

# Monthly Financial Review



**March, 2014**





# Revenues

## March, 2014

- **General Fund**

- Five Months Collected

- **Franchise Fee & Public Service Tax** + **14.64%**
- **Half-Cent Sales Tax** + **2.63%**
- **Communication Services Tax** - **10.21%**

- Six Months Collected

- **Municipal Revenue Sharing** + **0.70%**





# Other Funds

March, 2014

- **Local Option Sales Tax** + **3.82%**
- **Local Option Gasoline Tax** -**0.55%**
- Tree Planting Trust Fund \$659,827.18
- Park Purchases Trust Fund \$474.72
- Econ Devel Trust Fund \$1,073,611.18





# Issues

- Pensions
- Fire Union Agreement
- Pensacola Energy
- Airport





# Contracts/Expenditures Over \$25,000 Approved By Mayor 3/01/14 – 3/31/14

## • Formal Bids/RFQs

### • **OneSource Lawn Service**

- Airport Landscape Maintenance Services
- SBE – Yes
- Purchase Method – ITB #13-023 Pensacola International Airport Landscape Maintenance Services
- \$66,805
- Budgeted - Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 3/01/14 – 3/31/14

## •Contract Renewals/Extensions

### •PC Specialist dba Smartnet

- City Communication Network Maintenance Support
- SBE – No
- Purchase Method – Renewal from State Contract
- \$31,538
- Budgeted - Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 3/01/14 – 3/31/14

## •Quotations & Direct Negotiations

### •Dominguez-Green, Inc.

- Veteran's Memorial Park Pavilion
- SBE – Yes
- Purchase Method – Quotations
- \$69,910
- Budgeted - Yes

### •Waters General Contractors

- Highland Terrace & McNeely Park Sidewalks
- SBE – Yes
- Purchase Method – Quotations
- \$27,324
- Budgeted - Yes





# Contracts/Expenditures Over \$25,000 Approved By Mayor 3/01/14 – 3/31/14

## • State, Federal, or Other Buying Contracts

### • Visual Computer Solutions

- Timesheet/Payroll Scheduling Software
- SBE – No
- Purchase Method – GSA Contract
- \$32,886
- Budgeted – Yes







# Contracts/Expenditures Over \$25,000 Approved By Mayor 3/01/14 – 3/31/14

## •Other Agreements/Contracts

### •**OHM Concession Group, LLC**

- 10-Year Airport Food and Beverage Concession
- SBE – No
- Purchase Method – Direct Negotiation
- \$397,460 (1<sup>st</sup> Year “MAG”)
- Budgeted – Yes

### •**Fusion Grill, Inc.**

- 3-Year Food and Beverage Concession at Osceola Golf Course
- SBE – No
- Purchase Method – RFP #14-011 Food and Beverage Concession  
Osceola Municipal Golf Course
- \$18,000 (1<sup>st</sup> Year Revenue)
- Budgeted - Yes



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