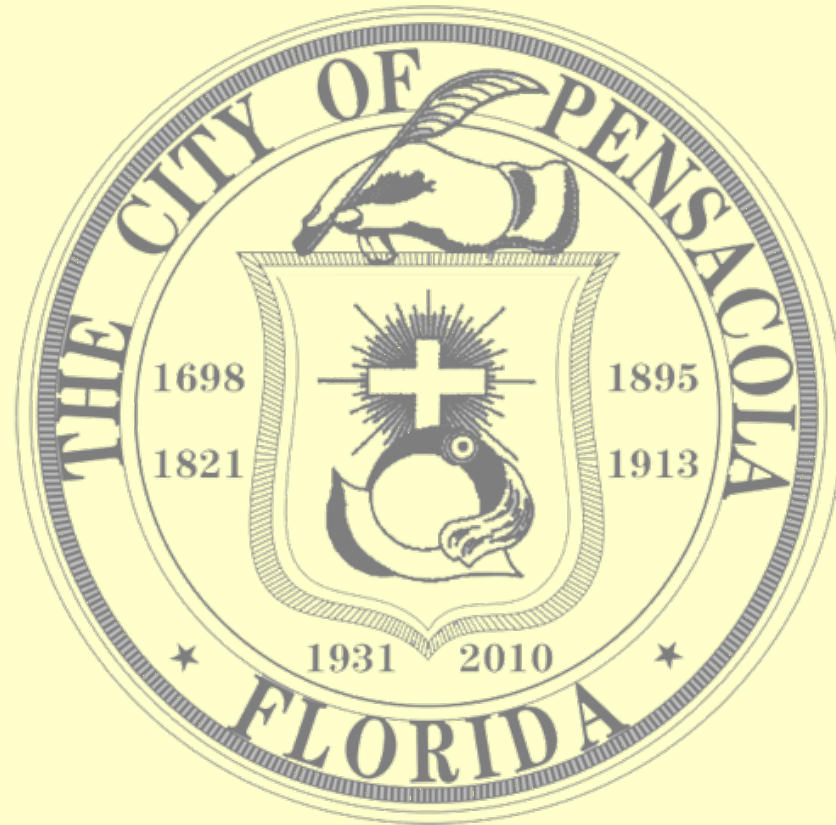
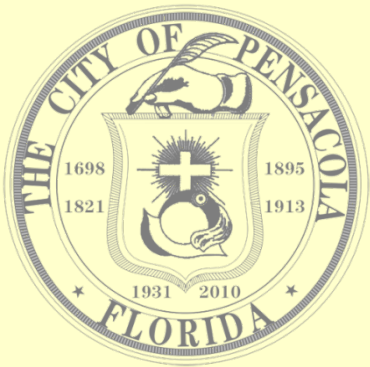


# Monthly Financial Review



**February, 2013**



# Revenues

## February, 2013

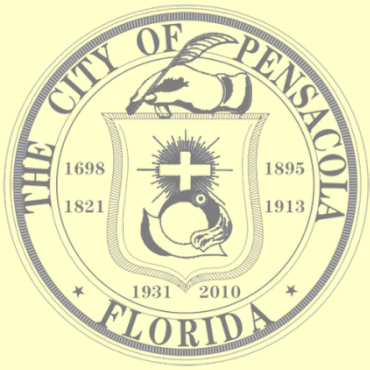
- General Fund

- Four Months Collected

- Franchise Fee & Public Service Tax - 1.88%
    - Half-Cent Sales Tax + 1.47%
    - Communication Services Tax + 0.94%

- Five Months Collected

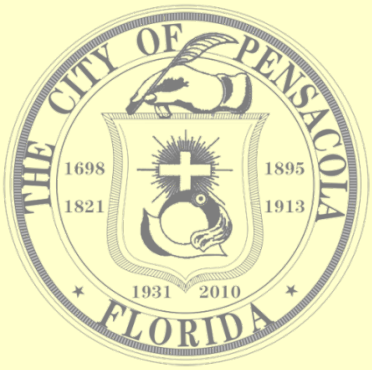
- Municipal Revenue Sharing + 0.94%



# Other Funds

## February, 2013

- **Local Option Sales Tax** + **3.72%**
- **Local Option Gasoline Tax** - **0.25%**
- Tree Planting Trust Fund \$639,914.92
- Park Purchases Trust Fund \$38,140.99
- Econ Devel Trust Fund \$234,474.77



# Issues

- Pensions
- Fire Union Agreement
- Airport
- Pensacola Energy
- General Fund
- Sequester Impact



# Contracts/Expenditures Over \$25,000 Approved By Mayor 02/01/13 – 02/28/13

## •Formal Bids/RFQ

- NONE

## •Contract Renewals/Extensions

### •Northwest FL Professional Baseball

- Year 2 of 3 Year License and Sponsorship of Wahoo's Baseball by Airport
- SBE – No
- Purchase Method – Contract Renewal
- \$33,625
- Budgeted – Yes

### •Siemens Industry Inc.

- Year 2 of Year 3 for Baggage Handling System Operation & Maintenance at Airport
- SBE – No
- Purchase Method – Contract Renewal
- \$628,270
- Budgeted – Yes



# Contracts/Expenditures Over \$25,000 Approved By Mayor 02/01/13 – 02/28/13

## •Contract Renewals/Extensions

### •**Black & Veatch, LLP**

- Preparation of Annual Gas Report
- SBE – No
- Purchase Method – Contract Renewal
- \$37,000
- Budgeted – Yes

### •**OneSource Lawn Service**

- Year 2 of Year 3 for Stormwater Pond Maintenance
- SBE – Yes
- Purchase Method – Contract Renewal
- \$49,363
- Budgeted – Yes



# Contracts/Expenditures Over \$25,000 Approved By Mayor 02/01/13 – 02/28/13

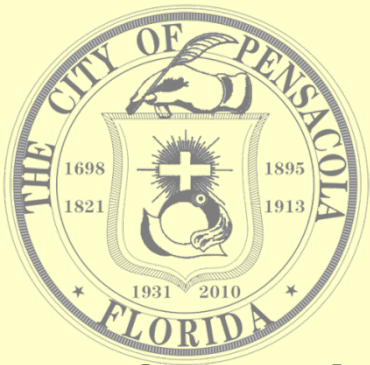
## •Quotations & Direct Negotiations

### •**American Continental Group, Inc.**

- Government Relations Consulting Services
- SBE – No
- Purchase Method – Direct Negotiation
- \$90,000
- Budgeted - Yes

### •**Brodart Inc.**

- Library Books
- SBE – No
- Purchase Method – Direct Negotiation in Accordance with Council Policy for Library Materials
- \$93,000
- Budgeted - Yes



# Contracts/Expenditures Over \$25,000 Approved By Mayor 02/01/13 – 02/28/13

## **Quotations & Direct Negotiations**

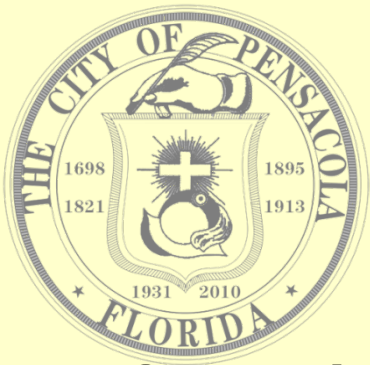
### **•Southern Light, LLC**

- Fiber Wire Activation/Connection Between Port & Police
- SBE – No
- Purchase Method – Direct Negotiation
- \$37,500
- Budgeted - Yes

### **•Baker & Taylor Video**

- Juvenile Library Books & Materials
- SBE – No
- Purchase Method – Direct Negotiation in Accordance with Council Policy for Library Materials
- \$33,600
- Budgeted - Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 02/01/13 – 02/28/13

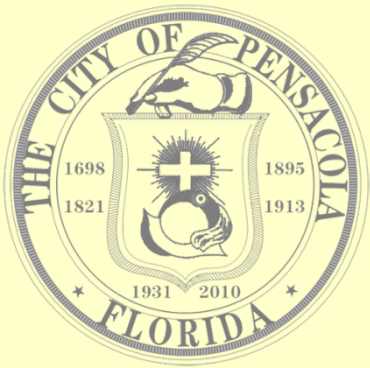
## **Quotations & Direct Negotiations**

### **•Midwest Tape, LLC**

- DVDs & CDs for Library
- SBE – No
- Purchase Method – Direct Negotiation in Accordance with Council Policy for Library Materials
- \$47,649
- Budgeted - Yes

### **•Pensacola Honda**

- CNG Honda Civic
- SBE – No
- Purchase Method – Single Quotation
- \$25,540
- Budgeted - Yes



# Contracts/Expenditures Over \$25,000 Approved By Mayor 02/01/13 – 02/28/13

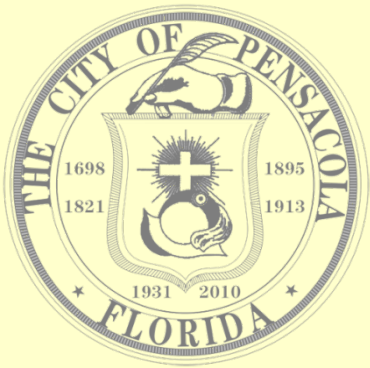
## **State, Federal or Other Buying Contracts**

### **•Beard Equipment Company**

- John Deere Skid Steer
- SBE – No
- Purchase Method – National Purchasing Partners (NPP) Buying Group
- \$35,960
- Budgeted - Yes

### **•Wesco Turf, Inc.**

- Toro Tractor Mower for Golf Course
- SBE – No
- Purchase Method – State of Florida Contract
- \$27,103
- Budgeted – Yes



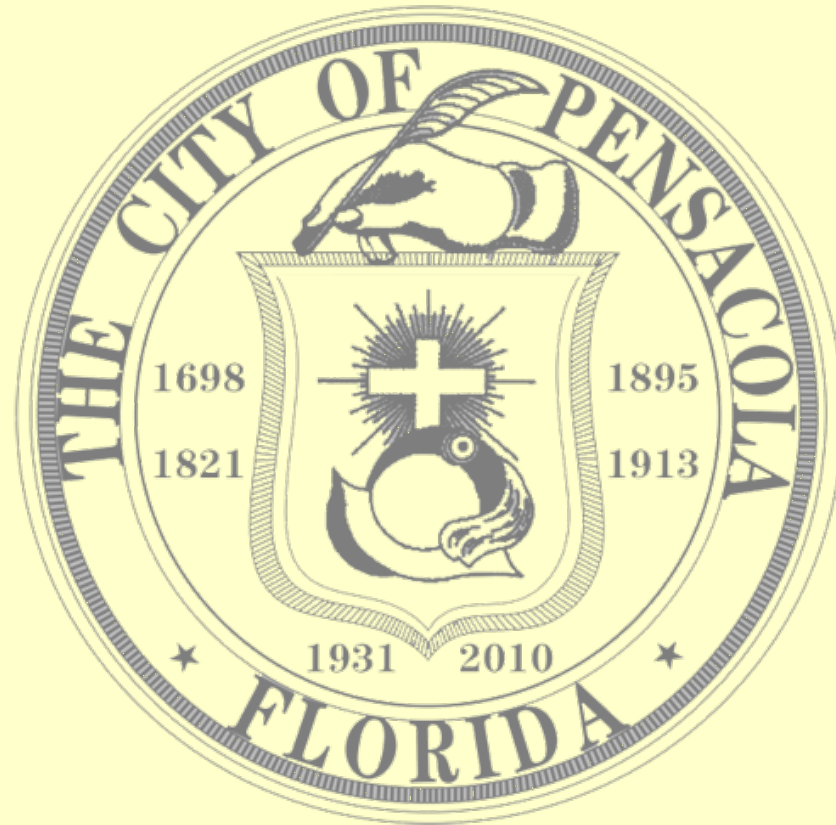
# Contracts/Expenditures Over \$25,000 Approved By Mayor 02/01/13 – 02/28/13

## **•State, Federal or Other Buying Contracts**

### **•Garber Chevrolet**

- Marked Police Vehicles
- SBE – No
- Purchase Method – State of Florida Contract
- \$274,227
- Budgeted - Yes

# Monthly Financial Review



**February, 2013**