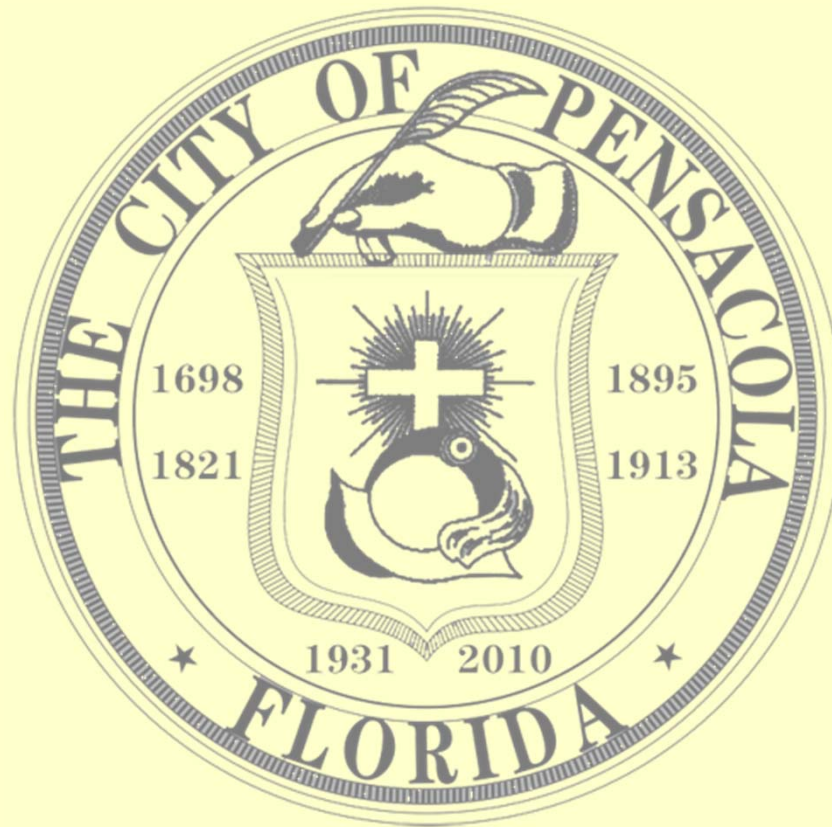
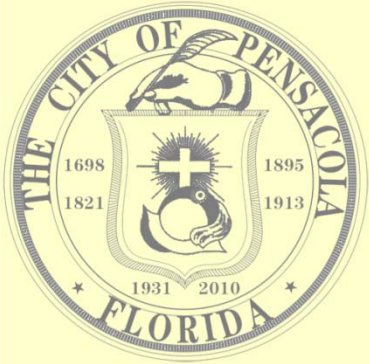


Monthly Financial Review



December, 2011



General Fund

December, 2011

- Revenues

- Two Months Collected

- Franchise Fee & Public Service Tax -10.21%
 - Half-Cent Sales Tax - 5.26%
 - Communication Services Tax - 7.78%

- Two Months Collected

- Municipal Revenue Sharing + 1.27%

- Expenditure Savings



Other Funds

December, 2011

- Local Option Sales Tax -4.64%
- Local Option Gasoline Tax -4.58%
- Inspection Services Fund \$76,100
- Tree Planting Trust Fund \$680,041
- Park Purchases Trust Fund \$37,941
- Energy Services of Pensacola



Issues

- Pensions
 - Actuary Reports As of 9/30/11 Not Approved
 - City Contribution Would Increase Over Current Funding Level By \$2.6 Million
 - Unfunded Actuarial Accrued Liability Increase Would Have Been \$37.5 Million



Contracts/Expenditures Over \$25,000 Approved By Mayor 11/30/11 – 12/31/11

- **Volkert, Inc.**

- Service Authorization for Year 4 of 5 Contract for Area Wide Coordinated Signal Retiming
- SBE – No
- Purchase Method – Service Authorization Adopted In Annual Budget
- \$215,837

- **Coastal Ford of Mobile, AL**

- CNG Powered Ford Van
- SBE – No
- Purchase Method – Bid #12-004
- \$31,592



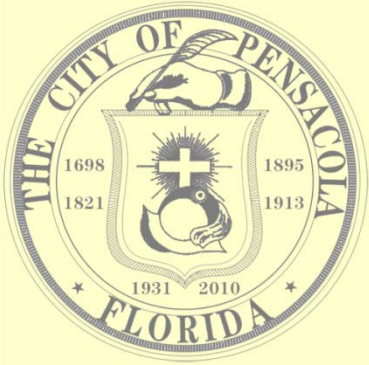
Contracts/Expenditures Over \$25,000 Approved By Mayor 11/30/11 – 12/31/11

- **Sparkman Chevrolet**

- Nine (9) Chevrolet Caprice Police Sedans
- SBE – No
- Purchase Method – Florida Sheriff's Contract
- \$231,933

- **Vermeer Sales & Servicing**

- 2011 Directional Drill
- SBE – No
- Purchase Method – National Joint Powers Alliance Contract
- \$117,529



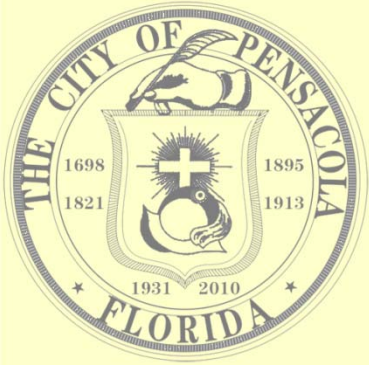
Contracts/Expenditures Over \$25,000 Approved By Mayor 11/30/11 – 12/31/11

- **Gene's Floor Covering**

- Replacement Carpet for Bayview Senior Citizen's Center
- SBE – Yes
- Purchase Method – Quotations
- \$28,262

- **Intervistas Consulting, LLC**

- Year 1 of 5 Year Air Service Development Consulting Services
- SBE – Yes
- Purchase Method – RFQ#11-027
- \$125,000



Contracts/Expenditures Over \$25,000 Approved By Mayor 11/30/11 – 12/31/11

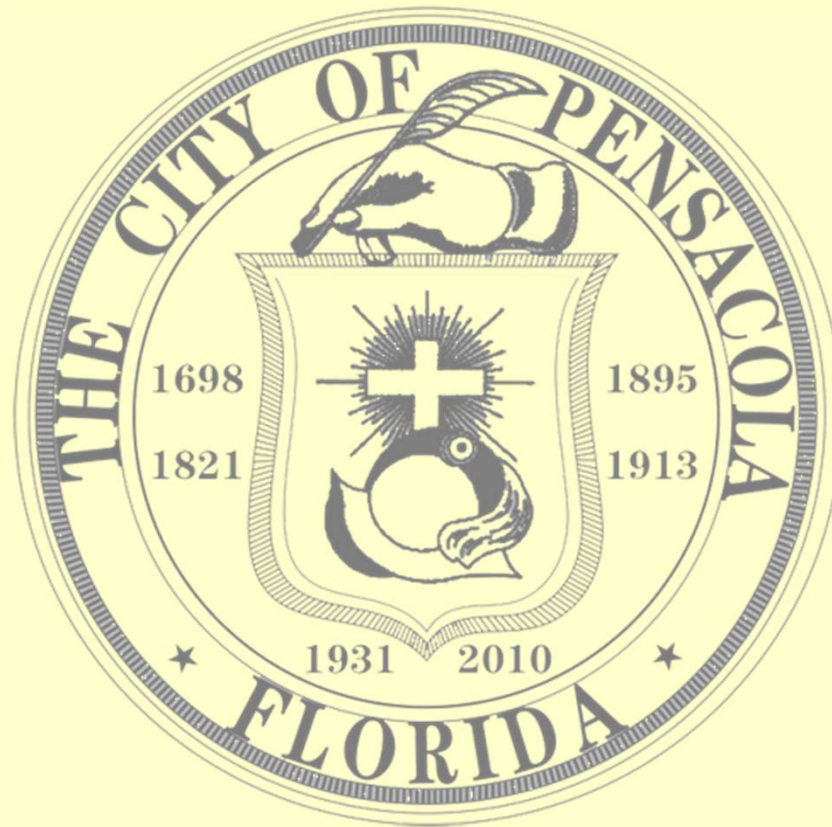
- **Sieman's Industry, Inc.**

- Year 1 of 3 Baggage Handling System O & M Services
- SBE – Yes
- Purchase Method – RFP #11-030
- \$633,512

FY 2013 BUDGET CALENDAR

- February 17 – Council Priorities Due to Mayor’s Office
- March 1 – Public Input Meeting
- March 6 – Public Input Meeting
- June 11 – Proposed Budget Distributed to City Council & Available for Public & media
- July 1 – Property Appraiser Certifies Property Valuation
- July 19 – Council Approves TRIM Notice
- July 23 – 25 – City Council Workshop On Budget
- September 5 – First Public Hearing
- September 12 – Final Public Hearing

Monthly Financial Review



December, 2011