (Unaudited)                    |                              |                               |                    |                        |                    |                        |                    |                          |
| EXPENDITURES: (continued)          |                                |                              |                               |                    |                        |                    |                        |                    |                          |
| LEGAL                              |                                |                              |                               |                    |                        |                    |                        |                    |                          |
| Personnel Services                 | 877,800                        | 877,800                      | 877,800                       | 637,201            | 72.59%                 | 494,782            | 83.63%                 | 700,319            | 99.09%                   |
| City Sponsored Pensions            | 18,900                         | 18,900                       | 18,900                        | 18,900             | 100.00%                | 19,600             | 100.00%                | 19,600             | 100.00%                  |
| Sub-Total                          | <u>896,700</u>                 | <u>896,700</u>               | <u>896,700</u>                | <u>656,101</u>     | 73.17%                 | <u>514,382</u>     | 84.15%                 | <u>719,919</u>     | 99.12%                   |
| Operating Expenses                 | <u>173,400</u>                 | <u>173,400</u>               | <u>171,500</u>                | <u>93,651</u>      | 54.61%                 | <u>94,970</u>      | 67.79%                 | <u>139,513</u>     | 99.44%                   |
| Sub-Total                          | <u>1,070,100</u>               | <u>1,070,100</u>             | <u>1,068,200</u>              | <u>749,752</u>     | 70.19%                 | <u>609,352</u>     | 81.10%                 | <u>859,432</u>     | 99.17%                   |
| Allocated Overhead/(Cost Recovery) | <u>(270,400)</u>               | <u>(270,400)</u>             | <u>(270,400)</u>              | <u>(202,800)</u>   | 75.00%                 | <u>(176,550)</u>   | 75.00%                 | <u>(270,400)</u>   | 100.00%                  |
| Sub-Total                          | <u>799,700</u>                 | <u>799,700</u>               | <u>797,800</u>                | <u>546,952</u>     | 68.56%                 | <u>432,802</u>     | 83.89%                 | <u>589,032</u>     | 98.79%                   |
| HUMAN RESOURCES                    |                                |                              |                               |                    |                        |                    |                        |                    |                          |
| Personnel Services                 | 636,200                        | 636,200                      | 818,800                       | 613,032            | 74.87%                 | 475,422            | 80.54%                 | 628,455            | 99.95%                   |
| City Sponsored Pensions            | 107,700                        | 107,700                      | 107,900                       | 107,800            | 99.91%                 | 112,393            | 99.97%                 | 112,426            | 100.00%                  |
| Sub-Total                          | <u>743,900</u>                 | <u>743,900</u>               | <u>926,700</u>                | <u>720,832</u>     | 77.78%                 | <u>587,815</u>     | 83.65%                 | <u>740,881</u>     | 99.96%                   |
| Operating Expenses                 | <u>179,000</u>                 | <u>227,902</u>               | <u>227,902</u>                | <u>121,661</u>     | 53.38%                 | <u>132,114</u>     | 82.88%                 | <u>164,680</u>     | 99.03%                   |
| Sub-Total                          | <u>922,900</u>                 | <u>971,802</u>               | <u>1,154,602</u>              | <u>842,493</u>     | 72.97%                 | <u>719,929</u>     | 83.51%                 | <u>905,561</u>     | 99.79%                   |
| Allocated Overhead/(Cost Recovery) | <u>(342,200)</u>               | <u>(342,200)</u>             | <u>(342,200)</u>              | <u>(256,650)</u>   | 75.00%                 | <u>(220,050)</u>   | 75.00%                 | <u>(342,200)</u>   | 100.00%                  |
| Sub-Total                          | <u>580,700</u>                 | <u>629,602</u>               | <u>812,402</u>                | <u>585,843</u>     | 72.11%                 | <u>499,879</u>     | 87.90%                 | <u>563,361</u>     | 99.66%                   |
| NON-DEPARTMENTAL FUNDING           |                                |                              |                               |                    |                        |                    |                        |                    |                          |
| Operating Expenses                 | <u>3,853,500</u>               | <u>4,259,238</u>             | <u>4,259,238</u>              | <u>3,644,748</u>   | 85.57%                 | <u>3,186,205</u>   | 84.46%                 | <u>3,364,152</u>   | 88.97%                   |
| Sub-Total                          | <u>3,853,500</u>               | <u>4,259,238</u>             | <u>4,259,238</u>              | <u>3,644,748</u>   | 85.57%                 | <u>3,186,205</u>   | 84.46%                 | <u>3,364,152</u>   | 88.97%                   |
| FINANCIAL SERVICES                 |                                |                              |                               |                    |                        |                    |                        |                    |                          |
| Personnel Services                 | 1,717,900                      | 1,717,900                    | 1,651,500                     | 1,188,525          | 71.97%                 | 1,209,862          | 71.72%                 | 1,625,273          | 97.71%                   |
| City Sponsored Pensions            | 257,900                        | 257,900                      | 258,400                       | 258,193            | 99.92%                 | 287,488            | 99.76%                 | 287,584            | 99.93%                   |
| Sub-Total                          | <u>1,975,800</u>               | <u>1,975,800</u>             | <u>1,909,900</u>              | <u>1,446,718</u>   | 75.75%                 | <u>1,497,350</u>   | 75.81%                 | <u>1,912,857</u>   | 98.04%                   |
| Operating Expenses                 | <u>387,000</u>                 | <u>401,292</u>               | <u>401,292</u>                | <u>283,193</u>     | 70.57%                 | <u>295,552</u>     | 70.48%                 | <u>372,747</u>     | 94.03%                   |
| Sub-Total                          | <u>2,362,800</u>               | <u>2,377,092</u>             | <u>2,311,192</u>              | <u>1,729,911</u>   | 74.85%                 | <u>1,792,902</u>   | 74.87%                 | <u>2,285,604</u>   | 97.36%                   |
| Allocated Overhead/(Cost Recovery) | <u>(1,555,000)</u>             | <u>(1,555,000)</u>           | <u>(1,555,000)</u>            | <u>(1,166,250)</u> | 75.00%                 | <u>(1,154,700)</u> | 75.00%                 | <u>(1,555,000)</u> | 100.00%                  |
| Sub-Total                          | <u>807,800</u>                 | <u>822,092</u>               | <u>756,192</u>                | <u>563,661</u>     | 74.54%                 | <u>638,202</u>     | 74.65%                 | <u>730,604</u>     | 92.19%                   |

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.

**CITY OF PENSACOLA  
GENERAL FUND  
COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL  
For the Nine Months Ended June 30, 2020  
(Unaudited)**

|                                    | FY 2020                        |                              |                               |                | FY 2019                |                |                        |                  |                          |
|------------------------------------|--------------------------------|------------------------------|-------------------------------|----------------|------------------------|----------------|------------------------|------------------|--------------------------|
|                                    | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| EXPENDITURES: (continued)          |                                |                              |                               |                |                        |                |                        |                  |                          |
| PLANNING SERVICES                  |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services                 | 614,200                        | 614,200                      | 706,700                       | 526,669        | 74.53%                 | 337,916        | 73.19%                 | 474,281          | 99.96%                   |
| City Sponsored Pensions            | 65,900                         | 65,900                       | 65,900                        | 65,900         | 100.00%                | 67,800         | 100.00%                | 67,800           | 100.00%                  |
| Sub-Total                          | 680,100                        | 680,100                      | 772,600                       | 592,569        | 76.70%                 | 405,716        | 76.62%                 | 542,081          | 99.97%                   |
| Operating Expenses                 | 299,200                        | 476,893                      | 449,893                       | 125,035        | 27.79%                 | 184,025        | 43.15%                 | 230,129          | 56.25%                   |
| Sub-Total                          | 979,300                        | 1,156,993                    | 1,222,493                     | 717,604        | 58.70%                 | 589,741        | 61.69%                 | 772,210          | 81.17%                   |
| PARKS & RECREATION                 |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services                 | 2,998,800                      | 2,998,800                    | 2,998,089                     | 2,146,455      | 71.59%                 | 1,932,570      | 68.66%                 | 2,596,468        | 96.99%                   |
| City Sponsored Pensions            | 655,200                        | 655,200                      | 655,911                       | 655,516        | 99.94%                 | 680,603        | 99.98%                 | 680,701          | 99.97%                   |
| Sub-Total                          | 3,654,000                      | 3,654,000                    | 3,654,000                     | 2,801,971      | 76.68%                 | 2,613,173      | 74.76%                 | 3,277,169        | 97.59%                   |
| Operating Expenses                 | 3,221,800                      | 3,306,567                    | 3,282,567                     | 1,989,531      | 60.61%                 | 2,297,764      | 72.09%                 | 2,951,790        | 93.07%                   |
| Sub-Total                          | 6,875,800                      | 6,960,567                    | 6,936,567                     | 4,791,502      | 69.08%                 | 4,910,937      | 73.49%                 | 6,228,959        | 95.39%                   |
| Allocated Overhead/(Cost Recovery) | (7,600)                        | (7,600)                      | (7,600)                       | (5,700)        | 75.00%                 | (6,900)        | 75.00%                 | (7,600)          | 100.00%                  |
| Sub-Total                          | 6,868,200                      | 6,952,967                    | 6,928,967                     | 4,785,802      | 69.07%                 | 4,904,037      | 73.49%                 | 6,221,359        | 95.39%                   |
| PUBLIC WORKS & FACILITIES          |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services                 | 1,650,800                      | 1,650,800                    | 1,626,798                     | 1,134,580      | 69.74%                 | 1,166,807      | 75.36%                 | 1,564,653        | 99.32%                   |
| City Sponsored Pensions            | 276,300                        | 276,300                      | 276,602                       | 276,428        | 99.94%                 | 302,444        | 99.99%                 | 302,490          | 99.97%                   |
| Sub-Total                          | 1,927,100                      | 1,927,100                    | 1,903,400                     | 1,411,008      | 74.13%                 | 1,469,251      | 79.38%                 | 1,867,143        | 99.42%                   |
| Operating Expenses                 | 3,294,100                      | 3,830,458                    | 3,786,358                     | 1,814,948      | 47.93%                 | 2,414,119      | 65.48%                 | 2,982,003        | 83.91%                   |
| Sub-Total                          | 5,221,200                      | 5,757,558                    | 5,689,758                     | 3,225,956      | 56.70%                 | 3,883,370      | 70.13%                 | 4,849,146        | 89.28%                   |
| Allocated Overhead/(Cost Recovery) | (293,400)                      | (293,400)                    | (293,400)                     | (220,050)      | 75.00%                 | (223,650)      | 75.00%                 | (293,400)        | 100.00%                  |
| Sub-Total                          | 4,927,800                      | 5,464,158                    | 5,396,358                     | 3,005,906      | 55.70%                 | 3,659,720      | 69.85%                 | 4,555,746        | 88.66%                   |

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.

**CITY OF PENSACOLA  
GENERAL FUND  
COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL  
For the Nine Months Ended June 30, 2020  
(Unaudited)**

|                                  | FY 2020                        |                              |                               |                   | FY 2019                |                   |                        |                   |                          |
|----------------------------------|--------------------------------|------------------------------|-------------------------------|-------------------|------------------------|-------------------|------------------------|-------------------|--------------------------|
|                                  | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20    | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19    | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E.  | % OF<br>BUDGET<br>F.Y.E. |
| EXPENDITURES: (continued)        |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| FIRE                             |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| Personnel Services               | 7,652,800                      | 7,652,800                    | 7,418,130                     | 5,437,677         | 73.30%                 | 5,363,713         | 73.82%                 | 7,127,791         | 99.78%                   |
| City Sponsored Pensions          | 1,132,300                      | 1,132,300                    | 1,137,770                     | 1,135,716         | 99.82%                 | 1,080,539         | 99.93%                 | 1,110,261         | 100.00%                  |
| Sub-Total                        | 8,785,100                      | 8,785,100                    | 8,555,900                     | 6,573,393         | 76.83%                 | 6,444,252         | 77.21%                 | 8,238,052         | 99.81%                   |
| Operating Expenses               | 1,541,100                      | 1,566,256                    | 1,608,256                     | 1,044,911         | 64.97%                 | 992,996           | 64.87%                 | 1,301,316         | 91.43%                   |
| Sub-Total                        | 10,326,200                     | 10,351,356                   | 10,164,156                    | 7,618,304         | 74.95%                 | 7,437,248         | 75.30%                 | 9,539,368         | 98.57%                   |
| POLICE                           |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| Personnel Services               | 14,893,500                     | 14,893,500                   | 14,899,304                    | 11,010,510        | 73.90%                 | 10,276,761        | 75.60%                 | 13,893,021        | 99.76%                   |
| City Sponsored Pensions          | 4,561,200                      | 4,561,200                    | 4,569,806                     | 4,564,204         | 99.88%                 | 4,741,604         | 99.78%                 | 4,742,619         | 100.00%                  |
| Sub-Total                        | 19,454,700                     | 19,454,700                   | 19,469,110                    | 15,574,714        | 80.00%                 | 15,018,365        | 81.86%                 | 18,635,640        | 99.82%                   |
| Operating Expenses               | 3,916,100                      | 4,212,322                    | 4,197,912                     | 2,849,860         | 67.89%                 | 2,961,684         | 74.72%                 | 3,842,129         | 97.49%                   |
| Sub-Total                        | 23,370,800                     | 23,667,022                   | 23,667,022                    | 18,424,574        | 77.85%                 | 17,980,049        | 80.59%                 | 22,477,769        | 99.42%                   |
| TRANSFERS OUT                    |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| Municipal Golf Course Fund       | 250,000                        | 250,000                      | 250,000                       | 187,500           | 75.00%                 | 165,000           | 75.00%                 | 250,000           | 100.00%                  |
| Stormwater Capital Projects Fund | 2,735,000                      | 2,735,000                    | 2,735,000                     | 2,728,664         | 99.77%                 | 2,712,112         | 97.73%                 | 2,713,199         | 100.00%                  |
| Inspections Fund                 | 0                              | 0                            | 0                             | 0                 | ----                   | 0                 | ----                   | 21,483            | 100.00%                  |
| Local Option Sales Tax Fund      | 0                              | 0                            | 0                             | 0                 | ----                   | 0                 | ----                   | 520,000           | 100.00%                  |
| Sub-Total                        | 2,985,000                      | 2,985,000                    | 2,985,000                     | 2,916,164         | 97.69%                 | 2,877,112         | 96.06%                 | 3,504,682         | 100.00%                  |
| <b>TOTAL EXPENDITURES</b>        | <b>\$ 57,723,500</b>           | <b>59,617,582</b>            | <b>59,617,582</b>             | <b>44,388,686</b> | <b>74.46%</b>          | <b>43,429,598</b> | <b>77.93%</b>          | <b>53,711,544</b> | <b>95.86%</b>            |

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.



**CITY OF PENSACOLA**  
**TREE PLANTING TRUST - GENERAL FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|                                 | FY 2020                        |                              |                               |                | FY 2019                |                |                        |                  |                          |
|---------------------------------|--------------------------------|------------------------------|-------------------------------|----------------|------------------------|----------------|------------------------|------------------|--------------------------|
|                                 | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| APPROPRIATED FUND BALANCE       | \$ 0                           | 100,000                      | 100,000                       | 100,000        | 100.00%                | 0              | ----                   | (96,200)         | 100.00%                  |
| REVENUES:                       |                                |                              |                               |                |                        |                |                        |                  |                          |
| Tree Trust Fund                 | 0                              | 0                            | 0                             | 27,700         | ----                   | 95,150         | ----                   | 96,200           | 100.00%                  |
| Interest                        | 0                              | 0                            | 0                             | 5,823          | ----                   | 6,039          | ----                   | 7,837            | ----                     |
| TOTAL REVENUES                  | 0                              | 0                            | 0                             | 33,523         | ----                   | 101,189        | ----                   | 104,037          | 108.15%                  |
| TOTAL REVENUES AND FUND BALANCE | \$ 0                           | 100,000                      | 100,000                       | 133,523        | 133.52%                | 101,189        | ----                   | 7,837            | ----                     |
| EXPENDITURES:                   |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services              | \$ 0                           | 0                            | 0                             | 0              | ----                   | 0              | ----                   | 0                | ----                     |
| Operating Expenses              | 0                              | 100,000                      | 100,000                       | 0              | 0.00%                  | 0              | ----                   | 0                | ----                     |
| Sub-Total                       | 0                              | 100,000                      | 100,000                       | 0              | 0.00%                  | 0              | ----                   | 0                | ----                     |
| TOTAL EXPENDITURES              | \$ 0                           | 100,000                      | 100,000                       | 0              | 0.00%                  | 0              | ----                   | 0                | ----                     |

**CITY OF PENSACOLA**  
**PARK PURCHASES - GENERAL FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|                                 | FY 2020                        |                              |                               |                | FY 2019                |                |                        |                  |                          |
|---------------------------------|--------------------------------|------------------------------|-------------------------------|----------------|------------------------|----------------|------------------------|------------------|--------------------------|
|                                 | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| APPROPRIATED FUND BALANCE       | \$ 0                           | 0                            | 0                             | 0              | ----                   | 0              | ----                   | (3,562)          | 100.00%                  |
| REVENUES:                       |                                |                              |                               |                |                        |                |                        |                  |                          |
| Park Purchases Fund             | 0                              | 0                            | 0                             | 0              | ----                   | 3,563          | ----                   | 3,562            | 100.00%                  |
| Interest                        | 0                              | 0                            | 0                             | 1,283          | ----                   | 1,598          | ----                   | 2,073            | ----                     |
| TOTAL REVENUES                  | 0                              | 0                            | 0                             | 1,283          | ----                   | 5,161          | ----                   | 5,635            | 158.20%                  |
| TOTAL REVENUES AND FUND BALANCE | \$ 0                           | 0                            | 0                             | 1,283          | ----                   | 5,161          | ----                   | 2,073            | ----                     |
| EXPENDITURES:                   |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services              | \$ 0                           | 0                            | 0                             | 0              | ----                   | 0              | ----                   | 0                | ----                     |
| Operating Expenses              | 0                              | 0                            | 0                             | 0              | ----                   | 0              | ----                   | 0                | ----                     |
| Capital Outlay                  | 0                              | 0                            | 0                             | 0              | ----                   | 0              | ----                   | 0                | ----                     |
| Sub-Total                       | 0                              | 0                            | 0                             | 0              | ----                   | 0              | ----                   | 0                | ----                     |
| TOTAL EXPENDITURES              | \$ 0                           | 0                            | 0                             | 0              | ----                   | 0              | ----                   | 0                | ----                     |

**CITY OF PENSACOLA**  
**HOUSING INITIATIVES FUND - GENERAL FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|                                 | FY 2020                        |                              |                               |                | FY 2019                |                |                        |                  |                          |
|---------------------------------|--------------------------------|------------------------------|-------------------------------|----------------|------------------------|----------------|------------------------|------------------|--------------------------|
|                                 | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| APPROPRIATED FUND BALANCE       | \$ 0                           | 51,762                       | 51,762                        | 51,762         | 100.00%                | 146,518        | 100.00%                | 146,528          | 100.00%                  |
| REVENUES:                       |                                |                              |                               |                |                        |                |                        |                  |                          |
| Sale of Asset                   | 0                              | 0                            | 0                             | 0              | ----                   | 43,889         | ----                   | 43,889           | 100.00%                  |
| Interest                        | 0                              | 0                            | 0                             | 608            | ----                   | 2,260          | ----                   | 2,933            | ----                     |
| TOTAL REVENUES                  | 0                              | 0                            | 0                             | 608            | ----                   | 46,149         | ----                   | 46,822           | 106.68%                  |
| TOTAL REVENUES AND FUND BALANCE | <u>\$ 0</u>                    | <u>51,762</u>                | <u>51,762</u>                 | <u>52,370</u>  | 101.17%                | <u>192,667</u> | 131.50%                | <u>193,350</u>   | 101.55%                  |
| EXPENDITURES:                   |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services              | \$ 0                           | 0                            | 0                             | 0              | ----                   | 15,304         | 61.22%                 | 26,227           | 98.97%                   |
| Operating Expenses              | 0                              | 51,762                       | 51,762                        | 9,300          | 17.97%                 | 0              | 0.00%                  | 16               | 0.03%                    |
| Grants & Aids                   | 0                              | 0                            | 0                             | 0              | ----                   | 115,337        | 100.00%                | 115,337          | 100.00%                  |
| Sub-Total                       | 0                              | 51,762                       | 51,762                        | 9,300          | 17.97%                 | 130,641        | 89.16%                 | 141,580          | 74.35%                   |
| TOTAL EXPENDITURES              | <u>\$ 0</u>                    | <u>51,762</u>                | <u>51,762</u>                 | <u>9,300</u>   | 17.97%                 | <u>130,641</u> | 89.16%                 | <u>141,580</u>   | 74.35%                   |

**CITY OF PENSACOLA**  
**INNER CITY HOUSING INITIATIVES FUND - GENERAL FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|                                 | FY 2020                        |                              |                               |                | % OF<br>BUDGET<br>6/20 | FY 2019        |                        |                  |                          |
|---------------------------------|--------------------------------|------------------------------|-------------------------------|----------------|------------------------|----------------|------------------------|------------------|--------------------------|
|                                 | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20 |                        | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| APPROPRIATED FUND BALANCE       | \$ 0                           | 449,310                      | 449,310                       | 449,310        | 100.00%                | 440,489        | 100.00%                | 440,489          | 100.00%                  |
| REVENUES:                       |                                |                              |                               |                |                        |                |                        |                  |                          |
| Interest                        | 0                              | 0                            | 0                             | 5,280          | ----                   | 6,797          | ----                   | 8,819            | ----                     |
| TOTAL REVENUES                  | 0                              | 0                            | 0                             | 5,280          | ----                   | 6,797          | ----                   | 8,819            | ----                     |
| TOTAL REVENUES AND FUND BALANCE | \$ 0                           | 449,310                      | 449,310                       | 454,590        | 101.18%                | 447,286        | 101.54%                | 449,308          | 102.00%                  |
| EXPENDITURES:                   |                                |                              |                               |                |                        |                |                        |                  |                          |
| Grants & Aids                   | 0                              | 449,310                      | 449,310                       | 0              | 0.00%                  | 0              | 0.00%                  | 0                | 0.00%                    |
| Sub-Total                       | 0                              | 449,310                      | 449,310                       | 0              | 0.00%                  | 0              | 0.00%                  | 0                | 0.00%                    |
| TOTAL EXPENDITURES              | \$ 0                           | 449,310                      | 449,310                       | 0              | 0.00%                  | 0              | 0.00%                  | 0                | 0.00%                    |

**CITY OF PENSACOLA**  
**LOCAL OPTION GASOLINE TAX FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|                                    | FY 2020                        |                              |                               |                  | FY 2019                |                |                        |                  |                          |
|------------------------------------|--------------------------------|------------------------------|-------------------------------|------------------|------------------------|----------------|------------------------|------------------|--------------------------|
|                                    | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20   | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E  | % OF<br>BUDGET<br>F.Y.E. |
| APPROPRIATED FUND BALANCE          | \$ 168,900                     | 168,900                      | 168,900                       | 168,900          | 100.00%                | 43,700         | 100.00%                | 98,757           | 100.00%                  |
| REVENUES:                          |                                |                              |                               |                  |                        |                |                        |                  |                          |
| Gasoline Tax (6 cent local)        | 1,370,000                      | 1,370,000                    | 1,370,000                     | 854,803          | 62.39%                 | 861,301        | 62.87%                 | 1,364,246        | 100.00%                  |
| Interest                           | 15,000                         | 15,000                       | 15,000                        | 9,412            | 62.75%                 | 5,580          | ----                   | 24,122           | 100.00%                  |
| Sub-Total                          | <u>1,385,000</u>               | <u>1,385,000</u>             | <u>1,385,000</u>              | <u>864,215</u>   | 62.40%                 | <u>866,881</u> | 63.28%                 | <u>1,388,368</u> | 100.00%                  |
| TOTAL REVENUES                     | <u>1,385,000</u>               | <u>1,385,000</u>             | <u>1,385,000</u>              | <u>864,215</u>   | 62.40%                 | <u>866,881</u> | 63.28%                 | <u>1,388,368</u> | 100.00%                  |
| TOTAL REVENUES AND FUND BALANCE    | <u>\$ 1,553,900</u>            | <u>1,553,900</u>             | <u>1,553,900</u>              | <u>1,033,115</u> | 66.49%                 | <u>910,581</u> | 64.41%                 | <u>1,487,125</u> | 100.00%                  |
| EXPENDITURES:                      |                                |                              |                               |                  |                        |                |                        |                  |                          |
| Allocated Overhead/(Cost Recovery) | 31,900                         | 31,900                       | 31,900                        | 23,925           | 75.00%                 | 32,775         | 75.00%                 | 31,900           | 100.00%                  |
| Sub-Total                          | <u>31,900</u>                  | <u>31,900</u>                | <u>31,900</u>                 | <u>23,925</u>    | 75.00%                 | <u>32,775</u>  | 75.00%                 | <u>31,900</u>    | 100.00%                  |
| TRANSFERS OUT                      |                                |                              |                               |                  |                        |                |                        |                  |                          |
| LOGT Debt Service fund             | 1,522,000                      | 1,522,000                    | 1,522,000                     | 854,803          | 56.16%                 | 861,301        | 62.87%                 | 1,455,224        | 100.00%                  |
| TOTAL EXPENDITURES                 | <u>\$ 1,553,900</u>            | <u>1,553,900</u>             | <u>1,553,900</u>              | <u>878,728</u>   | 56.55%                 | <u>894,076</u> | 63.24%                 | <u>1,487,124</u> | 100.00%                  |

**CITY OF PENSACOLA**  
**STORMWATER UTILITY FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|                                    | FY 2020                        |                              |                               |                  | FY 2019                |                  |                        |                  |                          |
|------------------------------------|--------------------------------|------------------------------|-------------------------------|------------------|------------------------|------------------|------------------------|------------------|--------------------------|
|                                    | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20   | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19   | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E  | % OF<br>BUDGET<br>F.Y.E. |
| APPROPRIATED FUND BALANCE          | \$ 307,900                     | 428,333                      | 428,333                       | 428,333          | 100.00%                | 302,770          | 100.00%                | 283,834          | 100.00%                  |
| REVENUES:                          |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| Stormwater Utility Fees            | 2,730,000                      | 2,730,000                    | 2,730,000                     | 2,726,710        | 99.88%                 | 2,707,581        | 97.75%                 | 2,707,582        | 100.00%                  |
| Delinquent Stormwater Utility Fee  | 5,000                          | 5,000                        | 5,000                         | 1,954            | 39.08%                 | 4,531            | 90.62%                 | 5,617            | 100.00%                  |
| Miscellaneous                      | 0                              | 0                            | 0                             | 2,852            | ----                   | 0                | ----                   | 22               | 100.00%                  |
| CHARGES FOR SERVICES:              |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| State Right of Way Maintenance     | 99,600                         | 99,600                       | 99,600                        | 67,660           | 67.93%                 | 66,431           | 66.70%                 | 99,647           | 100.00%                  |
| Interest Income                    | 5,000                          | 5,000                        | 5,000                         | 7,548            | 150.96%                | 5,337            | ----                   | 18,250           | 100.00%                  |
| TOTAL REVENUES                     | <u>2,839,600</u>               | <u>2,839,600</u>             | <u>2,839,600</u>              | <u>2,806,724</u> | 98.84%                 | <u>2,783,880</u> | 96.84%                 | <u>2,831,118</u> | 100.00%                  |
| TOTAL REVENUES AND FUND BALANCE    | <u>\$ 3,147,500</u>            | <u>3,267,933</u>             | <u>3,267,933</u>              | <u>3,235,057</u> | 98.99%                 | <u>3,086,650</u> | 97.14%                 | <u>3,114,952</u> | 100.00%                  |
| EXPENDITURES:                      |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| STORMWATER O & M                   |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| Personnel Services                 | \$ 947,500                     | 947,500                      | 947,128                       | 640,578          | 67.63%                 | 610,055          | 71.39%                 | 807,145          | 98.35%                   |
| City Sponsored Pensions            | 285,400                        | 285,400                      | 285,772                       | 285,678          | 99.97%                 | 293,331          | 99.97%                 | 293,416          | 100.00%                  |
| Sub-Total                          | <u>1,232,900</u>               | <u>1,232,900</u>             | <u>1,232,900</u>              | <u>926,256</u>   | 75.13%                 | <u>903,386</u>   | 78.69%                 | <u>1,100,561</u> | 98.78%                   |
| Operating Expenses                 | 494,300                        | 614,733                      | 598,799                       | 398,964          | 66.63%                 | 360,540          | 64.74%                 | 454,090          | 97.28%                   |
| Capital Outlay                     | 0                              | 0                            | 0                             | 0                | ----                   | 56,372           | 99.54%                 | 56,372           | 99.54%                   |
| Allocated Overhead/(Cost Recovery) | 196,300                        | 196,300                      | 196,300                       | 147,225          | 75.00%                 | 147,300          | 75.00%                 | 196,300          | 100.00%                  |
| Sub-Total                          | <u>1,923,500</u>               | <u>2,043,933</u>             | <u>2,027,999</u>              | <u>1,472,445</u> | 72.61%                 | <u>1,467,598</u> | 74.96%                 | <u>1,807,323</u> | 98.55%                   |
| STREET CLEANING                    |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| Personnel Services                 | 425,000                        | 425,000                      | 424,906                       | 338,987          | 79.78%                 | 267,264          | 65.63%                 | 368,450          | 95.19%                   |
| City Sponsored Pensions            | 77,200                         | 77,200                       | 77,294                        | 77,270           | 99.97%                 | 79,690           | 99.97%                 | 79,720           | 99.87%                   |
| Sub-Total                          | <u>502,200</u>                 | <u>502,200</u>               | <u>502,200</u>                | <u>416,257</u>   | 82.89%                 | <u>346,954</u>   | 71.25%                 | <u>448,170</u>   | 95.99%                   |
| Operating Expenses                 | 458,200                        | 458,200                      | 474,134                       | 318,115          | 67.09%                 | 258,092          | 68.45%                 | 443,586          | 99.98%                   |
| Capital Outlay                     | 150,000                        | 150,000                      | 150,000                       | 130,626          | 87.08%                 | 256,932          | 100.00%                | 256,932          | 100.00%                  |
| Allocated Overhead/(Cost Recovery) | 113,600                        | 113,600                      | 113,600                       | 85,200           | 75.00%                 | 73,875           | 75.00%                 | 113,600          | 100.00%                  |
| Sub-Total                          | <u>1,224,000</u>               | <u>1,224,000</u>             | <u>1,239,934</u>              | <u>950,198</u>   | 76.63%                 | <u>935,853</u>   | 76.75%                 | <u>1,262,288</u> | 98.53%                   |
| TOTAL EXPENDITURES                 | <u>\$ 3,147,500</u>            | <u>3,267,933</u>             | <u>3,267,933</u>              | <u>2,422,643</u> | 74.13%                 | <u>2,403,451</u> | 75.64%                 | <u>3,069,611</u> | 98.54%                   |

**CITY OF PENSACOLA**  
**MUNICIPAL GOLF COURSE FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|                                 | FY 2020                        |                              |                               |                | FY 2019                |                |                        |                  |                          |
|---------------------------------|--------------------------------|------------------------------|-------------------------------|----------------|------------------------|----------------|------------------------|------------------|--------------------------|
|                                 | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| APPROPRIATED FUND BALANCE       | \$ 0                           | 4,800                        | 4,800                         | 4,800          | 100.00%                | 0              | ----                   | 0                | ----                     |
| REVENUES:                       |                                |                              |                               |                |                        |                |                        |                  |                          |
| GOLF COURSE CHARGES             |                                |                              |                               |                |                        |                |                        |                  |                          |
| Green Fees                      | 282,500                        | 282,500                      | 282,500                       | 229,802        | 81.35%                 | 196,742        | 67.29%                 | 255,153          | 100.00%                  |
| Electric Cart Rentals           | 86,800                         | 86,800                       | 86,800                        | 76,144         | 87.72%                 | 64,331         | 71.48%                 | 83,769           | 100.00%                  |
| Pull Cart Rentals               | 200                            | 200                          | 200                           | 156            | 78.00%                 | 65             | 32.50%                 | 84               | 100.00%                  |
| Concessions                     | 18,000                         | 18,000                       | 18,000                        | 13,500         | 75.00%                 | 13,500         | 75.00%                 | 18,000           | 100.00%                  |
| Pro Shop Sales                  | 12,200                         | 12,200                       | 12,200                        | 10,408         | 85.31%                 | 9,193          | 79.94%                 | 11,911           | 100.00%                  |
| Tournaments                     | 54,900                         | 54,900                       | 54,900                        | 26,285         | 47.88%                 | 26,804         | 48.82%                 | 36,493           | 100.00%                  |
| Driving Range                   | 30,500                         | 30,500                       | 30,500                        | 24,232         | 79.45%                 | 20,518         | 68.39%                 | 27,718           | 100.00%                  |
| Capital Surcharge               | 40,000                         | 40,000                       | 40,000                        | 29,220         | 73.05%                 | 26,117         | 65.29%                 | 34,407           | 100.00%                  |
| Miscellaneous                   | 0                              | 0                            | 0                             | 0              | ----                   | 44             | ----                   | 44               | 100.00%                  |
| Interest Income                 | 0                              | 0                            | 0                             | 392            | ----                   | 43             | 8.60%                  | 791              | 100.00%                  |
| SUB-TOTAL REVENUES              | 525,100                        | 525,100                      | 525,100                       | 410,139        | 78.11%                 | 357,357        | 65.57%                 | 468,370          | 100.00%                  |
| TRANSFERS IN GENERAL FUND       | 250,000                        | 250,000                      | 250,000                       | 187,500        | 75.00%                 | 165,000        | 75.00%                 | 250,000          | 100.00%                  |
| TOTAL REVENUES                  | 775,100                        | 775,100                      | 775,100                       | 597,639        | 77.10%                 | 522,357        | 68.28%                 | 718,370          | 100.00%                  |
| TOTAL REVENUES AND FUND BALANCE | \$ 775,100                     | 779,900                      | 779,900                       | 602,439        | 77.25%                 | 522,357        | 68.28%                 | 718,370          | 100.00%                  |
| EXPENDITURES:                   |                                |                              |                               |                |                        |                |                        |                  |                          |
| OPERATIONS                      |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services              | \$ 376,800                     | 376,800                      | 376,799                       | 261,401        | 69.37%                 | 249,864        | 67.93%                 | 346,190          | 100.00%                  |
| City Sponsored Pensions         | 47,000                         | 47,000                       | 47,001                        | 47,000         | 100.00%                | 48,800         | 100.00%                | 48,800           | 100.00%                  |
| Sub-Total                       | 423,800                        | 423,800                      | 423,800                       | 308,401        | 72.77%                 | 298,664        | 71.69%                 | 394,990          | 100.00%                  |
| Operating Expenses              | 351,300                        | 356,100                      | 356,100                       | 230,130        | 64.63%                 | 233,851        | 67.12%                 | 309,489          | 95.71%                   |
| TOTAL EXPENDITURES              | \$ 775,100                     | 779,900                      | 779,900                       | 538,531        | 69.05%                 | 532,515        | 69.61%                 | 704,479          | 98.07%                   |

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.

**CITY OF PENSACOLA**  
**INSPECTION SERVICES FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|                                    | FY 2020                  |                        |                         |                  | % OF BUDGET 6/20 | FY 2019          |                  |                  |                    |
|------------------------------------|--------------------------|------------------------|-------------------------|------------------|------------------|------------------|------------------|------------------|--------------------|
|                                    | COUNCIL BEGINNING BUDGET | COUNCIL AMENDED BUDGET | CURRENT APPROVED BUDGET | ACTUAL 6/20      |                  | ACTUAL 6/19      | % OF BUDGET 6/19 | ACTUAL F.Y.E.    | % OF BUDGET F.Y.E. |
| APPROPRIATED FUND BALANCE          | \$ 0                     | 0                      | 0                       | 0                | ----             | 0                | ----             | 1,517,042        | 100.00%            |
| REVENUES:                          |                          |                        |                         |                  |                  |                  |                  |                  |                    |
| Building Permits                   | 733,400                  | 733,400                | 733,400                 | 642,180          | 87.56%           | 605,047          | 79.09%           | 811,284          | 100.00%            |
| Electrical Permits                 | 226,600                  | 226,600                | 226,600                 | 140,771          | 62.12%           | 172,258          | 74.89%           | 225,036          | 100.00%            |
| Gas Permits                        | 43,100                   | 43,100                 | 43,100                  | 34,575           | 80.22%           | 34,525           | 87.41%           | 44,075           | 100.00%            |
| Plumbing Permits                   | 129,400                  | 129,400                | 129,400                 | 83,088           | 64.21%           | 112,895          | 94.08%           | 150,568          | 100.00%            |
| Mechanical Permits                 | 89,400                   | 89,400                 | 89,400                  | 66,407           | 74.28%           | 67,870           | 90.49%           | 98,985           | 100.00%            |
| Miscellaneous Permits              | 8,100                    | 8,100                  | 8,100                   | 2,425            | 29.94%           | 8,325            | 97.94%           | 11,302           | 96.38%             |
| Zoning Review & Inspection Fees    | 98,300                   | 98,300                 | 98,300                  | 28,050           | 28.54%           | 71,200           | 83.76%           | 95,100           | 100.00%            |
| Permit Application Fee             | 275,600                  | 275,600                | 275,600                 | 216,074          | 78.40%           | 174,076          | 86.18%           | 237,003          | 100.00%            |
| Tree Removal & Pruning Permits     | 0                        | 0                      | 0                       | 900              | ----             | 0                | ----             | 425              | ----               |
| Lien Search Fees                   | 0                        | 0                      | 0                       | 5,975            | ----             | 0                | ----             | 0                | ----               |
| Interest Income                    | 0                        | 0                      | 0                       | (517)            | ----             | 6,154            | ----             | 5,525            | 100.00%            |
| Sale of Asset                      | 0                        | 0                      | 0                       | 0                | ----             | 2,900            | ----             | 2,900            | 100.00%            |
| SUB-TOTAL REVENUES                 | <u>1,603,900</u>         | <u>1,603,900</u>       | <u>1,603,900</u>        | <u>1,219,928</u> | ----             | <u>1,255,250</u> | 82.31%           | <u>1,682,203</u> | 88.24%             |
| TRANSFERS IN GENERAL FUND          | <u>0</u>                 | <u>0</u>               | <u>0</u>                | <u>0</u>         | ----             | <u>0</u>         | ----             | <u>21,483</u>    | 100.00%            |
| TOTAL REVENUES                     | <u>1,603,900</u>         | <u>1,603,900</u>       | <u>1,603,900</u>        | <u>1,219,928</u> | 76.06%           | <u>1,255,250</u> | 82.31%           | <u>1,703,686</u> | 88.37%             |
| TOTAL REVENUES AND FUND BALANCE    | <u>\$ 1,603,900</u>      | <u>1,603,900</u>       | <u>1,603,900</u>        | <u>1,219,928</u> | 76.06%           | <u>1,255,250</u> | 82.31%           | <u>3,220,728</u> | 93.49%             |
| EXPENDITURES:                      |                          |                        |                         |                  |                  |                  |                  |                  |                    |
| OPERATIONS                         |                          |                        |                         |                  |                  |                  |                  |                  |                    |
| Personnel Services                 | \$ 835,400               | 835,400                | 835,295                 | 648,830          | 77.68%           | 591,340          | 74.79%           | 792,705          | 98.34%             |
| City Sponsored Pensions            | 141,800                  | 141,800                | 141,905                 | 141,879          | 99.98%           | 144,970          | 100.00%          | 144,994          | 99.94%             |
| Sub-Total                          | <u>977,200</u>           | <u>977,200</u>         | <u>977,200</u>          | <u>790,709</u>   | 80.92%           | <u>736,310</u>   | 78.69%           | <u>937,699</u>   | 98.58%             |
| Operating Expenses                 | 382,100                  | 382,100                | 382,100                 | 215,462          | 56.39%           | 149,700          | 41.66%           | 184,796          | 92.48%             |
| Capital Outlay                     | 17,000                   | 17,000                 | 17,000                  | 10,325           | 60.74%           | 26,367           | 99.88%           | 26,367           | 99.88%             |
| Sub-Total                          | <u>1,376,300</u>         | <u>1,376,300</u>       | <u>1,376,300</u>        | <u>1,016,496</u> | 73.86%           | <u>912,377</u>   | 69.05%           | <u>1,148,862</u> | 97.58%             |
| Allocated Overhead/(Cost Recovery) | <u>227,600</u>           | <u>227,600</u>         | <u>227,600</u>          | <u>170,700</u>   | 75.00%           | <u>152,700</u>   | 75.00%           | <u>227,600</u>   | 100.00%            |
| Sub-Total                          | <u>1,603,900</u>         | <u>1,603,900</u>       | <u>1,603,900</u>        | <u>1,187,196</u> | 74.02%           | <u>1,065,077</u> | 69.84%           | <u>1,376,462</u> | 97.97%             |
| TRANSFERS OUT                      |                          |                        |                         |                  |                  |                  |                  |                  |                    |
| General Fund                       | <u>0</u>                 | <u>0</u>               | <u>0</u>                | <u>0</u>         | ----             | <u>0</u>         | ----             | <u>2,039,865</u> | 100.00%            |
| TOTAL EXPENDITURES                 | <u>\$ 1,603,900</u>      | <u>1,603,900</u>       | <u>1,603,900</u>        | <u>1,187,196</u> | 74.02%           | <u>1,065,077</u> | 69.84%           | <u>3,416,327</u> | 99.17%             |

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.



**CITY OF PENSACOLA**  
**ROGER SCOTT TENNIS CENTER**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|                                 | FY 2020                        |                              |                               |                | FY 2019                |                |                        |                  |                          |
|---------------------------------|--------------------------------|------------------------------|-------------------------------|----------------|------------------------|----------------|------------------------|------------------|--------------------------|
|                                 | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| APPROPRIATED FUND BALANCE       | \$ 0                           | 16,500                       | 16,500                        | 16,500         | 100.00%                | 0              | ----                   | (2,608)          | 100.00%                  |
| REVENUES:                       |                                |                              |                               |                |                        |                |                        |                  |                          |
| CHARGES FOR SERVICES            |                                |                              |                               |                |                        |                |                        |                  |                          |
| Scott Tennis Pro Revenue        | 125,000                        | 125,000                      | 125,000                       | 75,521         | 60.42%                 | 93,750         | 75.00%                 | 125,000          | 100.00%                  |
| Scott Tennis Pro Shop Lease     | 3,700                          | 3,700                        | 3,700                         | 2,056          | 55.57%                 | 3,088          | 83.46%                 | 4,117            | 100.00%                  |
| Interest Income                 | 0                              | 0                            | 0                             | 717            | ----                   | 353            | ----                   | 2,191            | 100.00%                  |
| TOTAL REVENUES                  | 128,700                        | 128,700                      | 128,700                       | 78,294         | 60.83%                 | 97,191         | 75.52%                 | 131,308          | 100.00%                  |
| TOTAL REVENUES AND FUND BALANCE | \$ 128,700                     | 145,200                      | 145,200                       | 94,794         | 65.29%                 | 97,191         | 75.52%                 | 128,700          | 100.00%                  |
| EXPENDITURES:                   |                                |                              |                               |                |                        |                |                        |                  |                          |
| OPERATIONS                      |                                |                              |                               |                |                        |                |                        |                  |                          |
| Operating Expenses              | \$ 128,700                     | 145,200                      | 139,200                       | 57,145         | 41.05%                 | 50,111         | 38.94%                 | 71,051           | 55.21%                   |
| Capital Outlay                  | 0                              | 0                            | 6,000                         | 5,339          | 88.98%                 | 0              | ----                   | 0                | ----                     |
| Sub-Total                       | 128,700                        | 145,200                      | 145,200                       | 62,484         | 43.03%                 | 50,111         | 38.94%                 | 71,051           | 55.21%                   |
| TOTAL EXPENDITURES              | \$ 128,700                     | 145,200                      | 145,200                       | 62,484         | 43.03%                 | 50,111         | 38.94%                 | 71,051           | 55.21%                   |

**CITY OF PENSACOLA**  
**COMMUNITY MARITIME PARK MANAGEMENT SERVICES FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|   | FY 2020                        |                              |                               |                | FY 2019                |                |                        |                  |                          |
|---|--------------------------------|------------------------------|-------------------------------|----------------|------------------------|----------------|------------------------|------------------|--------------------------|
|   | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| <b>PARK OPERATIONS:</b>                 |                                |                              |                               |                |                        |                |                        |                  |                          |
| APPROPRIATED FUND BALANCE               | \$ 0                           | 1,542                        | 1,542                         | 1,542          | 100.00%                | 1,300          | 100.00%                | (50,235)         | 100.00%                  |
| <b>REVENUES:</b>                        |                                |                              |                               |                |                        |                |                        |                  |                          |
| COMMUNITY MARITIME PARK                 |                                |                              |                               |                |                        |                |                        |                  |                          |
| Event Scheduling Management             |                                |                              |                               |                |                        |                |                        |                  |                          |
| Rentals                                 | 18,500                         | 18,500                       | 18,500                        | 6,700          | 36.22%                 | 33,220         | 276.83%                | 34,420           | 100.00%                  |
| Ticketed Events                         | 1,000                          | 1,000                        | 1,000                         | 0              | 0.00%                  | 0              | ----                   | 0                | ----                     |
| Vendor Kiosk Management                 |                                |                              |                               |                |                        |                |                        |                  |                          |
| Kiosk Sales                             | 1,800                          | 1,800                        | 1,800                         | (300)          | -16.67%                | 1,833          | 152.75%                | 3,733            | 100.00%                  |
| Donations                               | 0                              | 0                            | 0                             | 3,500          | ----                   | 15,500         | ----                   | 18,300           | 100.00%                  |
| Parking Management                      | 96,900                         | 96,900                       | 96,900                        | 0              | 0.00%                  | 62,320         | 62.32%                 | 103,357          | 100.00%                  |
| City Hall Parking                       | 28,000                         | 28,000                       | 28,000                        | 0              | 0.00%                  | 16,906         | 56.35%                 | 25,685           | 100.00%                  |
| Lease Fees                              | 150,000                        | 150,000                      | 150,000                       | 102,323        | 68.22%                 | 109,850        | 71.61%                 | 146,468          | 100.00%                  |
| User Fees                               |                                |                              |                               |                |                        |                |                        |                  |                          |
| Northwest Florida Professional Baseball | 175,000                        | 175,000                      | 175,000                       | 131,250        | 75.00%                 | 131,250        | 75.00%                 | 175,000          | 100.00%                  |
| University of West Florida              | 25,000                         | 25,000                       | 25,000                        | 16,667         | 66.67%                 | 16,667         | 75.76%                 | 25,000           | 100.00%                  |
| Surcharge                               |                                |                              |                               |                |                        |                |                        |                  |                          |
| Attendance                              | 318,000                        | 318,000                      | 318,000                       | 0              | 0.00%                  | 0              | 0.00%                  | 262,803          | 82.64%                   |
| Naming Rights                           | 112,500                        | 112,500                      | 112,500                       | 28,125         | 25.00%                 | 28,125         | 25.00%                 | 112,500          | 100.00%                  |
| Community Event Concessions             | 30,000                         | 30,000                       | 30,000                        | 16,499         | 55.00%                 | 0              | 0.00%                  | 27,454           | 164.62%                  |
| Other Charges for Services              | 23,600                         | 23,600                       | 23,600                        | 10,045         | 42.56%                 | 10,756         | 45.58%                 | 23,342           | 100.00%                  |
| Miscellaneous Revenue                   | 0                              | 0                            | 0                             | 113            | ----                   | 502            | ----                   | 619              | 100.00%                  |
| Sub-Total                               | <u>980,300</u>                 | <u>980,300</u>               | <u>980,300</u>                | <u>314,922</u> | 32.13%                 | <u>426,929</u> | 43.67%                 | <u>958,681</u>   | 95.57%                   |
| TOTAL REVENUES                          | <u>980,300</u>                 | <u>980,300</u>               | <u>980,300</u>                | <u>314,922</u> | 32.13%                 | <u>426,929</u> | 43.67%                 | <u>958,681</u>   | 95.57%                   |
| TOTAL REVENUES AND FUND BALANCE         | <u>\$ 980,300</u>              | <u>981,842</u>               | <u>981,842</u>                | <u>316,464</u> | 32.23%                 | <u>428,229</u> | 43.74%                 | <u>908,446</u>   | 95.34%                   |

**CITY OF PENSACOLA**  
**COMMUNITY MARITIME PARK MANAGEMENT SERVICES FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|   | FY 2020                        |                              |                               |                | FY 2019                |                |                        |                  |                          |
|---|--------------------------------|------------------------------|-------------------------------|----------------|------------------------|----------------|------------------------|------------------|--------------------------|
|   | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| <b>EXPENDITURES</b>                               |                                |                              |                               |                |                        |                |                        |                  |                          |
| <b>COMMUNITY MARITIME PARK</b>                    |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services                                | \$ 121,700                     | 121,700                      | 121,700                       | 30,268         | 24.87%                 | 43,534         | 35.77%                 | 80,030           | 64.18%                   |
| City Sponsored Pensions                           | 0                              | 0                            | 0                             | 0              | ----                   | 0              | ----                   | 0                | ----                     |
| Sub-Total   | <u>121,700</u>                 | <u>121,700</u>               | <u>121,700</u>                | <u>30,268</u>  | <u>24.87%</u>          | <u>43,534</u>  | <u>35.77%</u>          | <u>80,030</u>    | <u>64.18%</u>            |
| Operating Expenses                                | 838,600                        | 840,142                      | 840,142                       | 515,072        | 61.31%                 | 526,203        | 63.52%                 | 775,865          | 94.00%                   |
| Capital Outlay                                    | 0                              | 0                            | 0                             | 0              | ----                   | 8,544          | 96.00%                 | 8,544            | 96.00%                   |
| Sub-Total   | <u>960,300</u>                 | <u>961,842</u>               | <u>961,842</u>                | <u>545,340</u> | <u>56.70%</u>          | <u>578,281</u> | <u>60.30%</u>          | <u>864,439</u>   | <u>90.14%</u>            |
| <b>DEBT SERVICE</b>                               |                                |                              |                               |                |                        |                |                        |                  |                          |
| Principal   | <u>20,000</u>                  | <u>20,000</u>                | <u>20,000</u>                 | <u>0</u>       | <u>0.00%</u>           | <u>20,000</u>  | <u>100.00%</u>         | <u>20,000</u>    | <u>100.00%</u>           |
| Sub-Total   | <u>20,000</u>                  | <u>20,000</u>                | <u>20,000</u>                 | <u>0</u>       | <u>0.00%</u>           | <u>20,000</u>  | <u>100.00%</u>         | <u>20,000</u>    | <u>100.00%</u>           |
| <b>TOTAL PARK OPERATIONS EXPENDITURES</b>         | <u>\$ 980,300</u>              | <u>981,842</u>               | <u>981,842</u>                | <u>545,340</u> | <u>55.54%</u>          | <u>598,281</u> | <u>61.11%</u>          | <u>884,439</u>   | <u>90.34%</u>            |
| <b>PARK RENEWAL AND REPLACEMENT:</b>              |                                |                              |                               |                |                        |                |                        |                  |                          |
| <b>APPROPRIATED FUND BALANCE</b>                  | <u>\$ 0</u>                    | <u>277,180</u>               | <u>277,180</u>                | <u>277,180</u> | <u>100.00%</u>         | <u>0</u>       | <u>----</u>            | <u>0</u>         | <u>----</u>              |
| <b>REVENUES:</b>                                  |                                |                              |                               |                |                        |                |                        |                  |                          |
| Variable Ticket                                   | 144,000                        | 144,000                      | 144,000                       | (1,992)        | -1.38%                 | 7,802          | 5.42%                  | 129,214          | 85.02%                   |
| Interest Income                                   | 0                              | 0                            | 0                             | 5,597          | ----                   | 3,138          | ----                   | 18,161           | 100.01%                  |
| Sub-Total   | <u>144,000</u>                 | <u>144,000</u>               | <u>144,000</u>                | <u>3,605</u>   | <u>2.50%</u>           | <u>10,940</u>  | <u>7.60%</u>           | <u>147,375</u>   | <u>86.62%</u>            |
| <b>TOTAL REVENUES AND FUND BALANCE</b>            | <u>\$ 144,000</u>              | <u>421,180</u>               | <u>421,180</u>                | <u>280,785</u> | <u>66.67%</u>          | <u>10,940</u>  | <u>7.60%</u>           | <u>147,375</u>   | <u>86.62%</u>            |
| <b>EXPENDITURES</b>                               |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services                                | \$ 0                           | 0                            | 0                             | 0              | ----                   | 0              | ----                   | 0                | ----                     |
| Operating Expenses                                | 144,000                        | 171,180                      | 171,180                       | 53,071         | 31.00%                 | 2,996          | 2.08%                  | 24,466           | 16.99%                   |
| Capital Outlay                                    | 0                              | 250,000                      | 250,000                       | 201,948        | 80.78%                 | 0              | ----                   | 0                | ----                     |
| Sub-Total   | <u>144,000</u>                 | <u>421,180</u>               | <u>421,180</u>                | <u>255,019</u> | <u>60.55%</u>          | <u>2,996</u>   | <u>2.08%</u>           | <u>24,466</u>    | <u>16.99%</u>            |
| <b>TOTAL RENEWAL AND REPLACEMENT EXPENDITURES</b> | <u>\$ 144,000</u>              | <u>421,180</u>               | <u>421,180</u>                | <u>255,019</u> | <u>60.55%</u>          | <u>2,996</u>   | <u>2.08%</u>           | <u>24,466</u>    | <u>16.99%</u>            |
| <b>TOTAL FUND:</b>                                |                                |                              |                               |                |                        |                |                        |                  |                          |
| <b>TOTAL REVENUES AND FUND BALANCE</b>            | <u>\$ 1,124,300</u>            | <u>1,403,022</u>             | <u>1,403,022</u>              | <u>597,249</u> | <u>42.57%</u>          | <u>439,169</u> | <u>39.11%</u>          | <u>1,055,821</u> | <u>94.02%</u>            |
| <b>TOTAL EXPENDITURES</b>                         | <u>\$ 1,124,300</u>            | <u>1,403,022</u>             | <u>1,403,022</u>              | <u>800,359</u> | <u>57.05%</u>          | <u>601,277</u> | <u>53.54%</u>          | <u>908,905</u>   | <u>80.94%</u>            |

**CITY OF PENSACOLA**  
**LOCAL OPTION SALES TAX**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|                                     | FY 2020                        |                              |                               |                | FY 2019                |                |                        |                 |                          |
|-------------------------------------|--------------------------------|------------------------------|-------------------------------|----------------|------------------------|----------------|------------------------|-----------------|--------------------------|
|                                     | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E | % OF<br>BUDGET<br>F.Y.E. |
| <b>LOCAL OPTION SALES TAX FUND:</b> |                                |                              |                               |                |                        |                |                        |                 |                          |
| APPROPRIATED FUND BALANCE           | \$ 2,144,100                   | 32,592,121                   | 32,592,121                    | 32,592,121     | 100.00%                | 26,157,180     | 100.00%                | 25,207,139      | 100.00%                  |
| REVENUES:                           |                                |                              |                               |                |                        |                |                        |                 |                          |
| 1-CT Local Option Sales Tax         | 9,397,800                      | 9,397,800                    | 9,397,800                     | 5,658,242      | 60.21%                 | 5,801,823      | 71.91%                 | 8,901,413       | 100.00%                  |
| Interest                            | 0                              | 0                            | 0                             | 24,038         | ----                   | 8,636          | ----                   | 117,028         | 100.00%                  |
| Miscellaneous                       | 0                              | 0                            | 0                             | 18,900         | ----                   | 16,018         | ----                   | 0               | ----                     |
| Transfer In From General Fund       | 0                              | 0                            | 0                             | 0              | ----                   | 0              | ----                   | 520,000         | 100.00%                  |
| TOTAL REVENUES                      | 9,397,800                      | 9,397,800                    | 9,397,800                     | 5,701,180      | 60.67%                 | 5,817,841      | 72.11%                 | 9,538,441       | 100.00%                  |
| TOTAL REVENUES AND FUND BALANCE     | \$ 11,541,900                  | 41,989,921                   | 41,989,921                    | 38,293,301     | 91.20%                 | 31,975,021     | 93.42%                 | 34,745,580      | 100.00%                  |
| EXPENDITURES:                       |                                |                              |                               |                |                        |                |                        |                 |                          |
| CAPITAL PROJECTS                    |                                |                              |                               |                |                        |                |                        |                 |                          |
| Operating Expenses                  | 0                              | 27,822                       | 1,456,637                     | 1,370,075      | 94.06%                 | 280,204        | 86.78%                 | 275,347         | 79.43%                   |
| Capital Outlay                      | 7,243,300                      | 19,181,123                   | 17,752,308                    | 4,921,604      | 27.72%                 | 1,748,224      | 12.76%                 | 1,463,582       | 11.19%                   |
| Sub-Total                           | 7,243,300                      | 19,208,945                   | 19,208,945                    | 6,291,679      | 32.75%                 | 2,028,428      | 14.47%                 | 1,738,929       | 12.96%                   |
| TRANSFER OUT                        |                                |                              |                               |                |                        |                |                        |                 |                          |
| Port of Pensacola                   | 0                              | 358,222                      | 358,222                       | 93,897         | 26.21%                 | 373,152        | 37.32%                 | 641,778         | 64.18%                   |
| Pensacola International Airport     | 0                              | 18,124,154                   | 18,124,154                    | 1,692,921      | 9.34%                  | 0              | 0.00%                  | 75,845          | 0.51%                    |
| Sub-Total                           | 0                              | 18,482,376                   | 18,482,376                    | 1,786,818      | 9.67%                  | 373,152        | 2.33%                  | 717,623         | 4.49%                    |
| DEBT SERVICE                        |                                |                              |                               |                |                        |                |                        |                 |                          |
| Principal                           | 3,728,800                      | 3,728,800                    | 3,728,800                     | 3,728,729      | 100.00%                | 3,543,419      | 100.00%                | 3,543,419       | 75.97%                   |
| Interest                            | 569,800                        | 569,800                      | 569,800                       | 569,757        | 99.99%                 | 659,529        | 99.97%                 | 659,529         | 99.97%                   |
| Sub-Total                           | 4,298,600                      | 4,298,600                    | 4,298,600                     | 4,298,486      | 100.00%                | 4,202,948      | 99.99%                 | 4,202,948       | 78.94%                   |
| TOTAL EXPENDITURES                  | \$ 11,541,900                  | 41,989,921                   | 41,989,921                    | 12,376,983     | 29.48%                 | 6,604,528      | 19.30%                 | 6,659,500       | 19.17%                   |

**CITY OF PENSACOLA  
LOCAL OPTION SALES TAX  
COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL  
For the Nine Months Ended June 30, 2020  
(Unaudited)**

|                                       | FY 2020                        |                              |                               |                | FY 2019                |                |                        |                 |                          |
|---------------------------------------|--------------------------------|------------------------------|-------------------------------|----------------|------------------------|----------------|------------------------|-----------------|--------------------------|
|                                       | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E | % OF<br>BUDGET<br>F.Y.E. |
| <b>LOST SERIES 2017 PROJECT FUND:</b> |                                |                              |                               |                |                        |                |                        |                 |                          |
| APPROPRIATED FUND BALANCE             | \$ 0                           | 7,176,184                    | 7,176,184                     | 7,176,184      | 100.00%                | 15,526,710     | 100.00%                | 15,603,771      | 100.00%                  |
| REVENUES:                             |                                |                              |                               |                |                        |                |                        |                 |                          |
| Bond Proceeds                         | 0                              | 0                            | 0                             | 0              | ----                   | 0              | ----                   | 0               | ----                     |
| Interest                              | 0                              | 0                            | 0                             | 30,590         | ----                   | 45,512         | 18.96%                 | 162,939         | 100.00%                  |
| TOTAL REVENUES                        | 0                              | 0                            | 0                             | 30,590         | ----                   | 45,512         | 18.96%                 | 162,939         | 100.00%                  |
| TOTAL REVENUES AND FUND BALANCE       | \$ 0                           | 7,176,184                    | 7,176,184                     | 7,206,774      | 100.43%                | 15,572,222     | 98.77%                 | 15,766,710      | 100.00%                  |
| EXPENDITURES:                         |                                |                              |                               |                |                        |                |                        |                 |                          |
| CAPITAL PROJECTS                      |                                |                              |                               |                |                        |                |                        |                 |                          |
| Operating Expenses                    | 0                              | 0                            | 0                             | 0              | ----                   | 763            | ----                   | 763             | 100.00%                  |
| Capital Outlay                        | 0                              | 7,176,184                    | 7,176,184                     | 6,104,636      | 85.07%                 | 12,118,474     | 76.86%                 | 8,512,706       | 79.53%                   |
| Sub-Total                             | 0                              | 7,176,184                    | 7,176,184                     | 6,104,636      | 85.07%                 | 12,119,237     | 76.87%                 | 8,513,469       | 79.53%                   |
| TOTAL LOST IV BOND EXPENDITURES       | \$ 0                           | 7,176,184                    | 7,176,184                     | 6,104,636      | 85.07%                 | 12,119,237     | 76.87%                 | 8,513,469       | 79.53%                   |
| <b>TOTAL:</b>                         |                                |                              |                               |                |                        |                |                        |                 |                          |
| TOTAL REVENUES AND FUND BALANCE       | \$ 11,541,900                  | 49,166,105                   | 49,166,105                    | 45,500,075     | 92.54%                 | 47,547,243     | 95.11%                 | 50,512,290      | 100.00%                  |
| TOTAL EXPENDITURES                    | \$ 11,541,900                  | 49,166,105                   | 49,166,105                    | 18,481,619     | 37.59%                 | 18,723,765     | 37.45%                 | 15,172,969      | 39.47%                   |

Note. The Lost Series 2017 Project Fund was funded with the issuance of the Infrastructure Sales Surtax Revenue Bond, Series 2017 on October 18, 2017.

**CITY OF PENSACOLA**  
**STORMWATER CAPITAL PROJECTS FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENDITURES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|                                    | FY 2020                        |                              |                               |                  | FY 2019                |                  |                        |                  |                          |
|------------------------------------|--------------------------------|------------------------------|-------------------------------|------------------|------------------------|------------------|------------------------|------------------|--------------------------|
|                                    | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20   | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19   | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| APPROPRIATED FUND BALANCE          | \$ 0                           | 5,093,802                    | 5,093,802                     | 5,093,802        | 100.00%                | 5,062,806        | 100.00%                | 5,062,806        | 100.00%                  |
| REVENUES:                          |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| Interest                           | 41,000                         | 41,000                       | 41,000                        | 33,147           | 80.85%                 | 23,441           | 2344.10%               | 103,794          | 100.00%                  |
| Transfer In From General Fund      | 2,735,000                      | 2,735,000                    | 2,735,000                     | 2,728,664        | 99.77%                 | 2,712,112        | 97.73%                 | 2,713,199        | 100.00%                  |
| Miscellaneous                      | 0                              | 0                            | 0                             | 0                | ----                   | 1,253            | ----                   | 1,253            | 100.00%                  |
| TOTAL REVENUES                     | <u>2,776,000</u>               | <u>2,776,000</u>             | <u>2,776,000</u>              | <u>2,761,811</u> | 99.49%                 | <u>2,736,806</u> | 98.59%                 | <u>2,818,246</u> | 100.00%                  |
| TOTAL REVENUES AND FUND BALANCE    | <u>\$ 2,776,000</u>            | <u>7,869,802</u>             | <u>7,869,802</u>              | <u>7,855,613</u> | 99.82%                 | <u>7,799,612</u> | 99.50%                 | <u>7,881,052</u> | 100.00%                  |
| EXPENDITURES:                      |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| CAPITAL PROJECTS                   |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| Personal Services                  | \$ 0                           | 0                            | 11,707                        | 11,510           | 98.32%                 | 0                | 0.00%                  | 0                | ----                     |
| Operating Expenses                 | 500,000                        | 1,770,875                    | 1,734,861                     | 833,354          | 48.04%                 | 858,994          | 43.79%                 | 856,345          | 40.26%                   |
| Capital Outlay                     | <u>2,060,800</u>               | <u>5,883,727</u>             | <u>5,908,034</u>              | <u>2,128,966</u> | 36.04%                 | <u>1,721,218</u> | 30.32%                 | <u>1,715,697</u> | 30.98%                   |
| Sub-Total                          | <u>2,560,800</u>               | <u>7,654,602</u>             | <u>7,654,602</u>              | <u>2,973,830</u> | 38.85%                 | <u>2,580,212</u> | 33.78%                 | <u>2,572,042</u> | 33.55%                   |
| Allocated Overhead/(Cost Recovery) | 215,200                        | 215,200                      | 215,200                       | 161,400          | 75.00%                 | 149,700          | 75.00%                 | 215,200          | 100.00%                  |
| TOTAL EXPENDITURES                 | <u>\$ 2,776,000</u>            | <u>7,869,802</u>             | <u>7,869,802</u>              | <u>3,135,230</u> | 39.84%                 | <u>2,729,912</u> | 34.83%                 | <u>2,787,242</u> | 35.37%                   |

**CITY OF PENSACOLA**  
**GAS UTILITY FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|  | FY 2020                  |                        |                         |                   | % OF BUDGET 6/20 | FY 2019           |                  |                   |                    |
|--|--------------------------|------------------------|-------------------------|-------------------|------------------|-------------------|------------------|-------------------|--------------------|
|  | COUNCIL BEGINNING BUDGET | COUNCIL AMENDED BUDGET | CURRENT APPROVED BUDGET | ACTUAL 6/20       |                  | ACTUAL 6/19       | % OF BUDGET 6/19 | ACTUAL F.Y.E.     | % OF BUDGET F.Y.E. |
| <b>GAS OPERATIONS:</b>                 |                          |                        |                         |                   |                  |                   |                  |                   |                    |
| APPROPRIATED FUND BALANCE              | \$ 0                     | 1,957,685              | 1,957,685               | 1,957,685         | 100.00%          | 1,348,071         | 100.00%          | 1,348,071         | 100.00%            |
| <b>REVENUES:</b>                       |                          |                        |                         |                   |                  |                   |                  |                   |                    |
| <b>GAS</b>                             |                          |                        |                         |                   |                  |                   |                  |                   |                    |
| Residential User Fees                  | 23,606,100               | 23,606,100             | 23,606,100              | 16,723,037        | 70.84%           | 18,106,195        | 81.94%           | 22,231,951        | 100.00%            |
| Commercial User Fees                   | 13,524,000               | 13,524,000             | 13,524,000              | 9,096,314         | 67.26%           | 10,128,998        | 72.64%           | 13,131,219        | 100.00%            |
| Municipal User Fees                    | 314,400                  | 314,400                | 314,400                 | 224,928           | 71.54%           | 234,020           | 74.55%           | 283,305           | 100.00%            |
| Interruptible User Fees                | 3,073,000                | 3,073,000              | 3,073,000               | 2,376,367         | 77.33%           | 2,483,573         | 75.37%           | 3,325,965         | 100.00%            |
| Transportation User Fees               | 6,210,600                | 6,210,600              | 6,210,600               | 4,180,000         | 67.30%           | 4,716,150         | 73.33%           | 5,834,034         | 100.00%            |
| Compressed Natural Gas                 | 908,200                  | 908,200                | 908,200                 | 661,350           | 72.82%           | 701,860           | 83.46%           | 933,921           | 100.00%            |
| Miscellaneous Charges                  | 553,900                  | 553,900                | 553,900                 | 370,405           | 66.87%           | 377,988           | 69.04%           | 521,877           | 100.00%            |
| New Accounts/Turn-on Fees              | 710,300                  | 710,300                | 710,300                 | 376,466           | 53.00%           | 451,032           | 63.49%           | 569,543           | 100.00%            |
| Interest Income                        | 200,000                  | 200,000                | 200,000                 | 128,796           | 64.40%           | 107,586           | 107.59%          | 445,987           | 100.00%            |
| Infrastructure Cost Recovery           | 3,500,000                | 3,500,000              | 3,500,000               | 2,617,135         | 74.78%           | 2,973,196         | 84.95%           | 3,466,232         | 100.00%            |
| Navy Projects                          | 0                        | 0                      | 0                       | 0                 | ----             | 576,131           | 115.23%          | 576,131           | 100.00%            |
| Cookbooks                              | 0                        | 0                      | 0                       | 3,749             | ----             | 2,411             | ----             | 4,144             | 100.02%            |
| Sale of Asset                          | 0                        | 0                      | 0                       | 6,250             | ----             | 48,450            | ----             | 49,544            | 72.60%             |
| <b>TOTAL REVENUES</b>                  | <b>52,600,500</b>        | <b>52,600,500</b>      | <b>52,600,500</b>       | <b>36,764,797</b> | <b>69.89%</b>    | <b>40,907,590</b> | <b>78.25%</b>    | <b>51,373,853</b> | <b>99.96%</b>      |
| <b>TOTAL REVENUES AND FUND BALANCE</b> | <b>\$ 52,600,500</b>     | <b>54,558,185</b>      | <b>54,558,185</b>       | <b>38,722,482</b> | <b>70.97%</b>    | <b>42,255,661</b> | <b>78.79%</b>    | <b>52,721,924</b> | <b>99.96%</b>      |
| <b>EXPENSES:</b>                       |                          |                        |                         |                   |                  |                   |                  |                   |                    |
| <b>GAS OPERATION &amp; MAINTENANCE</b> |                          |                        |                         |                   |                  |                   |                  |                   |                    |
| Personnel Services                     | \$ 8,262,800             | 8,262,800              | 8,261,100               | 5,548,279         | 67.16%           | 3,483,157         | 46.96%           | 5,315,180         | 71.64%             |
| City Sponsored Pensions                | 1,397,700                | 1,397,700              | 1,399,400               | 1,398,894         | 99.96%           | 1,193,385         | 82.80%           | 1,193,755         | 82.82%             |
| Sub-Total                              | 9,660,500                | 9,660,500              | 9,660,500               | 6,947,173         | 71.91%           | 4,676,542         | 52.79%           | 6,508,935         | 73.46%             |
| Operating Expenses                     | 30,326,200               | 32,199,055             | 32,152,055              | 20,174,995        | 62.75%           | 22,866,210        | 70.91%           | 28,188,146        | 90.11%             |
| Capital Outlay                         | 1,242,000                | 1,326,830              | 1,373,830               | 1,203,162         | 87.58%           | 1,006,070         | 82.26%           | 1,043,110         | 85.29%             |
| Sub-Total                              | 41,228,700               | 43,186,385             | 43,186,385              | 28,325,330        | 65.59%           | 28,548,822        | 67.44%           | 35,740,191        | 86.40%             |
| <b>TRANSFERS OUT</b>                   |                          |                        |                         |                   |                  |                   |                  |                   |                    |
| General Fund                           | 8,000,000                | 8,000,000              | 8,000,000               | 8,000,000         | 100.00%          | 8,000,000         | 100.00%          | 8,000,000         | 100.00%            |
| Sub-Total                              | 8,000,000                | 8,000,000              | 8,000,000               | 8,000,000         | 100.00%          | 8,000,000         | 100.00%          | 8,000,000         | 100.00%            |
| Allocated Overhead/(Cost Recovery)     | 1,348,500                | 1,348,500              | 1,348,500               | 1,011,375         | 75.00%           | 954,600           | 75.00%           | 1,348,500         | 100.00%            |

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.

**CITY OF PENSACOLA  
GAS UTILITY FUND  
COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL  
For the Nine Months Ended June 30, 2020  
(Unaudited)**

|   | FY 2020                        |                              |                               |                   | FY 2019                |                   |                        |                   |                          |
|---|--------------------------------|------------------------------|-------------------------------|-------------------|------------------------|-------------------|------------------------|-------------------|--------------------------|
|   | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20    | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19    | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E.  | % OF<br>BUDGET<br>F.Y.E. |
| EXPENSES: (continued)                   |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| DEBT SERVICE                            |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| Interest                                | 264,300                        | 264,300                      | 264,300                       | 264,221           | 99.97%                 | 299,505           | 99.97%                 | 299,505           | 99.18%                   |
| Principal                               | 1,759,000                      | 1,759,000                    | 1,759,000                     | 1,759,000         | 100.00%                | 1,725,000         | 100.00%                | 1,725,000         | 100.00%                  |
| Sub-Total                               | <u>2,023,300</u>               | <u>2,023,300</u>             | <u>2,023,300</u>              | <u>2,023,221</u>  | 100.00%                | <u>2,024,505</u>  | 100.00%                | <u>2,024,505</u>  | 99.88%                   |
| TOTAL GAS OPERATIONS EXPENSES           | <u>\$ 52,600,500</u>           | <u>54,558,185</u>            | <u>54,558,185</u>             | <u>39,359,926</u> | 72.14%                 | <u>39,527,927</u> | 73.71%                 | <u>47,113,196</u> | 89.33%                   |
| <b>GAS CONSTRUCTION:</b>                |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| APPROPRIATED FUND BALANCE               | <u>\$ 0</u>                    | <u>0</u>                     | <u>0</u>                      | <u>0</u>          | ----                   | <u>3,529,859</u>  | 100.00%                | <u>3,529,859</u>  | 100.00%                  |
| EXPENSES:                               |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| GAS CONSTRUCTION NOTE                   |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| Personal Services                       | 0                              | 0                            | 0                             | 0                 | ----                   | 1,747,543         | 100.00%                | 1,747,543         | 100.00%                  |
| City Sponsored Pensions                 | 0                              | 0                            | 0                             | 0                 | ----                   | 247,548           | 100.00%                | 247,548           | 100.00%                  |
| Sub-Total                               | <u>0</u>                       | <u>0</u>                     | <u>0</u>                      | <u>0</u>          | ----                   | <u>1,995,091</u>  | 100.00%                | <u>1,995,091</u>  | 100.00%                  |
| Operating Expenses                      | 0                              | 0                            | 0                             | 0                 | ----                   | 1,534,760         | 100.00%                | 1,534,760         | 100.00%                  |
| Capital Outlay                          | 0                              | 0                            | 0                             | 0                 | ----                   | 0                 | ----                   | 0                 | ----                     |
| Sub-Total                               | <u>0</u>                       | <u>0</u>                     | <u>0</u>                      | <u>0</u>          | ----                   | <u>3,529,851</u>  | 100.00%                | <u>3,529,851</u>  | 100.00%                  |
| TOTAL GAS CONSTRUCTION<br>NOTE EXPENSES | <u>\$ 0</u>                    | <u>0</u>                     | <u>0</u>                      | <u>0</u>          | ----                   | <u>3,529,851</u>  | 100.00%                | <u>3,529,851</u>  | 100.00%                  |
| <b>TOTAL FUND:</b>                      |                                |                              |                               |                   |                        |                   |                        |                   |                          |
| TOTAL REVENUES AND FUND BALANCE         | <u>\$ 52,600,500</u>           | <u>54,558,185</u>            | <u>54,558,185</u>             | <u>38,722,482</u> | 70.97%                 | <u>45,785,520</u> | 80.10%                 | <u>56,251,783</u> | 99.97%                   |
| TOTAL EXPENSES                          | <u>\$ 52,600,500</u>           | <u>54,558,185</u>            | <u>54,558,185</u>             | <u>39,359,926</u> | 72.14%                 | <u>43,057,778</u> | 75.33%                 | <u>50,643,047</u> | 90.00%                   |

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.



**CITY OF PENSACOLA  
SANITATION FUND  
COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL  
For the Nine Months Ended June 30, 2020  
(Unaudited)**

|  | FY 2020                        |                              |                               |                  | FY 2019                |                  |                        |                  |                          |
|--|--------------------------------|------------------------------|-------------------------------|------------------|------------------------|------------------|------------------------|------------------|--------------------------|
|  | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20   | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19   | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| <b>SANITATION OPERATIONS:</b>          |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| APPROPRIATED FUND BALANCE              | \$ 366,000                     | 1,554,320                    | 1,554,320                     | 1,554,320        | 100.00%                | 1,301,989        | 100.00%                | 973,892          | 100.00%                  |
| REVENUES:                              |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| SANITATION                             |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| Residential Refuse Container Charges   | 4,559,500                      | 4,559,500                    | 4,559,500                     | 3,523,771        | 77.28%                 | 3,388,911        | 78.20%                 | 4,530,916        | 100.00%                  |
| Bulk Item Collection Charges           | 130,000                        | 130,000                      | 130,000                       | 109,974          | 84.60%                 | 101,550          | 78.12%                 | 142,603          | 100.00%                  |
| Business Refuse Container Charges      | 159,100                        | 159,100                      | 159,100                       | 95,385           | 59.95%                 | 99,835           | 66.38%                 | 131,315          | 100.00%                  |
| Fuel Surcharge                         | 360,000                        | 360,000                      | 360,000                       | 254,270          | 70.63%                 | 270,522          | 67.63%                 | 361,644          | 100.00%                  |
| County Landfill                        | 1,256,100                      | 1,256,100                    | 1,256,100                     | 898,883          | 71.56%                 | 869,277          | 69.79%                 | 1,162,083        | 100.00%                  |
| Equipment Surcharge                    | 480,400                        | 480,400                      | 480,400                       | 373,467          | 77.74%                 | 360,696          | 77.59%                 | 482,192          | 100.00%                  |
| New Accounts/Transfer Fees             | 85,000                         | 85,000                       | 85,000                        | 56,100           | 66.00%                 | 60,720           | 71.44%                 | 83,980           | 100.00%                  |
| Miscellaneous                          | 5,000                          | 5,000                        | 5,000                         | 39,088           | 781.76%                | 36,286           | 725.72%                | 47,305           | 100.00%                  |
| Interest Income                        | 27,500                         | 27,500                       | 27,500                        | 7,996            | 29.08%                 | 8,767            | 116.89%                | 47,561           | 100.00%                  |
| Sale of Assets                         | 5,000                          | 5,000                        | 5,000                         | 0                | 0.00%                  | 10,100           | 202.00%                | 31,310           | 100.00%                  |
| CNG Rebates                            | 0                              | 0                            | 0                             | 1,181,082        | ----                   | 0                | ----                   | 0                | ----                     |
| SUB-TOTAL SANITATION REVENUES          | <u>7,067,600</u>               | <u>7,067,600</u>             | <u>7,067,600</u>              | <u>6,540,016</u> | 92.54%                 | <u>5,206,664</u> | 76.26%                 | <u>7,020,909</u> | 100.00%                  |
| CODE ENFORCEMENT                       |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| Franchise Fees                         | 1,265,000                      | 1,265,000                    | 1,265,000                     | 678,272          | 53.62%                 | 647,722          | 51.74%                 | 1,321,202        | 85.13%                   |
| Lot Cleaning (FY Cash Balance) *       | 80,000                         | 80,000                       | 80,000                        | 42,752           | 53.44%                 | 56,874           | 56.87%                 | 73,568           | 100.00%                  |
| Code Enforcement Violations            | 80,000                         | 80,000                       | 80,000                        | 22,030           | 27.54%                 | 74,355           | 92.94%                 | 125,024          | 100.00%                  |
| Sub-Total                              | <u>1,425,000</u>               | <u>1,425,000</u>             | <u>1,425,000</u>              | <u>743,054</u>   | 52.14%                 | <u>778,951</u>   | 54.40%                 | <u>1,519,794</u> | 86.82%                   |
| Zoning/Housing Code Enforcement        | 0                              | 0                            | 0                             | 0                | ----                   | 0                | ----                   | (76)             | ----                     |
| Sub-Total                              | <u>0</u>                       | <u>0</u>                     | <u>0</u>                      | <u>0</u>         | ----                   | <u>0</u>         | ----                   | <u>(76)</u>      | ----                     |
| SUB-TOTAL CODE<br>ENFORCEMENT REVENUES | <u>1,425,000</u>               | <u>1,425,000</u>             | <u>1,425,000</u>              | <u>743,054</u>   | 52.14%                 | <u>778,951</u>   | 54.40%                 | <u>1,519,718</u> | 86.82%                   |
| SUB-TOTAL REVENUES                     | <u>8,492,600</u>               | <u>8,492,600</u>             | <u>8,492,600</u>              | <u>7,283,070</u> | 85.76%                 | <u>5,985,615</u> | 72.47%                 | <u>8,540,627</u> | 97.37%                   |
| TOTAL REVENUES AND FUND BALANCE        | <u>\$ 8,858,600</u>            | <u>10,046,920</u>            | <u>10,046,920</u>             | <u>8,837,390</u> | 87.96%                 | <u>7,287,604</u> | 76.22%                 | <u>9,514,519</u> | 97.63%                   |

\* Actual billings are \$65,697 however collections are typically lower.

**CITY OF PENSACOLA  
SANITATION FUND  
COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL  
For the Nine Months Ended June 30, 2020  
(Unaudited)**

|   | FY 2020                        |                              |                               |                  | FY 2019                |                  |                        |                  |                          |
|---|--------------------------------|------------------------------|-------------------------------|------------------|------------------------|------------------|------------------------|------------------|--------------------------|
|   | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20   | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19   | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| <b>SANITATION OPERATIONS CONTINUED:</b> |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| <b>EXPENSES:</b>                        |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| SANITATION SERVICES                     |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| Personnel Services                      | \$ 2,214,400                   | 2,214,400                    | 2,364,484                     | 1,646,732        | 69.64%                 | 1,617,626        | 74.18%                 | 2,149,409        | 99.33%                   |
| City Sponsored Pensions                 | 390,000                        | 390,000                      | 390,509                       | 390,390          | 99.97%                 | 417,851          | 99.97%                 | 417,966          | 100.00%                  |
| Sub-Total                               | <u>2,604,400</u>               | <u>2,604,400</u>             | <u>2,754,993</u>              | <u>2,037,122</u> | 73.94%                 | <u>2,035,477</u> | 78.33%                 | <u>2,567,375</u> | 99.44%                   |
| Operating Expenses                      | 3,389,600                      | 3,389,600                    | 3,239,007                     | 2,329,919        | 71.93%                 | 2,214,283        | 67.26%                 | 3,464,597        | 99.33%                   |
| Capital Outlay                          | 875,000                        | 2,063,320                    | 2,063,320                     | 2,002,521        | 97.05%                 | 1,752,786        | 95.90%                 | 617,501          | 33.79%                   |
| Allocated Overhead/(Cost Recovery)      | 420,100                        | 420,100                      | 420,100                       | 315,075          | 75.00%                 | 299,925          | 75.00%                 | 420,100          | 100.00%                  |
| Sub-Total                               | <u>7,289,100</u>               | <u>8,477,420</u>             | <u>8,477,420</u>              | <u>6,684,637</u> | 78.85%                 | <u>6,302,471</u> | 77.63%                 | <u>7,069,573</u> | 84.99%                   |
| DEBT SERVICE                            |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| Interest                                | 7,400                          | 7,400                        | 7,400                         | 7,339            | 99.18%                 | 10,172           | 99.73%                 | 10,172           | 99.73%                   |
| Principal                               | 137,100                        | 137,100                      | 137,100                       | 137,020          | 99.94%                 | 134,160          | 99.97%                 | 134,160          | 99.97%                   |
| Sub-Total                               | <u>144,500</u>                 | <u>144,500</u>               | <u>144,500</u>                | <u>144,359</u>   | 99.90%                 | <u>144,332</u>   | 99.95%                 | <u>144,332</u>   | 99.95%                   |
| SUB-TOTAL SANITATION O & M              | <u>7,433,600</u>               | <u>8,621,920</u>             | <u>8,621,920</u>              | <u>6,828,996</u> | 79.21%                 | <u>6,446,803</u> | 78.02%                 | <u>7,213,905</u> | 85.25%                   |
| CODE ENFORCEMENT PROGRAM                |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| Personnel Services                      | 613,000                        | 613,000                      | 612,814                       | 483,198          | 78.85%                 | 421,458          | 72.35%                 | 578,981          | 95.46%                   |
| City Sponsored Pensions                 | 189,400                        | 189,400                      | 189,586                       | 189,571          | 99.99%                 | 217,878          | 100.00%                | 217,943          | 100.00%                  |
| Sub-Total                               | <u>802,400</u>                 | <u>802,400</u>               | <u>802,400</u>                | <u>672,769</u>   | 83.84%                 | <u>639,336</u>   | 79.88%                 | <u>796,924</u>   | 96.66%                   |
| Operating Expenses                      | 359,200                        | 359,200                      | 359,200                       | 163,126          | 45.41%                 | 169,803          | 64.58%                 | 220,190          | 99.99%                   |
| Capital Outlay                          | 59,000                         | 59,000                       | 59,000                        | 58,372           | 98.94%                 | 7,579            | 82.38%                 | 7,579            | 82.38%                   |
| Allocated Overhead/(Cost Recovery)      | 104,200                        | 104,200                      | 104,200                       | 78,150           | 75.00%                 | 74,925           | 75.00%                 | 104,200          | 100.00%                  |
| Sub-Total                               | <u>1,324,800</u>               | <u>1,324,800</u>             | <u>1,324,800</u>              | <u>972,417</u>   | 73.40%                 | <u>891,643</u>   | 76.05%                 | <u>1,128,893</u> | 97.48%                   |
| CODE ENFORCEMENT ZONING/HOUSING         |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| Personnel Services                      | 61,700                         | 61,700                       | 61,661                        | 46,332           | 75.14%                 | 43,491           | 74.63%                 | 58,379           | 96.95%                   |
| City Sponsored Pensions                 | 28,100                         | 28,100                       | 28,139                        | 28,137           | 99.99%                 | 29,135           | 99.70%                 | 29,147           | 100.00%                  |
| Sub-Total                               | <u>89,800</u>                  | <u>89,800</u>                | <u>89,800</u>                 | <u>74,469</u>    | 82.93%                 | <u>72,626</u>    | 83.00%                 | <u>87,526</u>    | 97.94%                   |
| Operating Expenses                      | 10,400                         | 10,400                       | 10,400                        | 5,943            | 57.14%                 | 6,617            | 52.52%                 | 10,260           | 99.97%                   |
| Capital Outlay                          | 0                              | 0                            | 0                             | 0                | ---                    | 23,284           | 91.31%                 | 23,284           | 91.31%                   |
| Sub-Total                               | <u>100,200</u>                 | <u>100,200</u>               | <u>100,200</u>                | <u>80,412</u>    | 80.25%                 | <u>102,527</u>   | 81.63%                 | <u>121,070</u>   | 96.76%                   |
| SUB-TOTAL CODE ENFORCEMENT              | <u>1,425,000</u>               | <u>1,425,000</u>             | <u>1,425,000</u>              | <u>1,052,829</u> | 73.88%                 | <u>994,170</u>   | 76.59%                 | <u>1,249,963</u> | 97.41%                   |
| TOTAL EXPENSES SANITATION OPERATIONS    | <u>\$ 8,858,600</u>            | <u>10,046,920</u>            | <u>10,046,920</u>             | <u>7,881,825</u> | 78.45%                 | <u>7,440,973</u> | 77.83%                 | <u>8,463,868</u> | 86.85%                   |
| <b>TOTAL FUND:</b>                      |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| TOTAL REVENUES AND FUND BALANCE         | <u>\$ 8,858,600</u>            | <u>10,046,920</u>            | <u>10,046,920</u>             | <u>8,837,390</u> | 87.96%                 | <u>7,287,604</u> | 76.22%                 | <u>9,514,519</u> | 97.63%                   |
| TOTAL EXPENSES                          | <u>\$ 8,858,600</u>            | <u>10,046,920</u>            | <u>10,046,920</u>             | <u>7,881,825</u> | 78.45%                 | <u>7,440,973</u> | 77.83%                 | <u>8,463,868</u> | 86.85%                   |

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.

**CITY OF PENSACOLA**  
**PORT FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|  | FY 2020                  |                        |                         |             | % OF BUDGET 6/20 | FY 2019     |                  |               |                    |
|--|--------------------------|------------------------|-------------------------|-------------|------------------|-------------|------------------|---------------|--------------------|
|  | COUNCIL BEGINNING BUDGET | COUNCIL AMENDED BUDGET | CURRENT APPROVED BUDGET | ACTUAL 6/20 |                  | ACTUAL 6/19 | % OF BUDGET 6/19 | ACTUAL F.Y.E. | % OF BUDGET F.Y.E. |
| APPROPRIATED FUND BALANCE                | \$ 0                     | 187,407                | 187,407                 | 187,407     | 100.00%          | 0           | 100.00%          | (426,357)     | 100.00%            |
| REVENUES:                                |                          |                        |                         |             |                  |             |                  |               |                    |
| PORT                                     |                          |                        |                         |             |                  |             |                  |               |                    |
| Handling                                 | 26,200                   | 26,200                 | 26,200                  | 5,589       | 21.33%           | 14,178      | 41.70%           | 17,329        | 99.99%             |
| Wharfage                                 | 350,500                  | 350,500                | 350,500                 | 442,290     | 126.19%          | 247,903     | 74.00%           | 591,117       | 100.00%            |
| Storage                                  | 309,200                  | 309,200                | 309,200                 | 293,796     | 95.02%           | 199,755     | 117.30%          | 292,348       | 100.00%            |
| Dockage                                  | 561,500                  | 561,500                | 561,500                 | 381,240     | 67.90%           | 328,118     | 60.90%           | 440,976       | 100.00%            |
| Water Sales                              | 6,000                    | 6,000                  | 6,000                   | 2,812       | 46.87%           | 7,712       | 128.53%          | 16,381        | 100.00%            |
| Property Rental                          | 565,000                  | 565,000                | 565,000                 | 493,487     | 87.34%           | 545,576     | 94.42%           | 651,204       | 100.00%            |
| Stevedore Fees                           | 31,800                   | 31,800                 | 31,800                  | 5,939       | 18.68%           | 5,568       | 22.82%           | 11,559        | 99.65%             |
| Harbor                                   | 20,100                   | 20,100                 | 20,100                  | 24,205      | 120.42%          | 15,598      | 77.99%           | 18,663        | 99.99%             |
| Security Fees                            | 61,800                   | 61,800                 | 61,800                  | 72,778      | 117.76%          | 43,576      | 72.63%           | 89,784        | 100.00%            |
| Interior Lighting                        | 115,000                  | 115,000                | 115,000                 | 106,198     | 92.35%           | 108,143     | 82.55%           | 166,520       | 100.00%            |
| Miscellaneous/Billed                     | 15,000                   | 15,000                 | 15,000                  | 43,547      | 290.31%          | 34,164      | 227.76%          | 48,739        | 100.00%            |
| Sale of Asset                            | 0                        | 0                      | 0                       | 0           | ----             | 2,780       | ----             | 2,780         | 100.00%            |
| Miscellaneous/Non-Billed                 | 0                        | 0                      | 0                       | 804         | ----             | 5           | ----             | 1,655         | 100.00%            |
| Cedar Street Lease/Parking Lot           | 65,700                   | 65,700                 | 65,700                  | 49,800      | 75.80%           | 50,300      | 71.15%           | 60,260        | 100.00%            |
| Interest Income                          | 0                        | 0                      | 0                       | 634         | ----             | (2,913)     | ----             | (2,492)       | ----               |
| SUB-TOTAL OPERATING REVENUES             | 2,127,800                | 2,127,800              | 2,127,800               | 1,923,119   | 90.38%           | 1,600,463   | 80.71%           | 2,406,823     | 99.89%             |
| TRANSFERS IN LOCAL OPTION SALES TAX FUND | 0                        | 358,222                | 358,222                 | 93,897      | 26.21%           | 373,152     | 37.32%           | 641,778       | 64.18%             |
| TOTAL REVENUES                           | 2,127,800                | 2,486,022              | 2,486,022               | 2,017,016   | 81.13%           | 1,973,615   | 66.16%           | 3,048,601     | 89.42%             |
| TOTAL REVENUES AND FUND BALANCE          | \$ 2,127,800             | 2,673,429              | 2,673,429               | 2,204,423   | 82.46%           | 1,973,615   | 66.16%           | 2,622,244     | 87.91%             |
| EXPENSES:                                |                          |                        |                         |             |                  |             |                  |               |                    |
| OPERATIONS & MAINTENANCE                 |                          |                        |                         |             |                  |             |                  |               |                    |
| Personnel Services                       | \$ 742,100               | 742,100                | 791,294                 | 571,429     | 72.21%           | 500,829     | 70.25%           | 689,539       | 95.46%             |
| City Sponsored Pensions                  | 108,500                  | 108,500                | 108,631                 | 108,604     | 99.98%           | 113,299     | 99.98%           | 113,332       | 99.99%             |
| Sub-Total                                | 850,600                  | 850,600                | 899,925                 | 680,033     | 75.57%           | 614,128     | 74.33%           | 802,871       | 96.07%             |
| Operating Expenses                       | 1,160,400                | 1,229,369              | 1,162,803               | 738,000     | 63.47%           | 651,650     | 67.43%           | 854,958       | 86.63%             |
| Capital Outlay                           | 0                        | 476,660                | 493,901                 | 152,517     | 30.88%           | 670,011     | 63.61%           | 644,407       | 61.75%             |
| Sub-Total                                | 2,011,000                | 2,556,629              | 2,556,629               | 1,570,550   | 61.43%           | 1,935,789   | 68.02%           | 2,302,236     | 80.32%             |
| Allocated Overhead/(Cost Recovery)       | 116,800                  | 116,800                | 116,800                 | 87,600      | 75.00%           | 102,825     | 75.00%           | 116,800       | 100.00%            |
| TOTAL EXPENSES                           | \$ 2,127,800             | 2,673,429              | 2,673,429               | 1,658,150   | 62.02%           | 2,038,614   | 68.34%           | 2,419,036     | 81.09%             |

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.

**CITY OF PENSACOLA**  
**AIRPORT FUND**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|  | FY 2020                  |                        |                         |             | % OF BUDGET 6/20 | FY 2019     |                  |              |                    |
|--|--------------------------|------------------------|-------------------------|-------------|------------------|-------------|------------------|--------------|--------------------|
|  | COUNCIL BEGINNING BUDGET | COUNCIL AMENDED BUDGET | CURRENT APPROVED BUDGET | ACTUAL 6/20 |                  | ACTUAL 6/19 | % OF BUDGET 6/19 | ACTUAL F.Y.E | % OF BUDGET F.Y.E. |
| APPROPRIATED FUND BALANCE                    | \$ 2,824,400             | 7,747,793              | 7,747,793               | 7,747,793   | 100.00%          | 13,862,745  | 100.00%          | 9,251,101    | 100.00%            |
| REVENUES:                                    |                          |                        |                         |             |                  |             |                  |              |                    |
| AIRLINE REVENUES                             |                          |                        |                         |             |                  |             |                  |              |                    |
| Loading Bridges Fees                         | 370,000                  | 370,000                | 370,000                 | 396,434     | 107.14%          | 425,294     | 141.76%          | 606,267      | 100.00%            |
| Air Carrier Landing Fees                     | 700,000                  | 700,000                | 700,000                 | 342,412     | 48.92%           | 480,452     | 48.05%           | 682,208      | 100.00%            |
| Cargo Landing Fees                           | 80,000                   | 80,000                 | 80,000                  | 51,983      | 64.98%           | 46,564      | 58.21%           | 65,297       | 100.00%            |
| Apron Area Rental                            | 600,000                  | 600,000                | 600,000                 | 650,442     | 108.41%          | 677,827     | 130.35%          | 909,592      | 100.00%            |
| Cargo Apron Area Rental                      | 85,000                   | 85,000                 | 85,000                  | 67,437      | 79.34%           | 59,141      | 69.58%           | 81,418       | 100.00%            |
| Baggage Handling System                      | 1,278,000                | 1,278,000              | 1,278,000               | 1,256,320   | 98.30%           | 799,270     | 62.54%           | 1,090,777    | 100.00%            |
| Ron Ramp                                     | 3,000                    | 3,000                  | 3,000                   | 50,190      | 1673.00%         | 64,497      | ----             | 110,263      | 100.00%            |
| Airline Rentals                              | 2,500,000                | 2,500,000              | 2,500,000               | 2,209,318   | 88.37%           | 2,023,117   | 80.92%           | 2,695,118    | 100.00%            |
| SUBTOTAL AIRLINE REVENUES                    | 5,616,000                | 5,616,000              | 5,616,000               | 5,024,536   | 89.47%           | 4,576,162   | 79.41%           | 6,240,940    | 100.00%            |
| NON-AIRLINE REVENUES                         |                          |                        |                         |             |                  |             |                  |              |                    |
| U.S.Government                               | 96,000                   | 96,000                 | 96,000                  | 72,000      | 75.00%           | 72,000      | 75.00%           | 96,000       | 100.00%            |
| Rental Cars                                  | 4,000,000                | 4,000,000              | 4,000,000               | 3,119,092   | 77.98%           | 3,415,138   | 100.45%          | 4,850,521    | 100.00%            |
| Rental Car Customer Facility Charge (Garage) | 865,000                  | 865,000                | 865,000                 | 524,068     | 60.59%           | 729,048     | 85.77%           | 1,055,419    | 100.00%            |
| CFC - Rental Car Svc Facility                | 2,760,000                | 2,760,000              | 2,760,000               | 1,500,735   | 54.37%           | 2,085,055   | 86.88%           | 3,015,126    | 100.00%            |
| Rental Car Service Facility Rent             | 250,000                  | 250,000                | 250,000                 | 194,991     | 78.00%           | 187,039     | 83.13%           | 251,977      | 100.00%            |
| Fixed Base Operators                         | 216,000                  | 216,000                | 216,000                 | 160,508     | 74.31%           | 161,578     | 97.93%           | 222,904      | 100.00%            |
| Restaurant and Lounge                        | 685,000                  | 685,000                | 685,000                 | 421,136     | 61.48%           | 555,908     | 104.89%          | 776,646      | 100.00%            |
| Advertising                                  | 125,000                  | 125,000                | 125,000                 | 106,254     | 85.00%           | 139,995     | 155.55%          | 189,995      | 100.00%            |
| Hangar Rentals                               | 90,000                   | 90,000                 | 90,000                  | 73,251      | 81.39%           | 63,036      | 18.01%           | 74,591       | 100.00%            |
| ST Ground Lease                              | 260,000                  | 260,000                | 260,000                 | 198,777     | 76.45%           | 195,315     | ----             | 261,426      | 100.00%            |
| Airport & 12th                               | 327,000                  | 327,000                | 327,000                 | 336,302     | 102.84%          | 341,195     | 81.24%           | 453,296      | 100.00%            |
| Parking Lot                                  | 6,000,000                | 6,000,000              | 6,000,000               | 3,593,861   | 59.90%           | 5,209,273   | 98.29%           | 7,084,246    | 99.31%             |
| Gift Shop                                    | 320,000                  | 320,000                | 320,000                 | 169,033     | 52.82%           | 259,234     | 103.69%          | 351,946      | 100.00%            |
| Taxi Permits                                 | 130,000                  | 130,000                | 130,000                 | 104,885     | 80.68%           | 127,882     | 116.26%          | 229,512      | 100.00%            |
| LEO/TSA Security                             | 100,000                  | 100,000                | 100,000                 | 73,200      | 73.20%           | 72,600      | 72.60%           | 109,200      | 100.00%            |
| Commercial Property Rentals                  | 190,000                  | 190,000                | 190,000                 | 237,985     | 125.26%          | 241,428     | 127.07%          | 326,844      | 100.00%            |
| GSA/TSA Term Rent                            | 210,000                  | 210,000                | 210,000                 | 122,345     | 58.26%           | 122,655     | 58.41%           | 164,621      | 100.00%            |
| Miscellaneous                                | 130,000                  | 130,000                | 130,000                 | 149,652     | 115.12%          | 133,181     | 266.36%          | 206,354      | 107.77%            |
| Interest Income                              | 90,000                   | 90,000                 | 90,000                  | 253,300     | 281.44%          | 133,734     | 222.89%          | 863,091      | 100.23%            |
| Sale of Asset                                | 0                        | 0                      | 0                       | 7,250       | ----             | 9,850       | ----             | 9,850        | ----               |
| SUB-TOTAL NON-AIRLINE REVENUES               | 16,844,000               | 16,844,000             | 16,844,000              | 11,418,625  | 67.79%           | 14,255,144  | 96.34%           | 20,593,565   | 99.89%             |
| TOTAL OPERATING REVENUES                     | 22,460,000               | 22,460,000             | 22,460,000              | 16,443,161  | 73.21%           | 18,831,306  | 91.60%           | 26,834,505   | 99.92%             |
| TOTAL REVENUES AND FUND BALANCE              | \$ 25,284,400            | 30,207,793             | 30,207,793              | 24,190,954  | 80.08%           | 32,694,051  | 94.98%           | 36,085,606   | 99.94%             |

**CITY OF PENSACOLA  
AIRPORT FUND  
COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL  
For the Nine Months Ended June 30, 2020  
(Unaudited)**

|   | FY 2020                        |                              |                               |                    | % OF<br>BUDGET<br>6/20 | FY 2019           |                        |                   |                          |
|---|--------------------------------|------------------------------|-------------------------------|--------------------|------------------------|-------------------|------------------------|-------------------|--------------------------|
|   | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20     |                        | ACTUAL<br>6/19    | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E   | % OF<br>BUDGET<br>F.Y.E. |
| <b>EXPENSES:</b>                          |                                |                              |                               |                    |                        |                   |                        |                   |                          |
| <b>OPERATION &amp; MAINTENANCE</b>        |                                |                              |                               |                    |                        |                   |                        |                   |                          |
| Personnel Services                        | \$ 4,216,900                   | 4,216,900                    | 4,207,400                     | 2,998,053          | 71.26%                 | 2,753,792         | 74.84%                 | 3,751,039         | 98.97%                   |
| City Sponsored Pensions                   | 718,800                        | 718,800                      | 728,300                       | 719,328            | 98.77%                 | 745,573           | 99.86%                 | 747,093           | 99.98%                   |
| Sub-Total                                 | <u>4,935,700</u>               | <u>4,935,700</u>             | <u>4,935,700</u>              | <u>3,717,381</u>   | 75.32%                 | <u>3,499,365</u>  | 79.06%                 | <u>4,498,132</u>  | 99.13%                   |
| Operating Expenses                        | 12,311,800                     | 15,847,996                   | 15,203,590                    | 9,080,651          | 59.73%                 | 8,407,561         | 66.97%                 | 10,642,430        | 75.89%                   |
| Capital Outlay                            | 2,947,700                      | 4,334,897                    | 4,979,303                     | 1,411,109          | 28.34%                 | 2,294,869         | 53.55%                 | 1,896,103         | 44.21%                   |
| Sub-Total                                 | <u>20,195,200</u>              | <u>25,118,593</u>            | <u>25,118,593</u>             | <u>14,209,141</u>  | 56.57%                 | <u>14,201,795</u> | 66.78%                 | <u>17,036,665</u> | 74.56%                   |
| <b>CARES ACT FUNDING (a)</b>              |                                |                              |                               |                    |                        |                   |                        |                   |                          |
| Cares Act Personnel Services              | 0                              | 0                            | 0                             | (1,236,283)        | ----                   | 0                 | ----                   | 0                 | ----                     |
| Cares Act Operating Expenses              | 0                              | 0                            | 0                             | (2,197,756)        | ----                   | 0                 | ----                   | 0                 | ----                     |
| Sub-Total                                 | <u>0</u>                       | <u>0</u>                     | <u>0</u>                      | <u>(3,434,039)</u> | ----                   | <u>0</u>          | ----                   | <u>0</u>          | ----                     |
| <b>DEBT SERVICE GARB</b>                  |                                |                              |                               |                    |                        |                   |                        |                   |                          |
| Interest                                  | 707,000                        | 707,000                      | 707,000                       | 588,669            | 83.26%                 | 580,553           | 75.92%                 | 611,740           | 80.00%                   |
| Principal                                 | 2,144,000                      | 2,144,000                    | 2,144,000                     | 1,715,200          | 80.00%                 | 2,831,400         | 80.00%                 | 2,831,400         | 80.00%                   |
| Sub-Total                                 | <u>2,851,000</u>               | <u>2,851,000</u>             | <u>2,851,000</u>              | <u>2,303,869</u>   | 80.81%                 | <u>3,411,953</u>  | 79.27%                 | <u>3,443,140</u>  | 80.00%                   |
| <b>DEBT SERVICE CFC</b>                   |                                |                              |                               |                    |                        |                   |                        |                   |                          |
| Interest                                  | 322,200                        | 322,200                      | 322,200                       | 100,763            | 31.27%                 | 130,394           | 26.67%                 | 184,103           | 37.66%                   |
| Principal                                 | 1,242,900                      | 1,242,900                    | 1,242,900                     | 0                  | 0.00%                  | 0                 | 0.00%                  | 0                 | 0.00%                    |
| Sub-Total                                 | <u>1,565,100</u>               | <u>1,565,100</u>             | <u>1,565,100</u>              | <u>100,763</u>     | 6.44%                  | <u>130,394</u>    | 7.53%                  | <u>184,103</u>    | 10.63%                   |
| <b>DEBT SERVICE FDOT JPA GRANT</b>        |                                |                              |                               |                    |                        |                   |                        |                   |                          |
| Interest                                  | 0                              | 0                            | 0                             | 0                  | ----                   | 51,219            | 20.49%                 | 51,219            | 20.49%                   |
| Principal                                 | 0                              | 0                            | 0                             | 0                  | ----                   | 6,299,600         | 100.00%                | 6,299,600         | 100.00%                  |
| Sub-Total                                 | <u>0</u>                       | <u>0</u>                     | <u>0</u>                      | <u>0</u>           | ----                   | <u>6,350,819</u>  | 96.96%                 | <u>6,350,819</u>  | 96.96%                   |
| <b>Allocated Overhead/(Cost Recovery)</b> |                                |                              |                               |                    |                        |                   |                        |                   |                          |
| General Fund                              | 673,100                        | 673,100                      | 673,100                       | 504,825            | 75.00%                 | 427,950           | 75.00%                 | 673,100           | 100.00%                  |
| <b>TOTAL OPERATING EXPENSES</b>           | <u>\$ 25,284,400</u>           | <u>30,207,793</u>            | <u>30,207,793</u>             | <u>13,684,559</u>  | 45.30%                 | <u>24,522,911</u> | 71.24%                 | <u>27,687,827</u> | 76.68%                   |

(a) On May 18, 2020, Pensacola International Airport was awarded \$11,081,566 in CARES funding to help cover operating, maintenance and debt service expenses. The award period is 4 years.

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.

**CITY OF PENSACOLA**  
**RISK MANAGEMENT SERVICES**  
**COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL**  
**For the Nine Months Ended June 30, 2020**  
**(Unaudited)**

|                                 | FY 2020                        |                              |                               |                | FY 2019                |                |                        |                  |                          |
|---------------------------------|--------------------------------|------------------------------|-------------------------------|----------------|------------------------|----------------|------------------------|------------------|--------------------------|
|                                 | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| APPROPRIATED FUND BALANCE       | \$ 0                           | 0                            | 0                             | 0              | ----                   | 0              | ----                   | 0                | ----                     |
| <b>REVENUES:</b>                |                                |                              |                               |                |                        |                |                        |                  |                          |
| Service Fees                    | <u>1,372,700</u>               | <u>1,382,700</u>             | <u>1,382,700</u>              | <u>997,642</u> | 72.15%                 | <u>953,849</u> | 70.41%                 | <u>1,209,523</u> | 89.28%                   |
| TOTAL REVENUES                  | <u>1,372,700</u>               | <u>1,382,700</u>             | <u>1,382,700</u>              | <u>997,642</u> | 72.15%                 | <u>953,849</u> | 70.41%                 | <u>1,209,523</u> | 89.28%                   |
| TOTAL REVENUES AND FUND BALANCE | <u>\$ 1,372,700</u>            | <u>1,382,700</u>             | <u>1,382,700</u>              | <u>997,642</u> | 72.15%                 | <u>953,849</u> | 70.41%                 | <u>1,209,523</u> | 89.28%                   |
| <b>EXPENSES:</b>                |                                |                              |                               |                |                        |                |                        |                  |                          |
| <b>RISK MANAGEMENT</b>          |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services              | \$ 574,900                     | 574,900                      | 574,838                       | 424,595        | 73.86%                 | 406,605        | 71.57%                 | 485,334          | 85.43%                   |
| City Sponsored Pensions         | <u>53,800</u>                  | <u>53,800</u>                | <u>53,862</u>                 | <u>53,849</u>  | 99.98%                 | <u>54,847</u>  | 99.79%                 | <u>54,863</u>    | 99.82%                   |
| Sub-Total                       | <u>628,700</u>                 | <u>628,700</u>               | <u>628,700</u>                | <u>478,444</u> | 76.10%                 | <u>461,452</u> | 74.06%                 | <u>540,197</u>   | 86.70%                   |
| Operating Expenses              | <u>576,600</u>                 | <u>586,600</u>               | <u>586,600</u>                | <u>396,680</u> | 67.62%                 | <u>389,681</u> | 66.69%                 | <u>550,168</u>   | 94.16%                   |
| Sub-Total                       | <u>1,205,300</u>               | <u>1,215,300</u>             | <u>1,215,300</u>              | <u>875,124</u> | 72.01%                 | <u>851,133</u> | 70.49%                 | <u>1,090,365</u> | 90.31%                   |
| <b>CITY CLINIC</b>              |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services              | 111,000                        | 111,000                      | 110,942                       | 79,063         | 71.27%                 | 61,537         | 66.07%                 | 93,930           | 99.80%                   |
| City Sponsored Pensions         | <u>24,900</u>                  | <u>24,900</u>                | <u>24,958</u>                 | <u>24,944</u>  | 99.94%                 | <u>24,942</u>  | 99.93%                 | <u>24,956</u>    | 100.00%                  |
| Sub-Total                       | <u>135,900</u>                 | <u>135,900</u>               | <u>135,900</u>                | <u>104,007</u> | 76.53%                 | <u>86,479</u>  | 73.23%                 | <u>118,886</u>   | 99.84%                   |
| Operating Expenses              | <u>31,500</u>                  | <u>31,500</u>                | <u>31,500</u>                 | <u>18,511</u>  | 58.77%                 | <u>16,237</u>  | 55.61%                 | <u>24,628</u>    | 87.26%                   |
| Sub-Total                       | <u>167,400</u>                 | <u>167,400</u>               | <u>167,400</u>                | <u>122,518</u> | 73.19%                 | <u>102,716</u> | 69.73%                 | <u>143,514</u>   | 97.43%                   |
| TOTAL EXPENSES                  | <u>\$ 1,372,700</u>            | <u>1,382,700</u>             | <u>1,382,700</u>              | <u>997,642</u> | 72.15%                 | <u>953,849</u> | 70.41%                 | <u>1,233,879</u> | 91.08%                   |

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.

**CITY OF PENSACOLA  
CENTRAL SERVICES FUND  
COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL  
For the Nine Months Ended June 30, 2020  
(Unaudited)**

|                                    | FY 2020                        |                              |                               |                | FY 2019                |                |                        |                  |                          |
|------------------------------------|--------------------------------|------------------------------|-------------------------------|----------------|------------------------|----------------|------------------------|------------------|--------------------------|
|                                    | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19 | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| APPROPRIATED FUND BALANCE          | \$ 430,000                     | 430,000                      | 430,000                       | 430,000        | 100.00%                | 350,000        | 100.00%                | 0                | ----                     |
| <b>REVENUES:</b>                   |                                |                              |                               |                |                        |                |                        |                  |                          |
| Service Fees                       |                                |                              |                               |                |                        |                |                        |                  |                          |
| Mail Room                          | 86,200                         | 86,200                       | 86,200                        | 66,466         | 77.11%                 | 66,392         | 79.23%                 | 76,682           | 91.51%                   |
| Innovation & Technology            | 2,566,100                      | 3,060,404                    | 3,060,404                     | 2,206,698      | 72.10%                 | 2,161,665      | 74.34%                 | 2,741,700        | 90.04%                   |
| Engineering                        | 828,600                        | 828,600                      | 828,600                       | 491,769        | 59.35%                 | 508,873        | 62.67%                 | 590,175          | 72.69%                   |
| Central Garage                     | 1,505,000                      | 1,625,508                    | 1,625,508                     | 1,173,303      | 72.18%                 | 1,490,363      | 91.95%                 | 2,225,970        | 121.38%                  |
| TOTAL REVENUES                     | 4,985,900                      | 5,600,712                    | 5,600,712                     | 3,938,236      | 70.32%                 | 4,227,293      | 77.93%                 | 5,634,527        | 97.58%                   |
| TOTAL REVENUES AND FUND BALANCE    | \$ 5,415,900                   | 6,030,712                    | 6,030,712                     | 4,368,236      | 72.43%                 | 4,577,293      | 79.27%                 | 5,634,527        | 97.58%                   |
| <b>EXPENSES:</b>                   |                                |                              |                               |                |                        |                |                        |                  |                          |
| <b>MAIL ROOM</b>                   |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services                 | \$ 46,600                      | 46,600                       | 46,595                        | 34,797         | 74.68%                 | 34,324         | 76.28%                 | 44,311           | 89.80%                   |
| City Sponsored Pensions            | 18,900                         | 18,900                       | 18,905                        | 18,902         | 99.98%                 | 19,600         | 100.00%                | 19,600           | 100.00%                  |
| Sub-Total                          | 65,500                         | 65,500                       | 65,500                        | 53,699         | 81.98%                 | 53,924         | 83.47%                 | 63,911           | 92.70%                   |
| Operating Expenses                 | 20,700                         | 20,700                       | 20,700                        | 12,767         | 61.68%                 | 12,468         | 64.94%                 | 14,773           | 99.45%                   |
| Sub-Total Mail Room                | 86,200                         | 86,200                       | 86,200                        | 66,466         | 77.11%                 | 66,392         | 79.23%                 | 78,684           | 93.89%                   |
| <b>INNOVATION &amp; TECHNOLOGY</b> |                                |                              |                               |                |                        |                |                        |                  |                          |
| Personnel Services                 | 1,107,200                      | 1,107,200                    | 1,122,505                     | 872,643        | 77.74%                 | 788,242        | 74.49%                 | 1,069,359        | 98.43%                   |
| City Sponsored Pensions            | 192,300                        | 192,300                      | 192,372                       | 192,352        | 99.99%                 | 197,372        | 99.96%                 | 197,389          | 99.97%                   |
| Sub-Total                          | 1,299,500                      | 1,299,500                    | 1,314,877                     | 1,064,995      | 81.00%                 | 985,614        | 78.50%                 | 1,266,748        | 98.67%                   |
| Operating Expenses                 | 1,170,500                      | 1,664,804                    | 1,646,584                     | 1,096,872      | 66.62%                 | 1,006,325      | 87.00%                 | 1,007,830        | 72.28%                   |
| Capital Outlay                     | 96,100                         | 96,100                       | 98,943                        | 44,831         | 45.31%                 | 169,726        | 34.24%                 | 192,276          | 83.70%                   |
| Sub-Total Technology Resources     | 2,566,100                      | 3,060,404                    | 3,060,404                     | 2,206,698      | 72.10%                 | 2,161,665      | 74.34%                 | 2,466,854        | 84.83%                   |

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.

**CITY OF PENSACOLA  
CENTRAL SERVICES FUND  
COMPARATIVE SCHEDULE OF REVENUES AND EXPENSES - BUDGETED AND ACTUAL  
For the Nine Months Ended June 30, 2020  
(Unaudited)**

|                          | FY 2020                        |                              |                               |                  | FY 2019                |                  |                        |                  |                          |
|--------------------------|--------------------------------|------------------------------|-------------------------------|------------------|------------------------|------------------|------------------------|------------------|--------------------------|
|                          | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | ACTUAL<br>6/20   | % OF<br>BUDGET<br>6/20 | ACTUAL<br>6/19   | % OF<br>BUDGET<br>6/19 | ACTUAL<br>F.Y.E. | % OF<br>BUDGET<br>F.Y.E. |
| <b>ENGINEERING</b>       |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| Personnel Services       | 614,500                        | 614,500                      | 614,408                       | 319,587          | 52.02%                 | 310,234          | 55.72%                 | 419,998          | 75.43%                   |
| City Sponsored Pensions  | 85,200                         | 85,200                       | 85,292                        | 85,275           | 99.98%                 | 87,271           | 99.94%                 | 87,295           | 99.97%                   |
| Sub-Total                | <u>699,700</u>                 | <u>699,700</u>               | <u>699,700</u>                | <u>404,862</u>   | 57.86%                 | <u>397,505</u>   | 61.71%                 | <u>507,293</u>   | 78.76%                   |
| Operating Expenses       | 119,900                        | 119,900                      | 119,375                       | 77,382           | 64.82%                 | 84,638           | 61.87%                 | 113,633          | 83.06%                   |
| Capital Outlay           | 9,000                          | 9,000                        | 9,525                         | 9,525            | 100.00%                | 26,730           | 86.23%                 | 26,730           | 86.23%                   |
| Sub-Total Engineering    | <u>828,600</u>                 | <u>828,600</u>               | <u>828,600</u>                | <u>491,769</u>   | 59.35%                 | <u>508,873</u>   | 62.67%                 | <u>647,656</u>   | 79.77%                   |
| <b>CENTRAL GARAGE</b>    |                                |                              |                               |                  |                        |                  |                        |                  |                          |
| Personnel Services       | 997,700                        | 997,700                      | 997,627                       | 811,303          | 81.32%                 | 712,594          | 71.59%                 | 970,505          | 98.63%                   |
| City Sponsored Pensions  | 190,700                        | 190,700                      | 190,773                       | 190,755          | 99.99%                 | 201,767          | 99.99%                 | 201,806          | 100.00%                  |
| Sub-Total                | <u>1,188,400</u>               | <u>1,188,400</u>             | <u>1,188,400</u>              | <u>1,002,058</u> | 84.32%                 | <u>914,361</u>   | 76.37%                 | <u>1,172,311</u> | 98.86%                   |
| Operating Expenses       | 316,600                        | 341,600                      | 341,600                       | 202,036          | 59.14%                 | 232,526          | 82.71%                 | 292,499          | 100.00%                  |
| Capital Outlay           | 430,000                        | 525,508                      | 525,508                       | 399,209          | 75.97%                 | 343,476          | 69.73%                 | 397,039          | 80.61%                   |
| Sub-Total Central Garage | <u>1,935,000</u>               | <u>2,055,508</u>             | <u>2,055,508</u>              | <u>1,603,303</u> | 78.00%                 | <u>1,490,363</u> | 75.62%                 | <u>1,861,849</u> | 94.47%                   |
| <b>TOTAL EXPENSES</b>    | <u>\$ 5,415,900</u>            | <u>6,030,712</u>             | <u>6,030,712</u>              | <u>4,368,236</u> | 72.43%                 | <u>4,227,293</u> | 73.21%                 | <u>5,055,043</u> | 87.54%                   |

The City's general, fire and police pension fund annual contributions were paid in a lump sum contribution on October 1st which have been separated from personal services.



**CITY OF PENSACOLA  
BUDGET PROGRAMS  
FISCAL YEAR 2019  
(Unaudited)**

| PROGRAM  | FY 2020                        |                              |                               |                                     |                           |                        |
|--|--------------------------------|------------------------------|-------------------------------|-------------------------------------|---------------------------|------------------------|
|  | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | DIFFERENCE<br>APPROVED -<br>AMENDED | FY 2020<br>ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 |
| <b>AIRPORT</b>                                       |                                |                              |                               |                                     |                           |                        |
| Aircraft Rescue & Firefighting Facility (ARFF)       | \$ 911,600                     | 917,473                      | 925,473                       | 8,000                               | 653,149                   | 70.57%                 |
| Airport Administration                               | 3,777,100                      | 3,788,575                    | 3,773,775                     | (14,800)                            | 2,671,524                 | 70.79%                 |
| Maintenance  | 14,040,800                     | 18,936,845                   | 18,935,245                    | (1,600)                             | 9,654,275                 | 50.99%                 |
| Operations   | 975,600                        | 985,600                      | 994,000                       | 8,400                               | 829,255                   | 83.43%                 |
| Security   | 1,163,200                      | 1,163,200                    | 1,163,200                     | -                                   | 905,763                   | 77.87%                 |
| Sub-total  | <u>20,868,300</u>              | <u>25,791,693</u>            | <u>25,791,693</u>             | <u>-</u>                            | <u>14,713,966</u>         | 57.05%                 |
| <b>CITY CLERK</b>                                    |                                |                              |                               |                                     |                           |                        |
| Administration of Legal Documents                    | 12,100                         | 18,300                       | 36,100                        | 17,800                              | 27,826                    | 77.08%                 |
| City Elections/Appointments                          | 28,000                         | 28,000                       | 36,900                        | 8,900                               | 24,315                    | 65.89%                 |
| City Council Meetings Preparation                    | 75,100                         | 75,100                       | 87,900                        | 12,800                              | 64,841                    | 73.77%                 |
| Public Records                                       | 71,600                         | 71,600                       | 71,600                        | -                                   | 49,308                    |                        |
| Sub-total  | <u>186,800</u>                 | <u>193,000</u>               | <u>232,500</u>                | <u>39,500</u>                       | <u>166,290</u>            | 71.52%                 |
| <b>CITY COUNCIL</b>                                  |                                |                              |                               |                                     |                           |                        |
| Audit  | 105,000                        | 175,500                      | 175,500                       | -                                   | 163,975                   | 93.43%                 |
| City Council Support                                 | 353,600                        | 353,600                      | 353,600                       | -                                   | 163,250                   | 46.17%                 |
| Office of the City Council                           | 297,900                        | 517,030                      | 517,030                       | -                                   | 203,347                   | 39.33%                 |
| Sub-total  | <u>756,500</u>                 | <u>1,046,130</u>             | <u>1,046,130</u>              | <u>-</u>                            | <u>530,572</u>            | 50.72%                 |
| <b>COMMUNITY REDEVELOPMENT AGENCY - CRA</b>          |                                |                              |                               |                                     |                           |                        |
| Asset Maintenance and Operation                      | 301,800                        | 780,550                      | 787,316                       | 6,766                               | 181,380                   | 23.04%                 |
| Community Policing                                   | 100,000                        | 100,000                      | 100,000                       | -                                   | 76,237                    | 76.24%                 |
| Non-Capital Projects and Activities                  | 1,524,800                      | 4,141,250                    | 4,141,250                     | -                                   | 907,013                   | 21.90%                 |
| Redevelopment Plan Implementation                    | 554,300                        | 915,006                      | 908,240                       | (6,766)                             | 384,345                   | 42.32%                 |
| 2009 ECUA/WWTP Relocation                            | 1,300,000                      | 1,300,000                    | 1,300,000                     | -                                   | 1,300,000                 | 100.00%                |
| Eastside Redevelopment Area Plan Implementation      | 117,200                        | 737,406                      | 737,406                       | -                                   | 61,141                    | 8.29%                  |
| Westside Redevelopment Area Plan Implementation      | 357,100                        | 446,875                      | 446,875                       | -                                   | 49,917                    | 11.17%                 |
| Sub-total  | <u>4,255,200</u>               | <u>8,421,087</u>             | <u>8,421,087</u>              | <u>-</u>                            | <u>2,960,033</u>          | 35.15%                 |
| <b>FINANCIAL SERVICES</b>                            |                                |                              |                               |                                     |                           |                        |
| Accounting   | 506,400                        | 507,900                      | 485,069                       | (22,831)                            | 362,477                   | 74.73%                 |
| Budget   | 52,200                         | 52,200                       | 13,700                        | (38,500)                            | (2,873)                   | -20.97%                |
| Payroll  | 182,100                        | 182,100                      | 175,331                       | (6,769)                             | 142,459                   | 81.25%                 |
| Purchasing   | 67,100                         | 79,892                       | 82,092                        | 2,200                               | 61,598                    | 75.04%                 |
| Sub-total  | <u>807,800</u>                 | <u>822,092</u>               | <u>756,192</u>                | <u>(65,900)</u>                     | <u>563,661</u>            | 74.54%                 |
| <b>FINANCIAL SERVICES - RISK MANAGEMENT SERVICES</b> |                                |                              |                               |                                     |                           |                        |
| Risk Management Services                             | 1,205,300                      | 1,215,300                    | 1,215,300                     | -                                   | 875,124                   | 72.01%                 |
| Sub-total  | <u>1,205,300</u>               | <u>1,215,300</u>             | <u>1,215,300</u>              | <u>-</u>                            | <u>875,124</u>            | 72.01%                 |

**CITY OF PENSACOLA  
BUDGET PROGRAMS  
FISCAL YEAR 2019  
(Unaudited)**

| PROGRAM  | FY 2020                        |                              |                               |                                     |                           |                        |
|--|--------------------------------|------------------------------|-------------------------------|-------------------------------------|---------------------------|------------------------|
|  | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | DIFFERENCE<br>APPROVED -<br>AMENDED | FY 2020<br>ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 |
| <b>FINANCIAL SERVICES - MAIL ROOM</b>              |                                |                              |                               |                                     |                           |                        |
| Mail Room  | 86,200                         | 86,200                       | 86,200                        | -                                   | 66,466                    | 77.11%                 |
| Sub-total  | <u>86,200</u>                  | <u>86,200</u>                | <u>86,200</u>                 | <u>-</u>                            | <u>66,466</u>             | <u>77.11%</u>          |
| <b>FIRE</b>  |                                |                              |                               |                                     |                           |                        |
| Administrative Support                             | 493,700                        | 493,700                      | 528,522                       | 34,822                              | 400,414                   | 75.76%                 |
| City Emergency Management                          | 12,400                         | 12,400                       | 12,900                        | 500                                 | 9,454                     | 73.29%                 |
| Emergency Operations - Fire Suppression            | 7,931,700                      | 7,931,700                    | 7,727,520                     | (204,180)                           | 5,895,251                 | 76.29%                 |
| Emergency Operations - Rescue                      | 352,200                        | 352,200                      | 356,900                       | 4,700                               | 250,275                   | 70.12%                 |
| Facilities and Apparatus Management                | 833,100                        | 858,256                      | 884,194                       | 25,938                              | 639,175                   | 72.29%                 |
| Fire Cadet   | 200,200                        | 200,200                      | 200,600                       | 400                                 | 149,801                   | 74.68%                 |
| Fire Code Enforcement                              | 292,500                        | 292,500                      | 241,400                       | (51,100)                            | 147,504                   | 61.10%                 |
| Marine Operations                                  | 50,700                         | 50,700                       | 50,700                        | -                                   | 9,184                     | 18.11%                 |
| Technical Support to City                          | 12,400                         | 12,400                       | 12,900                        | 500                                 | 9,454                     | 73.29%                 |
| Training   | 147,300                        | 147,300                      | 148,520                       | 1,220                               | 107,792                   | 72.58%                 |
| Sub-total  | <u>10,326,200</u>              | <u>10,351,356</u>            | <u>10,164,156</u>             | <u>(187,200)</u>                    | <u>7,618,304</u>          | <u>74.95%</u>          |
| <b>HOUSING</b>                                     |                                |                              |                               |                                     |                           |                        |
| HOME Program                                       | 194,100                        | 784,595                      | 784,595                       | -                                   | 18,666                    | 2.38%                  |
| SHIP Program                                       | 23,200                         | 24,714                       | 24,714                        | -                                   | 18,553                    | 75.07%                 |
| Sub-total  | <u>217,300</u>                 | <u>809,309</u>               | <u>809,309</u>                | <u>-</u>                            | <u>37,219</u>             | <u>4.60%</u>           |
| <b>HOUSING - CDBG</b>                              |                                |                              |                               |                                     |                           |                        |
| Community Development Block Grant (CDBG) Program   | 514,800                        | 951,027                      | 942,027                       | (9,000)                             | 392,924                   | 41.71%                 |
| Housing Rehabilitation                             | 533,700                        | 669,382                      | 678,382                       | 9,000                               | 371,266                   | 54.73%                 |
| Sub-total  | <u>1,048,500</u>               | <u>1,620,409</u>             | <u>1,620,409</u>              | <u>-</u>                            | <u>764,190</u>            | <u>47.16%</u>          |
| <b>HOUSING - SECTION 8</b>                         |                                |                              |                               |                                     |                           |                        |
| Section 8 Housing Assistance Payments Program Fund | 18,462,200                     | 18,482,598                   | 18,482,598                    | -                                   | 12,716,642                | 68.80%                 |
| Sub-total  | <u>18,462,200</u>              | <u>18,482,598</u>            | <u>18,482,598</u>             | <u>-</u>                            | <u>12,716,642</u>         | <u>68.80%</u>          |

**CITY OF PENSACOLA  
BUDGET PROGRAMS  
FISCAL YEAR 2019  
(Unaudited)**

| PROGRAM                                | FY 2020                        |                              |                               |                                     |                           |                        |
|--|--------------------------------|------------------------------|-------------------------------|-------------------------------------|---------------------------|------------------------|
|  | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | DIFFERENCE<br>APPROVED -<br>AMENDED | FY 2020<br>ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 |
| <b>HUMAN RESOURCES</b>                 |                                |                              |                               |                                     |                           |                        |
| Human Resources Administration         | 446,400                        | 495,302                      | 673,502                       | 178,200                             | 480,714                   | 71.38%                 |
| Recruiting & Training                  | 134,300                        | 134,300                      | 138,900                       | 4,600                               | 105,129                   | 75.69%                 |
| Sub-total                              | <u>580,700</u>                 | <u>629,602</u>               | <u>812,402</u>                | <u>182,800</u>                      | <u>585,843</u>            | 72.11%                 |
| <b>HUMAN RESOURCES - CLINIC</b>        |                                |                              |                               |                                     |                           |                        |
| Clinic                                 | 167,400                        | 167,400                      | 167,400                       | -                                   | 122,518                   | 73.19%                 |
| Sub-total                              | <u>167,400</u>                 | <u>167,400</u>               | <u>167,400</u>                | <u>-</u>                            | <u>122,518</u>            | 73.19%                 |
| <b>INNOVATION &amp; TECHNOLOGY</b>     |                                |                              |                               |                                     |                           |                        |
| Information Management                 | 1,070,200                      | 1,073,425                    | 1,084,294                     | 10,869                              | 865,561                   | 79.83%                 |
| Innovation & Technology Administration | 216,200                        | 216,200                      | 258,300                       | 42,100                              | 225,166                   | 87.17%                 |
| Network/System Management              | 1,102,500                      | 1,593,579                    | 1,540,079                     | (53,500)                            | 988,770                   | 64.20%                 |
| Public Safety                          | 177,200                        | 177,200                      | 177,731                       | 531                                 | 127,201                   | 71.57%                 |
| Sub-total                              | <u>2,566,100</u>               | <u>3,060,404</u>             | <u>3,060,404</u>              | <u>-</u>                            | <u>2,206,698</u>          | 72.10%                 |
| <b>INSPECTION SERVICES</b>             |                                |                              |                               |                                     |                           |                        |
| Inspection Services                    | 1,495,000                      | 1,495,000                    | 1,495,431                     | 431                                 | 1,151,156                 | 76.98%                 |
| Plan Review and Permitting             | 108,900                        | 108,900                      | 108,469                       | (431)                               | 36,040                    | 33.23%                 |
| Sub-total                              | <u>1,603,900</u>               | <u>1,603,900</u>             | <u>1,603,900</u>              | <u>-</u>                            | <u>1,187,196</u>          | 74.02%                 |
| <b>LEGAL</b>                           |                                |                              |                               |                                     |                           |                        |
| Client Legal Advisory Services         | 799,700                        | 799,700                      | 797,800                       | (1,900)                             | 546,952                   | 68.56%                 |
| Sub-total                              | <u>799,700</u>                 | <u>799,700</u>               | <u>797,800</u>                | <u>(1,900)</u>                      | <u>546,952</u>            | 68.56%                 |
| <b>MAYOR</b>                           |                                |                              |                               |                                     |                           |                        |
| City Administrator/Cabinet             | 733,100                        | 736,724                      | 769,449                       | 32,725                              | 630,878                   | 81.99%                 |
| Communications                         | 193,300                        | 193,300                      | 160,575                       | (32,725)                            | 65,898                    | 41.04%                 |
| Constituent Services                   | 211,000                        | 211,000                      | 58,423                        | (152,577)                           | 58,418                    | 99.99%                 |
| Neighborhood Services                  | -                              | -                            | 211,577                       | 211,577                             | 37,018                    |                        |
| Office of the Mayor                    | 143,800                        | 149,300                      | 149,300                       | -                                   | 90,054                    | 60.32%                 |
| Sub-total                              | <u>1,281,200</u>               | <u>1,290,324</u>             | <u>1,349,324</u>              | <u>59,000</u>                       | <u>882,266</u>            | 65.39%                 |
| <b>NON-DEPARTMENTAL FUNDING</b>        |                                |                              |                               |                                     |                           |                        |
| Agency funding                         | 3,853,500                      | 4,259,238                    | 4,259,238                     | -                                   | 3,644,748                 | 85.57%                 |
| Sub-total                              | <u>3,853,500</u>               | <u>4,259,238</u>             | <u>4,259,238</u>              | <u>-</u>                            | <u>3,644,748</u>          | 85.57%                 |

**CITY OF PENSACOLA  
BUDGET PROGRAMS  
FISCAL YEAR 2019  
(Unaudited)**

| PROGRAM                                   | FY 2020                        |                              |                               |                                     |                           |                        |
|---|--------------------------------|------------------------------|-------------------------------|-------------------------------------|---------------------------|------------------------|
|   | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | DIFFERENCE<br>APPROVED -<br>AMENDED | FY 2020<br>ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 |
| <b>PARKS &amp; RECREATION</b>             |                                |                              |                               |                                     |                           |                        |
| Aquatics                                  | 332,500                        | 362,500                      | 362,453                       | (47)                                | 251,781                   | 69.47%                 |
| Athletic Field Maintenance                | 418,900                        | 418,900                      | 428,439                       | 9,539                               | 319,516                   | 74.58%                 |
| Athletics                                 | 449,900                        | 449,900                      | 585,675                       | 135,775                             | 391,197                   | 66.79%                 |
| Office of the Director (Administration)   | 824,600                        | 824,600                      | 916,200                       | 91,600                              | 658,311                   | 71.85%                 |
| Park Administration & Maintenance         | 2,574,600                      | 2,629,367                    | 2,623,457                     | (5,910)                             | 1,925,503                 | 73.40%                 |
| Recreation/Resource Center Administration | 943,000                        | 943,000                      | 842,033                       | (100,967)                           | 599,637                   | 71.21%                 |
| Resource Center                           | 1,030,000                      | 1,030,000                    | 912,510                       | (117,490)                           | 472,512                   | 51.78%                 |
| Senior Center                             | 235,900                        | 235,900                      | 199,400                       | (36,500)                            | 130,606                   | 65.50%                 |
| Volunteer & Outdoor Pursuits              | 58,800                         | 58,800                       | 58,800                        | -                                   | 36,739                    | 62.48%                 |
| Sub-total                                 | <u>6,868,200</u>               | <u>6,952,967</u>             | <u>6,928,967</u>              | <u>(24,000)</u>                     | <u>4,785,802</u>          | 69.07%                 |
| <b>PARKS &amp; RECREATION - GOLF</b>      |                                |                              |                               |                                     |                           |                        |
| Osceola Golf Course                       | 775,100                        | 779,900                      | 779,900                       | -                                   | 538,531                   | 69.05%                 |
| Sub-total                                 | <u>775,100</u>                 | <u>779,900</u>               | <u>779,900</u>                | <u>-</u>                            | <u>538,531</u>            | 69.05%                 |
| <b>PARKS &amp; RECREATION - TENNIS</b>    |                                |                              |                               |                                     |                           |                        |
| Roger Scott Tennis Center                 | 128,700                        | 145,200                      | 145,200                       | -                                   | 62,484                    | 43.03%                 |
| Sub-total                                 | <u>128,700</u>                 | <u>145,200</u>               | <u>145,200</u>                | <u>-</u>                            | <u>62,484</u>             | 43.03%                 |
| <b>PARKS &amp; RECREATION - CMP</b>       |                                |                              |                               |                                     |                           |                        |
| Community Maritime Park Cultural Events   | 1,124,300                      | 1,403,022                    | 1,403,022                     | -                                   | 800,359                   | 57.05%                 |
| Sub-total                                 | <u>1,124,300</u>               | <u>1,403,022</u>             | <u>1,403,022</u>              | <u>-</u>                            | <u>800,359</u>            | 57.05%                 |
| <b>PENSACOLA ENERGY</b>                   |                                |                              |                               |                                     |                           |                        |
| Customer Service                          | 1,152,600                      | 1,167,025                    | 1,167,025                     | -                                   | 794,348                   | 68.07%                 |
| Gas Construction                          | 5,987,900                      | 7,365,168                    | 7,370,368                     | 5,200                               | 5,293,870                 | 71.83%                 |
| Gas Cost                                  | 19,091,200                     | 19,091,200                   | 18,921,100                    | (170,100)                           | 11,703,519                | 61.85%                 |
| Gas Marketing                             | 2,302,900                      | 2,302,900                    | 2,495,400                     | 192,500                             | 1,806,652                 | 72.40%                 |
| Gas Operations                            | 12,329,400                     | 12,793,512                   | 12,801,112                    | 7,600                               | 9,009,377                 | 70.38%                 |
| Gas Training                              | 347,600                        | 347,600                      | 356,500                       | 8,900                               | 194,147                   | 54.46%                 |
| Infrastructure Replacement                | 1,365,600                      | 1,638,980                    | 1,594,880                     | (44,100)                            | 534,792                   | 33.53%                 |
| Sub-total                                 | <u>42,577,200</u>              | <u>44,706,385</u>            | <u>44,706,385</u>             | <u>-</u>                            | <u>29,336,705</u>         | 65.62%                 |

**CITY OF PENSACOLA  
BUDGET PROGRAMS  
FISCAL YEAR 2019  
(Unaudited)**

| PROGRAM                                | FY 2020                        |                              |                               |                                     |                           |                        |
|--|--------------------------------|------------------------------|-------------------------------|-------------------------------------|---------------------------|------------------------|
|  | COUNCIL<br>BEGINNING<br>BUDGET | COUNCIL<br>AMENDED<br>BUDGET | CURRENT<br>APPROVED<br>BUDGET | DIFFERENCE<br>APPROVED -<br>AMENDED | FY 2020<br>ACTUAL<br>6/20 | % OF<br>BUDGET<br>6/20 |
| <b>PLANNING SERVICES</b>               |                                |                              |                               |                                     |                           |                        |
| Business Licenses                      | 46,100                         | 46,100                       | 46,100                        | -                                   | 35,898                    | 77.87%                 |
| Pensacola Neighborhood Challenge (PNC) | 50,000                         | 194,623                      | 194,623                       | -                                   | -                         | 0.00%                  |
| Planning Services                      | 883,200                        | 916,270                      | 981,770                       | 65,500                              | 681,706                   | 69.44%                 |
| Sub-total                              | <u>979,300</u>                 | <u>1,156,993</u>             | <u>1,222,493</u>              | <u>65,500</u>                       | <u>717,604</u>            | 58.70%                 |
| <b>POLICE</b>                          |                                |                              |                               |                                     |                           |                        |
| Administration - Chief's Office        | 1,601,400                      | 1,676,400                    | 1,700,635                     | 24,235                              | 1,176,697                 | 69.19%                 |
| Cadets                                 | 368,200                        | 368,200                      | 368,250                       | 50                                  | 168,079                   | 45.64%                 |
| Central Records                        | 451,100                        | 451,892                      | 455,934                       | 4,042                               | 333,628                   | 73.17%                 |
| Communications Center                  | 1,761,300                      | 1,761,300                    | 1,761,300                     | -                                   | 1,427,546                 | 81.05%                 |
| Community Oriented Policing Squad      | 872,700                        | 872,700                      | 913,334                       | 40,634                              | 842,180                   | 92.21%                 |
| Crime Scene Investigation              | 808,700                        | 808,700                      | 808,986                       | 286                                 | 649,818                   | 80.32%                 |
| Criminal Intelligence Unit             | 98,100                         | 104,200                      | 104,200                       | -                                   | 76,372                    | 73.29%                 |
| Criminal Investigation Unit            | 2,571,600                      | 2,571,600                    | 2,570,200                     | (1,400)                             | 2,004,235                 | 77.98%                 |
| Neighborhood Unit                      | 906,000                        | 909,200                      | 916,030                       | 6,830                               | 693,428                   | 75.70%                 |
| Property Management                    | 392,300                        | 392,300                      | 386,744                       | (5,556)                             | 311,883                   | 80.64%                 |
| School Resource Office (SRO)           | 855,100                        | 855,100                      | 834,580                       | (20,520)                            | 528,165                   | 63.29%                 |
| Traffic                                | 1,048,700                      | 1,048,700                    | 1,048,600                     | (100)                               | 1,143,078                 | 109.01%                |
| Training/Personnel                     | 756,200                        | 756,200                      | 761,200                       | 5,000                               | 600,342                   | 78.87%                 |
| Uniform Patrol                         | 10,118,100                     | 10,329,230                   | 10,275,194                    | (54,036)                            | 7,919,755                 | 77.08%                 |
| Vice & Narcotics                       | 761,300                        | 761,300                      | 761,835                       | 535                                 | 549,368                   | 72.11%                 |
| Sub-total                              | <u>23,370,800</u>              | <u>23,667,022</u>            | <u>23,667,022</u>             | <u>-</u>                            | <u>18,424,574</u>         | 77.85%                 |
| <b>PORT</b>                            |                                |                              |                               |                                     |                           |                        |
| Administration                         | 544,600                        | 582,508                      | 565,441                       | (17,067)                            | 335,262                   | 59.29%                 |
| Business & Trade Development           | 197,500                        | 197,500                      | 207,449                       | 9,949                               | 188,671                   | 90.95%                 |
| Operations & Maintenance               | 1,106,300                      | 1,106,300                    | 1,109,708                     | 3,408                               | 795,167                   | 71.66%                 |
| Seaport Security                       | 279,400                        | 279,400                      | 279,410                       | 10                                  | 185,818                   | 66.50%                 |
| Waterfront Development                 | -                              | -                            | 3,700                         | 3,700                               | 286                       | 7.73%                  |
| Federal/State Matching Grant           | -                              | 507,721                      | 507,721                       | -                                   | 152,946                   | 30.12%                 |
| Sub-total                              | <u>2,127,800</u>               | <u>2,673,429</u>             | <u>2,673,429</u>              | <u>-</u>                            | <u>1,658,150</u>          | 62.02%                 |

**CITY OF PENSACOLA  
BUDGET PROGRAMS  
FISCAL YEAR 2019  
(Unaudited)**

| PROGRAM   | FY 2020                      |                           |                           |                               |                           | % OF BUDGET 6/20 |
|---|------------------------------|---------------------------|---------------------------|-------------------------------|---------------------------|------------------|
|   | COUNCIL BEGINNING BUDGET     | COUNCIL AMENDED BUDGET    | CURRENT APPROVED BUDGET   | DIFFERENCE APPROVED - AMENDED | FY 2020 ACTUAL 6/20       |                  |
| <b>PUBLIC WORKS &amp; FACILITIES - GENERAL FUND</b>         |                              |                           |                           |                               |                           |                  |
| Building Maintenance Administration                         | 274,200                      | 296,408                   | 297,755                   | 1,347                         | 170,945                   | 57.41%           |
| City Facility Maintenance & Repair                          | 1,187,600                    | 1,197,600                 | 1,204,700                 | 7,100                         | 839,886                   | 69.72%           |
| Daily Operations  | 281,300                      | 282,787                   | 282,608                   | (179)                         | 190,786                   | 67.51%           |
| Resource Center Maintenance                                 | 132,200                      | 188,098                   | 186,751                   | (1,347)                       | 115,601                   | 61.90%           |
| Street Daily Operation                                      | 1,159,800                    | 1,395,193                 | 1,375,193                 | (20,000)                      | 735,798                   | 53.51%           |
| Traffic Signals & Street Lighting                           | 1,849,400                    | 2,060,772                 | 2,018,663                 | (42,109)                      | 931,163                   | 46.13%           |
| Traffic Striping  | 43,300                       | 43,300                    | 30,688                    | (12,612)                      | 21,727                    | 70.80%           |
| Sub-total   | <u>4,927,800</u>             | <u>5,464,158</u>          | <u>5,396,358</u>          | <u>(67,800)</u>               | <u>3,005,906</u>          | 55.70%           |
| <b>PUBLIC WORKS &amp; FACILITIES - STORMWATER FUND</b>      |                              |                           |                           |                               |                           |                  |
| Stormwater Operation & Maintenance                          | 1,923,500                    | 2,043,933                 | 2,027,999                 | (15,934)                      | 1,472,445                 | 72.61%           |
| Street Sweeping FDOT Roadways                               | 56,600                       | 56,600                    | 58,582                    | 1,982                         | 49,145                    | 83.89%           |
| Street Sweeping Operation & Maintenance                     | 1,167,400                    | 1,167,400                 | 1,181,352                 | 13,952                        | 901,053                   | 76.27%           |
| Sub-total   | <u>3,147,500</u>             | <u>3,267,933</u>          | <u>3,267,933</u>          | <u>-</u>                      | <u>2,422,643</u>          | 74.13%           |
| <b>PUBLIC WORKS &amp; FACILITIES - CENTAL SERVICES FUND</b> |                              |                           |                           |                               |                           |                  |
| Plan Review   | 90,400                       | 90,400                    | 90,400                    | -                             | 41,984                    | 46.44%           |
| Project Design  | 350,400                      | 350,400                   | 351,586                   | 1,186                         | 199,819                   | 56.83%           |
| Project Management  | 380,500                      | 380,500                   | 379,334                   | (1,166)                       | 246,618                   | 65.01%           |
| Survey Operations Coordination                              | 7,300                        | 7,300                     | 7,280                     | (20)                          | 3,348                     | 45.99%           |
| Sub-total   | <u>828,600</u>               | <u>828,600</u>            | <u>828,600</u>            | <u>-</u>                      | <u>491,769</u>            | 59.35%           |
| <b>SANITATION SERVICES</b>                                  |                              |                           |                           |                               |                           |                  |
| Code Enforcement  | 1,324,800                    | 1,324,800                 | 1,324,800                 | -                             | 972,417                   | 73.40%           |
| Code Enforcement-Zoning/Housing                             | 100,200                      | 100,200                   | 100,200                   | -                             | 80,412                    | 80.25%           |
| Recycling Collection  | 933,600                      | 1,213,736                 | 1,298,976                 | 85,240                        | 1,070,003                 | 82.37%           |
| Residential Garbage Collection                              | 3,914,000                    | 4,793,429                 | 4,649,232                 | (144,197)                     | 3,558,297                 | 76.54%           |
| Transfer Station  | 618,200                      | 646,955                   | 644,186                   | (2,769)                       | 552,592                   | 85.78%           |
| Yard Trash/Bulk Waste Collection                            | 1,823,300                    | 1,823,300                 | 1,885,026                 | 61,726                        | 1,503,745                 | 79.77%           |
| Sub-total   | <u>8,714,100</u>             | <u>9,902,420</u>          | <u>9,902,420</u>          | <u>-</u>                      | <u>7,737,466</u>          | 78.14%           |
| <b>SANITATION SERVICES - GARAGE</b>                         |                              |                           |                           |                               |                           |                  |
| Central Garage  | 1,935,000                    | 2,055,508                 | 2,055,508                 | -                             | 1,603,303                 | 78.00%           |
| Sub-total   | <u>1,935,000</u>             | <u>2,055,508</u>          | <u>2,055,508</u>          | <u>-</u>                      | <u>1,603,303</u>          | 78.00%           |
| <b>TOTAL</b>  | <b>\$ <u>166,577,200</u></b> | <b><u>183,653,279</u></b> | <b><u>183,653,279</u></b> | <b><u>-</u></b>               | <b><u>121,773,984</u></b> | <b>66.31%</b>    |

**City of Pensacola, Florida**  
**Investment Schedule**  
**As of June 30, 2020**  
**(Unaudited)**

| <b><u>POOLED INVESTMENTS</u></b>                 | <b>Invest<br/>Type</b> | <b>Purchase<br/>Date</b>                            | <b>Maturity<br/>Date</b> | <b>Interest<br/>Rate</b> | <b>Principal<br/>Amount</b> | <b>Market<br/>Value</b>  |
|--|------------------------|---|--------------------------|--------------------------|-----------------------------|--------------------------|
| Compass  | CD                     | 07/22/19  | 07/22/20                 | 2.13%                    | 5,000,000.00                | <b>5,000,000.00</b>      |
| BankUnited                                       | CD                     | 07/22/19  | 07/22/20                 | 2.08%                    | 20,000,000.00               | <b>20,000,000.00</b>     |
| ServisFirst Bank                                 | CD                     | 08/13/19  | 08/13/20                 | 2.11%                    | 15,000,000.00               | <b>15,000,000.00</b>     |
| Synovus (Florida Community Bank)                 | CD                     | 08/13/19  | 08/13/20                 | 2.00%                    | 5,000,000.00                | <b>5,000,000.00</b>      |
| BBVA (Compass Bank)                              | CD                     | 12/11/19  | 12/11/20                 | 1.66%                    | 15,000,000.00               | <b>15,000,000.00</b>     |
| Synovus (Florida Community Bank)                 | CD                     | 12/10/19  | 12/10/20                 | 1.71%                    | 30,000,000.00               | <b>30,000,000.00</b>     |
| BankUnited                                       | CD                     | 12/11/19  | 12/11/20                 | 1.75%                    | 15,000,000.00               | <b>15,000,000.00</b>     |
| Synovus  | CD                     | 01/24/20  | 01/24/21                 | 1.65%                    | 5,000,000.00                | <b>5,000,000.00</b>      |
| ServisFirst Bank                                 | CD                     | 01/24/20  | 01/24/21                 | 1.61%                    | 5,000,000.00                | <b>5,000,000.00</b>      |
| Synovus  | CD                     | 03/05/20  | 03/05/21                 | 1.23%                    | 15,000,000.00               | <b>15,000,000.00</b>     |
| BankUnited                                       | CD                     | 03/13/20  | 12/13/20                 | 0.75%                    | 15,000,000.00               | <b>15,000,000.00</b>     |
| BBVA   | MM                     | 03/12/20  | 03/12/21                 | (a)                      | 5,000,000.00                | <b>5,000,000.00</b>      |
| ServisFirst Bank                                 | CD                     | 06/01/20  | 06/01/22                 | 0.60%                    | 5,000,000.00                | <b>5,000,000.00</b>      |
| <br><b><u>City's- GCA (checking account)</u></b> |                        |   |                          |                          |                             |                          |
| Wells Fargo Bank                                 |                        | ERC 0.25% up to fees<br>and 0.17% on excess balance |                          |                          | 25,794,401.63               | <b>25,794,401.63</b>     |
| <b>TOTAL INVESTMENTS</b>                         |                        |   |                          |                          | <b>\$ 180,794,401.63</b>    | <b>\$ 180,794,401.63</b> |

Money Market interest rate is based on the Federal Funds Rate less 20 basis points.

Wells Fargo Bank is the City's primary depository.

**CITY OF PENSACOLA**  
**DEBT SERVICE SCHEDULE**  
**June 30, 2020**  
**(Unaudited)**

|   | BALANCE<br>09/30/19      | ADDITION OR<br>(RETIREMENT)<br>OF PRINCIPAL | ESTIMATED<br>BALANCE<br>06/30/20 | REQUIRED<br>RESERVES <sup>(a)</sup> | FUTURE<br>INTEREST        | MATURITY<br>DATE |
|---|--------------------------|---|----------------------------------|-------------------------------------|---------------------------|------------------|
| 2008 AIRPORT TAXABLE CFC REVENUE NOTE               | 5,800,000.00             | 0.00  | 5,800,000.00                     | 0.00                                | 510,134.23 <sup>(b)</sup> | 12/31/21         |
| 2009A REDEVELOPMENT REVENUE BONDS (CMP)             | 1,175,000.00             | (1,175,000.00)                              | 0.00                             | 0.00                                | 0.00                      | 04/01/20         |
| 2011 GAS SYSTEM REVENUE NOTE                        | 1,614,000.00             | (527,000.00)                                | 1,087,000.00                     | 0.00                                | 22,833.25                 | 10/01/21         |
| 2015 AIRPORT REFUNDING REVENUE NOTE                 | 9,680,000.00             | (970,000.00)                                | 8,710,000.00                     | 1,219,797.50                        | 917,872.50                | 10/01/27         |
| 2016 LOCAL OPTION GAS TAX REVENUE BOND              | 11,434,000.00            | (1,340,000.00)                              | 10,094,000.00                    | 0.00                                | 659,898.00                | 12/31/26         |
| 2016 GAS SYSTEM REVENUE NOTE                        | 13,491,000.00            | (1,232,000.00)                              | 12,259,000.00                    | 0.00                                | 919,428.55                | 10/01/26         |
| 2016 EASTSIDE REDEVELOPMENT REVENUE LOAN            | 500,000.00               | 0.00  | 500,000.00                       | 0.00                                | 332,949.00                | 12/31/45         |
| 2017 EASTSIDE REDEVELOPMENT REVENUE BOND            | 1,197,000.00             | (50,000.00)                                 | 1,147,000.00                     | 0.00                                | 373,825.80                | 04/01/37         |
| 2017 WESTSIDE REDEVELOPMENT REVENUE BOND            | 3,738,000.00             | (155,000.00)                                | 3,583,000.00                     | 0.00                                | 1,166,998.50              | 04/01/37         |
| 2017 AIRPORT REFUNDING REVENUE NOTE                 | 5,760,000.00             | (555,000.00)                                | 5,205,000.00                     | 0.00                                | 545,987.75                | 10/01/27         |
| 2017 INFRASTRUCTURE SALES SURTAX REVENUE BOND       | 23,048,000.00            | (2,091,000.00)                              | 20,957,000.00                    | 0.00                                | 2,091,444.75              | 10/01/28         |
| 2017 URBAN CORE REDEVELOPMENT REVENUE BOND          | 7,750,000.00             | (125,000.00)                                | 7,625,000.00                     | 0.00                                | 2,111,217.00              | 04/01/40         |
| 2018 AIRPORT REFUNDING REVENUE NOTE                 | 29,354,000.00            | (994,000.00)                                | 28,360,000.00                    | 2,149,814.60                        | 11,862,822.90             | 10/01/38         |
| 2019 URBAN CORE REDEV REFUNDING AND IMPROV REV BOND | 58,140,000.00            | 0.00  | 58,140,000.00                    | 0.00                                | 28,803,224.56             | 12/31/43         |
| <b>TOTAL</b>  | <b>\$ 172,681,000.00</b> | <b>(9,214,000.00)</b>                       | <b>163,467,000.00</b>            | <b>3,369,612.10</b>                 | <b>50,318,636.79</b>      |                  |

<sup>(a)</sup> Does not include required O&M and R&R reserves.

<sup>(b)</sup> Estimated.



**CITY OF PENSACOLA**  
**DEBT SERVICE SCHEDULE BY ALLOCATION**  
**June 30, 2020**  
**(Unaudited)**

|   | BALANCE<br>09/30/19      | ADDITION OR<br>(RETIREMENT)<br>OF PRINCIPAL | ESTIMATED<br>BALANCE<br>06/30/20 | REQUIRED<br>RESERVES <sup>(a)</sup> | FUTURE<br>INTEREST        | MATURITY<br>DATE |
|---|--------------------------|---|----------------------------------|-------------------------------------|---------------------------|------------------|
| <b><u>LOCAL OPTION GAS TAX FUND</u></b>             |                          |   |                                  |                                     |                           |                  |
| 2016 LOCAL OPTION GAS TAX REVENUE BOND              | 11,434,000.00            | (1,340,000.00)                              | 10,094,000.00                    | 0.00                                | 659,898.00                | 12/31/26         |
| TOTAL LOCAL OPTION GAS TAX FUND                     | <u>11,434,000.00</u>     | <u>(1,340,000.00)</u>                       | <u>10,094,000.00</u>             | <u>0.00</u>                         | <u>659,898.00</u>         |                  |
| <b><u>COMMUNITY REDEVELOPMENT AGENCY</u></b>        |                          |   |                                  |                                     |                           |                  |
| 2009A REDEVELOPMENT REVENUE BONDS (CMP)             | 1,175,000.00             | (1,175,000.00)                              | 0.00                             | 0.00                                | 0.00                      | 04/01/20         |
| 2016 EASTSIDE REDEVELOPMENT REVENUE LOAN            | 500,000.00               | 0.00  | 500,000.00                       | 0.00                                | 332,949.00                | 12/31/45         |
| 2017 EASTSIDE REDEVELOPMENT REVENUE BOND            | 1,197,000.00             | (50,000.00)                                 | 1,147,000.00                     | 0.00                                | 373,825.80                | 04/01/37         |
| 2017 WESTSIDE REDEVELOPMENT REVENUE BOND            | 3,738,000.00             | (155,000.00)                                | 3,583,000.00                     | 0.00                                | 1,166,998.50              | 04/01/37         |
| 2017 URBAN CORE REDEVELOPMENT REVENUE BOND          | 7,750,000.00             | (125,000.00)                                | 7,625,000.00                     | 0.00                                | 2,111,217.00              | 10/01/28         |
| 2019 URBAN CORE REDEV REFUNDING AND IMPROV REV BOND | 58,140,000.00            | 0.00  | 58,140,000.00                    | 0.00                                | 28,803,224.56             | 12/31/43         |
| TOTAL COMMUNITY REDEVELOPMENT AGENCY                | <u>72,500,000.00</u>     | <u>(1,505,000.00)</u>                       | <u>70,995,000.00</u>             | <u>0.00</u>                         | <u>32,788,214.86</u>      |                  |
| <b><u>LOCAL OPTION SALES TAX FUND</u></b>           |                          |   |                                  |                                     |                           |                  |
| 2017 INFRASTRUCTURE SALES SURTAX REVENUE BOND       | 23,048,000.00            | (2,091,000.00)                              | 20,957,000.00                    | 0.00                                | 2,091,444.75              | 10/01/28         |
| TOTAL LOCAL OPTION SALES TAX FUND                   | <u>23,048,000.00</u>     | <u>(2,091,000.00)</u>                       | <u>20,957,000.00</u>             | <u>0.00</u>                         | <u>2,091,444.75</u>       |                  |
| <b><u>GAS UTILITY FUND</u></b>                      |                          |   |                                  |                                     |                           |                  |
| 2011 GAS SYSTEM REVENUE NOTE                        | 1,614,000.00             | (527,000.00)                                | 1,087,000.00                     | 0.00                                | 22,833.25                 | 10/01/21         |
| 2016 GAS SYSTEM REVENUE NOTE                        | 13,491,000.00            | (1,232,000.00)                              | 12,259,000.00                    | 0.00                                | 919,428.55                | 10/01/26         |
| TOTAL GAS UTILITY FUND                              | <u>15,105,000.00</u>     | <u>(1,759,000.00)</u>                       | <u>13,346,000.00</u>             | <u>0.00</u>                         | <u>942,261.80</u>         |                  |
| <b><u>AIRPORT FUND</u></b>                          |                          |   |                                  |                                     |                           |                  |
| 2008 AIRPORT TAXABLE CFC REVENUE NOTE               | 5,800,000.00             | 0.00  | 5,800,000.00                     | 0.00                                | 510,134.23 <sup>(b)</sup> | 12/31/21         |
| 2015 AIRPORT REFUNDING REVENUE NOTE                 | 9,680,000.00             | (970,000.00)                                | 8,710,000.00                     | 1,219,797.50                        | 917,872.50                | 10/01/27         |
| 2017 AIRPORT REFUNDING REVENUE NOTE                 | 5,760,000.00             | (555,000.00)                                | 5,205,000.00                     | 0.00                                | 545,987.75                | 10/01/27         |
| 2018 AIRPORT REFUNDING REVENUE NOTE                 | 29,354,000.00            | (994,000.00)                                | 28,360,000.00                    | 2,149,814.60                        | 11,862,822.90             | 10/01/38         |
| TOTAL AIRPORT FUND                                  | <u>50,594,000.00</u>     | <u>(2,519,000.00)</u>                       | <u>48,075,000.00</u>             | <u>3,369,612.10</u>                 | <u>13,836,817.38</u>      |                  |
| TOTAL   | <u>\$ 172,681,000.00</u> | <u>(9,214,000.00)</u>                       | <u>163,467,000.00</u>            | <u>3,369,612.10</u>                 | <u>50,318,636.79</u>      |                  |

(a) Does not include required O&M and R&R reserves.

(b) Estimated.

**CITY OF PENSACOLA  
SCHEDULE OF LEGAL COSTS  
June 30, 2020  
(Unaudited)**

| <u>ATTORNEY NAME OR FIRM</u>         | <u>AMOUNT PAID</u>                | <u>NATURE OF SERVICES PROVIDED</u>                         |
|--------------------------------------|-----------------------------------|--|
| <b><u>RISK MANAGEMENT:</u></b>       |                                   |  |
| QUINTAIROS PRIETO WOOD & BOYER PA    | 7,295.00                          | Workers Compensation and Liability Claims                  |
| RODERIC G. MAGIE, PA                 | 47,806.10                         | Workers Compensation Claims                                |
| SNIFFEN & SPELLMAN PA                | 50,759.15                         | Police Liability Claims                                    |
| WILSON HARRELL & FARRINGTON PA       | 53,458.17                         | Claims and Litigation                                      |
|                                      | <b><u>159,318.42</u></b>          | <b>TOTAL:</b>  |
| <b><u>ST AEROSPACE:</u></b>          |                                   |  |
| BEGGS & LANE                         | 200,004.37                        | Airport VT Mobile Aerospace Engineering Project            |
|                                      | <b><u>200,004.37</u></b>          | <b>TOTAL:</b>  |
| <b><u>ALL OTHER LEGAL COSTS:</u></b> |                                   |  |
| ALLEN NORTON & BLUE P A              | \$20,336.95                       | Administrative, Collective Bargaining and Employee Matters |
| BEGGS & LANE                         | 9,204.00                          | Contract and Real Estate Law                               |
| BRYANT MILLER OLIVE PA               | 5,617.53                          | Bond Counsel   |
| CARLTON FIELDS JORDEN BURT           | 40,871.94                         | Environmental and Real Estate                              |
| GRAY ROBINSON PA                     | 20,358.70                         | Fee, Tax and Pension Plan Compliance                       |
| GUNSTER YOAKLEY & STEWART PA         | 5,550.45                          | Natural Gas Matters  |
| LOCKE LORD LLP                       | 2,500.00                          | Bond Disclosure Counsel                                    |
| MCCARTER & ENGLISH LLP               | 9,229.32                          | Natural Gas Industry                                       |
| NABORS GIBLIN & NICKERSON P A        | 3,925.75                          | Annual Stormwater Assessment Program                       |
| PLAUCHE MASELLI PARKERSON LLP        | 380.00                            | Utility Litigation   |
| RAY, JR LOUIS F                      | 17,226.00                         | Code Enforcement Special Magistrate                        |
| STEINMEYER FIVEASH LLP               | 1,320.00                          | Environmental and Property Matters                         |
|                                      | <b><u>136,520.64</u></b>          | <b>TOTAL:</b>  |
| <b>REPORT TOTAL</b>                  | <b><u><u>\$495,843.43</u></u></b> |  |

TREE PLANTING TRUST FUND  
 FISCAL YEAR 2020  
 FEES COLLECTED THROUGH JUNE 30, 2020

| Address                 | District | Amount                  | Purpose                           |
|-------------------------|----------|-------------------------|-----------------------------------|
| 1820 E. Gonzalez Street | 4        | 3,600.00                | Removal Without Permit Penalty    |
| 2910 N. 12th Avenue     | 5        | 19,100.00               | New Commercial                    |
| 927 E. Fisher Street    | 5        | 1,000.00                | New Single Family                 |
| 324 S. "N" Street       | 7        | 1,000.00                | New Single Family                 |
| 359 Clubbs Street       | 7        | 1,000.00                | New Single Family                 |
| 1289 E. Avery Street    | 5        | 1,000.00                | Removal of Tree at Existing House |
| 5653 Leesway Blvd       | 1        | 1,000.00                | Tree & Roots Damaging Home        |
| Total                   |          | <u><u>27,700.00</u></u> |                                   |

CITY OF PENSACOLA  
Contracts/ Expenditures  
Over \$25,000 Approved By Mayor  
4/01/20 - 4/30/20

| <u>NAME OF COMPANY</u>                             | <u>NATURE OF SERVICES PROVIDED &amp; DEPARTMENT</u>                  | <u>SBE</u> | <u>PURCHASE METHOD</u>      | <u>AMOUNT PAID</u> | <u>BUDGETED</u> |
|--|--|------------|-----------------------------|--------------------|-----------------|
| <b><u>FORMAL BID/RFQs</u></b>                      |  |            |                             |                    |                 |
| Blue Sky Landscaping, LLC                          | Landscape & Irrigation Maintenance Services - Airport                | Yes        | ITB 20-027                  | \$89,319.00        | Yes             |
| Bozard Ford Company                                | 19,500 GVWR Bucket Truck - Parks & Recreation                        | No         | ITB 20-040                  | 132,966.00         | Yes             |
| Collins Land Services, Inc                         | Obstruction Clearing - Airport                                       | No         | ITB 20-025                  | 315,000.00         | Yes             |
| Gulf Coast Traffic Engineers                       | Spring Street Road Diet Project - Engineering                        | No         | ITB 20-038                  | 55,366.00          | Yes             |
| Stuart C Irby, Co. dba Irby Electrical Distributor | 298 Street Light Fixtures & 298 Poles - Public Works                 | No         | ITB 20-034                  | 828,440.00         | Yes             |
| <b><u>EMERGENCY PURCHASES</u></b>                  |  |            |                             |                    |                 |
| Davis Marine Construction, Inc.                    | Berth 5 Enhancements - Port  | Yes        | Single Quote                | 37,500.00          | Yes             |
| <b><u>CONTRACT RENEWALS/ EXTENSIONS</u></b>        |  |            |                             |                    |                 |
| New World Cleaning                                 | 1 Year Extension of Janitorial Services for City Hall - Public Works | No         | Quotations                  | 56,117.00          | Yes             |
| PC Specialist dba Technology Integration Group     | Smart Renewal for 05/01/2020 - 04/30/2021 - Technology Resources     | No         | Single Quote                | 28,018.00          | Yes             |
| Safe Lawn, Inc.                                    | Zone 4 & 5 Landscape 9 Month Maintenance - Parks & Recreation        | Yes        | Year 2 of 3 Under Quotation | 92,000.00          | Yes             |

CITY OF PENSACOLA  
Contracts/ Expenditures  
Over \$25,000 Approved By Mayor  
4/01/20 - 4/30/20

| <u>NAME OF COMPANY</u>   | <u>NATURE OF SERVICES PROVIDED &amp; DEPARTMENT</u>                                  | <u>SBE</u> | <u>PURCHASE METHOD</u>                 | <u>AMOUNT PAID</u> | <u>BUDGETED</u> |
|--|--|------------|--|--------------------|-----------------|
| <b><u>QUOTES &amp; DIRECT NEGOTIATIONS</u></b>                   |  |            |  |                    |                 |
| Atkins North America, Inc.                                       | Service Authorization #2019-8: Reus Street Revitalization - CRA                      | No         | Continuing Contract<br>Srvc RFQ 19-023 | \$30,940.00        | Yes             |
| Baskerville-Donovan, Inc.  | One (1) Ford F-150 Crew Cab Bi-Fuel CNG – Pensacola Energy                           | No         | Continuing Contract<br>Srvc RFQ 19-023 | 78,040.00          | Yes             |
| Bass Corrosion Services, Inc.                                    | Revised Cathodic Protection System Install & Commissioning - Pensacola Energy        | Yes        | Direct Negotiation                     | 47,090.00          | Yes             |
| Big Orange Enterprise, LLC dba Escape<br>Landscaping & Lawn Care | Zone 2 & 3 Landscape Maintenance, 9 Month Services, Year 3 of 3 - Parks & Recreation | Yes        | Quotations                             | 79,075.00          | Yes             |
| Fabadashery, LLC   | Fabrication & Installation of Baggage Claim Area Art - Airport                       | No         | Single Quote                           | 30,500.00          | Yes             |
| Reynolds Smith & Hills, Inc.                                     | Work Order # 12- Runway Object Free Area - Airport                                   | No         | Continuing Contract<br>Srvc RFQ 17-022 | 199,763.00         | Yes             |
| Security Engineering of Pensacola                                | Hunter Pool Resurfacing Project Security System Maintenance Agreement - Port         | No         | Single Quote                           | 45,336.00          | Yes             |
| <b><u>QUOTES &amp; DIRECT NEGOTIATIONS</u></b>                   |  |            |  |                    |                 |
| Hi-Lite Group, LLC dba Hi-Lite Airfield Services,<br>LLC         | Runway, Taxiway, & Apron Painting Services - Airport                                 | No         | FDOT #BE-497                           | 142,549.00         | Yes             |
| Municipal Equipment Company                                      | 27 Sets of Bunker Coats, Pants, & Boots - Fire                                       | No         | Lake Co. Contract<br>#17-0606H         | 68,904.00          | Yes             |
| Playcore Wisconsin, Inc. dba<br>Gametime/Playcore Wisconsin      | Kiwanis Dog Park Amenities - Parks & Recreation                                      | No         | US Communities<br>Contract# 2017001134 | 40,943.00          | Yes             |

CITY OF PENSACOLA  
Contracts/ Expenditures  
Over \$25,000 Approved By Mayor  
5/01/20 - 5/31/20

| NAME OF COMPANY                          | NATURE OF SERVICES PROVIDED & DEPARTMENT   | SBE | PURCHASE METHOD                        | AMOUNT PAID | BUDGETED |
|--|--|-----|--|-------------|----------|
| <b>QUOTES &amp; DIRECT NEGOTIATIONS</b>  |  |     |  |             |          |
| Atkins North America, Inc.               | Service Authorization #2020-2: Sidewalk & Landscape Improvements, Main Street from A street to Clubbs Street - CRA | No  | Continuing Contract<br>Srcv RFQ 19-023 | \$25,465.00 | Yes      |
| Atkins North America, Inc.               | Service Authorization #2020-3: Garden Street Landscape Beautification Design, Alcaniz to A street - CRA            | No  | Continuing Contract<br>Srcv RFQ 19-023 | 42,528.00   | Yes      |
| Atkins North America, Inc.               | Work Order # 28 – ATCT Elevator Retrofit Engineering Services - Engineering  | No  | Continuing Contract<br>Srcv RFQ 17-022 | 82,836.00   | Yes      |
| APTIM Corp. dba APTIM Port Services, LLC | Work Order # 10 – Engineering Services Shore Power Berth 3 - Port  | No  | Continuing Contract<br>Srcv RFQ 15-031 | 39,634.00   | Yes      |
| Baskerville Donovan                      | Service Authorization #29001.13: Community Maritime Park Day Marina Design Services - CRA                          | No  | Continuing Contract<br>Srcv RFQ 19-023 | 133,330.00  | Yes      |
| Design Home Builders, Inc.               | Residential Property Improvement Program (RPIP) Contract 610 W. La Rua Street - CRA                                | No  | Single Quote                           | 41,650.00   | Yes      |
| Design Home Builders, Inc.               | Residential Property Improvement Program (RPIP) Contract 525 W Romana St. - CRA                                    | No  | Single Quote                           | 70,000.00   | Yes      |
| Emerson Process Mgmt., LLC               | SCADA/ Telemetry Upgrades Stormwater Ponds/ Lift Stations - Public Works   | No  | Quotations                             | 31,649.00   | Yes      |
| Government Jobs.com                      | Applicant Tracking, Performance & Learning Mgmt. System - Human Resources  | No  | Single Quote                           | 40,811.00   | Yes      |
| Hewes & Company, LLC                     | Change Order #4 - Installation of Material Powered Roller Shades at Bayview Center - Parks & Recreation            | Yes | ITB 18-035                             | 64,202.00   | Yes      |

CITY OF PENSACOLA  
Contracts/ Expenditures  
Over \$25,000 Approved By Mayor  
5/01/20 - 5/31/20

| <u>NAME OF COMPANY</u>                                     | <u>NATURE OF SERVICES PROVIDED &amp; DEPARTMENT</u>  | <u>SBE</u> | <u>PURCHASE METHOD</u>                 | <u>AMOUNT PAID</u> | <u>BUDGETED</u> |
|--|--|------------|--|--------------------|-----------------|
| <b><u>QUOTES &amp; DIRECT NEGOTIATIONS (Continued)</u></b> |  |            |  |                    |                 |
| Mott MacDonald Florida                                     | Work Order # 44 – Runway 8-26 Crack Maintenance & Repair Engineering Services – Airport                                  | No         | Continuing Contract<br>Srcv RFQ 17-022 | 36,636.00          | Yes             |
| Mott MacDonald Florida                                     | Service Authorization #502100054-008 Engineering Services for Roger Scott Tennis Center Improvement – Parks & Recreation | No         | Continuing Contract<br>Srcv RFQ 19-023 | 244,370.00         | Yes             |
| Mott MacDonald Florida                                     | Work Order # 39 – Administration Services for VTMAE Project Titan – Airport  | No         | Continuing Contract<br>Srcv RFQ 17-022 | 3,586,485.00       | Yes             |
| Site and Utility, LLC                                      | 2020 Multi-Intersection Drainage Improvements Project Phase 4 - Engineering  | Yes        | Quotations                             | 63,750.00          | Yes             |
| Site and Utility, LLC                                      | 2020 Sidewalk Project Phase 3 - Engineering  | Yes        | Quotations                             | 85,015.00          | Yes             |

CITY OF PENSACOLA  
Contracts/ Expenditures  
Over \$25,000 Approved By Mayor  
6/01/20 - 6/30/20

| NAME OF COMPANY  | NATURE OF SERVICES PROVIDED & DEPARTMENT  | SBE | PURCHASE METHOD                               | AMOUNT PAID | BUDGETED |
|--|---|-----|---|-------------|----------|
| <b><u>Contract Renewals/Extensions</u></b>                           |   |     |   |             |          |
| Champion Cleaning Specialist   | 1 Year Extension of Video Inspection of Sewer Mains and Lateral - Pensacola Energy                                  | No  | Quotations                                    | \$54,000.00 | Yes      |
| Florida Cleaning System dba FCS Facility Services                    | Janitorial & Carpet Cleaning Services - Airport   | No  | ITB 19-008, Year 2 of 3                       | 298,728.00  | Yes      |
| Young Men's Christian Association of Northwest Florida, Inc.         | YMCA Swim Facility Management 2020-2023 - Parks & Recreation  | No  | Year 2 of 3 Contract                          | 120,537.00  | Yes      |
| <b><u>QUOTES &amp; DIRECT NEGOTIATIONS</u></b>                       |   |     |   |             |          |
| Atkins North America, Inc.   | Service Authorization #2019-7: Devilliers Street Revitalization Limited Construction Engineering & Inspection - CRA | No  | Continuing Contract Svc RFQ 19-023            | 30,940.00   | Yes      |
| Atkins North America, Inc.   | Work Order # 24 – Project Titan Element 2 Prerequisites – Airport   | No  | Continuing Contract Svc RFQ 17-022            | 550,187.00  | Yes      |
| Equipment Controls Co., Inc  | Elaster 300 & 600 Smartpoints - Pensacola Energy  | No  | Single Quote                                  | 34,000.00   | Yes      |
| Gulf Power Company   | Installation of Street Lighting for 71 Locations in Bayou Boulevard Area - Public Works                             | No  | Single Quote                                  | 45,094.00   | Yes      |
| John Bean Technologies Corporation dba JBT Aerotech Airport Services | Jet Bridge Repairs to Cable Carriers - Airport  | No  | Single Quote                                  | 45,437.00   | Yes      |
| PC Specialist, Inc dba Technology Integration Group                  | Iboss Renewal, 06/07/2020 to 06/07/2023 - Technology Resources  | No  | Single Quote                                  | 38,767.00   | Yes      |
| Transportation Control System  | McCain Control, UPS Piggy, 8 Port GBE Ethernet, Power Kit, & Board Assembly - Public Works                          | No  | Sole Source                                   | 65,411.00   | Yes      |
| <b><u>STATE, FEDERAL, OTHER BUYING CONTRACTS</u></b>                 |   |     |   |             |          |
| Dell Marketing LP  | Dell Latitude 5500 (14) with Extra Monitor, Dock, & Briefcase - Engineering   | No  | Florida State Contract # 43211500-WSCA-15-ACS | \$26,731.00 | Yes      |
| Mity Lite, Inc   | Bayview Center CIP FFE Equipment, Tables, Chairs, Carts   | No  | Buyboard Contract # 584-19                    | 76,248.00   | Yes      |