

Monthly Financial Review



April, 2018





Revenues

April, 2018

- **General Fund**

- Six Months Collected

- **Franchise Fee & Public Service Tax** + **9.21%**
 - **Half-Cent Sales Tax** + **8.96%**
 - **Communication Services Tax** + **5.00%**

- Seven Months Collected

- **Municipal Revenue Sharing** + **2.03%**





Other Funds

April, 2018

- **Local Option Sales Tax** + **10.00%**
- **Local Option Gas Tax** + **0.57%**
- Tree Planting Trust Fund \$387,417
- Housing Initiatives Fund
 - City \$ 94,717
 - CRA \$440,000





Upcoming Financings

April, 2018

Est Amount

July 2018

– Refunding of Airport Revenue
Bonds, Series 2008

\$30,745,000





Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

• Formal Bids/RFQs

• **Applied Construction Management, LLC**

- Asbestos Abatement & Demolition of Airport Properties - Airport
- SBE – Yes
- Purchase Method – ITB #18-008, Demolition & Asbestos Abatement of Various Structures at Designated Sites
- \$186,130
- Budgeted – Yes

• **Video Industrial Services, Inc.**

- Video Inspections of Sewer Mains & Laterals – Pensacola Energy
- SBE – No
- Purchase Method – ITB #17-019, One (1) Year Contract to Perform Video Inspections of Sewer Mains & Laterals
- \$315,000
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

•Contract Renewals/Extensions

•PPM Consultants, Inc.

- EPA Brownfield Grant Management Services & Work Plan Development at Maritime Park Marina – Mayor’s Office
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ #13-029 Brownfield Program Services (PPM Proposal #14-20032)
- \$126,925
- Budgeted – Yes

•PPM Consultants, Inc.

- WFRPC Brownfield Sub-Grant Cleanup Plan of Creosote Pilings at Maritime Park Marina – Mayor’s Office
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ #13-029 Brownfield Program Services (PPM Proposal #14-20032)
- \$35,945
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

•Contract Renewals/Extensions

•**Enmon Enterprises, LLC dba Jani-King**

- Janitorial Services at Pensacola International Airport - Airport
- SBE – No
- Purchase Method – Year 3 of 3 Year Contract Under ITB #16-016
Airport Janitorial Services at Pensacola International Airport
- \$259,133
- Budgeted – Yes

•**Southern Management ABM, LLC**

- Carpet/Upholstered Furniture Cleaning & Maintenance - Airport
- SBE – No
- Purchase Method –Year 2 of 3 Year Contract Under ITB #16-017
Thirty-Six Month Contract for Airport Carpet Cleaning & Maintenance
- \$38,101
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

•Contract Renewals/Extensions

•**Gulf Coast Environmental Contractors, Inc.**

- CRA Landscape Maintenance – Parks & Recreation
- SBE – Yes
- Purchase Method – Year 2 of 3 - Quote – CRA Landscape Maintenance
- \$50,414
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

•Quotations & Direct Negotiations

•A.E. New, Jr., Inc.

- Sanders Beach/Corinne Jones Resource Center Ballroom Floor Replacement – Parks & Recreation
- SBE – No
- Purchase Method – Quote
\$95,000
- Budgeted – Yes

•Atkins North America, Inc.

- Lee Street Stormwater Management & Park Facility Design - CRA
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ #15-038 – Professional Engineering Services
\$198,095
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

•Quotations & Direct Negotiations

•Atkins North America, Inc.

- Devilliers Street Revitalization - CRA
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ #15-038 Professional Engineering Services
- \$146,094
- Budgeted – Yes

•Hatch Mott MacDonald

- Morris Court Park Engineering Design Services – Parks & Recreation
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ #15-038 Professional Engineering Services
- \$33,621
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

•Quotations & Direct Negotiations

•Hatch Mott MacDonald

- Roger Scott Tennis Center Engineering Services – Parks & Recreation
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ #15-038 Professional Engineering Services
- \$28,024
- Budgeted – Yes

•Atkins North America, Inc.

- “A” Street Revitalization & Concept Development - CRA
- SBE – No
- Purchase Method – Continuing Contract Services Under RFQ #15-038 Professional Engineering Services
- \$198,319
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

•Quotations & Direct Negotiations

•Ingram Signalization, Inc.

- Light Poles Bases, Junction Boxes & Install #6 Wire – Jefferson Street Lighting Project – Public Works
- SBE – No
- Purchase Method – Quote
- \$74,200
- Budgeted – Yes

•Stuart C. Irby Co, dba Irby

- Halophane Lighting – Jefferson Street Lighting Project – Public Works
- SBE – No
- Purchase Method – Quote
- \$190,341
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

•Quotations & Direct Negotiations

•Happy Software, Inc.

- Upgrade Housing Software - Housing
- SBE – No
- Purchase Method – Sole Source
- \$29,120
- Budgeted – Yes

•Blue Water Construction & Landscaping

- Osceola Tree Trimming Annual Repair/Maintenance – Parks & Recreation
- SBE – Yes
- Purchase Method – Quote
- \$27,000
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

•Quotations & Direct Negotiations

•Merritt Glass Company, Inc.

- Saenger Theatre Palafox Doors – Saenger Theatre
- SBE – No
- Purchase Method – Quote
- \$28,385
- Budgeted – Yes

•National Fitness Campaign, LLC

- Fitness Court EQ at Legion Field Park - Parks & Recreations
- SBE – No
- Purchase Method – Sole Source
- \$78,000
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

•Quotations & Direct Negotiations

•Cleaning Systems of America

- Zone 2 & 3 Landscaping Maintenance – Parks & Recreations
- SBE – No
- Purchase Method – Quote
- \$74,640
- Budgeted – Yes





Contracts/Expenditures Over \$25,000 Approved By Mayor 04/01/18 – 04/30/18

State, Federal or Other Buying Contracts

•Samson Equipment Company, Inc.

- Eglin Broom Bear Truck Mounted Sweeper - Sanitation
- SBE – No
- Purchase Method – National Joint Power Alliance Purchasing Cooperative (NJPA) Contract #022014-FSC
- \$256,932
- Budgeted – Yes

•Toter, Inc.

- Toter EVR II Universal/Nestable Carts - Sanitation
- SBE – No
- Purchase Method – National IPA (NIPA) Contract #171717
- \$28,399
- Budgeted – Yes



Monthly Financial Review



April, 2018

